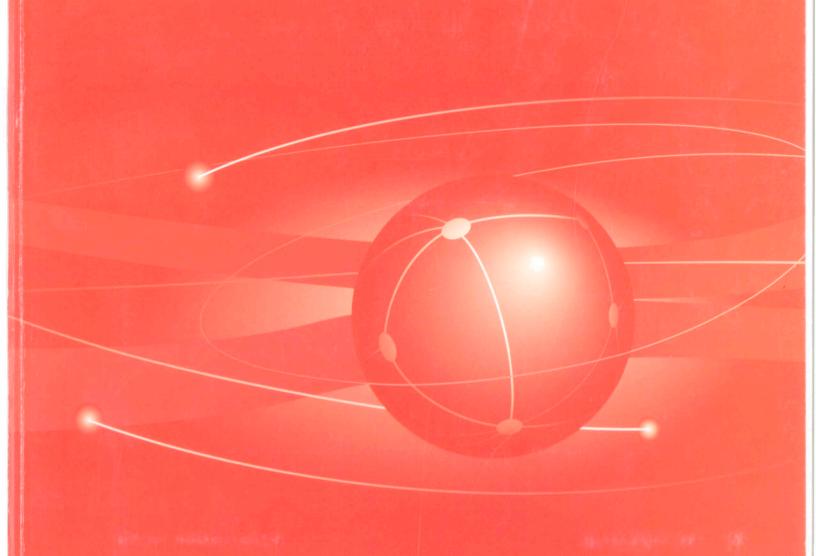
# TeleGeography2003

GLOBAL TRAFFIC STATISTICS & COMMENTARY



# TeleGeography 2003

### **Global Telecommunications Traffic Statistics and Commentary**

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### Preface

Now more than ever!

At WorldCom, that's how we feel about this year's *TeleGeography 2003* report...and our longtime sponsorship of the authoritative *TeleGeography* series.

During turbulent times, there truly is no substitute for dependable data. The report you hold in your hands offers the most informative, comprehensive, reliable information—and the most incisive analysis—available on the state of the international telephone market.

There's no question that the telecommunications industry faces a number of difficult challenges. Certain disturbing trends—such as the loss of half a million jobs and \$2 trillion in U.S. market value—cannot be blithely ignored or wished away. Nor can we ignore certain long-term challenges that plague the industry—like excess network capacity and continued downward price pressure, especially in the U.S and Europe.

Yet, for all of its woes, the global telecom industry shows hopeful signs of recovery. In the last two years, over a dozen new markets have opened and over 700 new carriers have entered the global telecommunications market. In addition, while international PSTN traffic flows grew just eight percent in 2001, Voice-over-IP call volumes almost doubled to 10 billion minutes. Indeed, the twin forces of technological advances and increased competition will continue to drive consumer demand for innovative communications services around the world.

As the industry manages, consolidates, and transforms its way out of its current doldrums, this *TeleGeography 2003* report will prove invaluable. New to this year's edition is an expanded look at mobile traffic, as well as the evolution of inter-carrier relationships and traffic routing. You'll also find re-instated "Almanac" features in this report, including overviews of global Internet backbones and the underlying fiber-optic systems.

On behalf of WorldCom, I'm delighted that our sponsorship of *TeleGeography* continues to make this indispensable resource available. Now more than ever, I heartily recommend this year's report to your attention.

Robert K. Lacy Vice President WorldCom, Inc.

# **Acknowledgements**

We wish to thank the numerous carriers, government departments, regulators, and international organizations from around the world who responded to our requests for information. This report would not exist without the help of the dedicated people at these organizations who took the time to ensure that the data reported here are as current and accurate as possible.

We also owe a debt of gratitude to the Band-X switched minutes trading team, whose industry expertise and historical pricing statistics contributed substantially to the depth and accuracy of this report.

We would also like to thank the many people who generously contributed their time and expertise to our research efforts, and those who helped to review early and final drafts of this book. They include: Silvia Agudo, Linda Blake, Teddy Chu, Simon Dodsworth, Cathy Hsu, Tim Kelly, Bill Marmon, Michael Minges, Paul Newnes, Rebecca Rohtbart, Heather Tinsley, Peter Toen, Laura Viana, and Monica Wells.

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The Editors

### vpadante Shirida

# **Executive Summary**

# **Executive Summary**

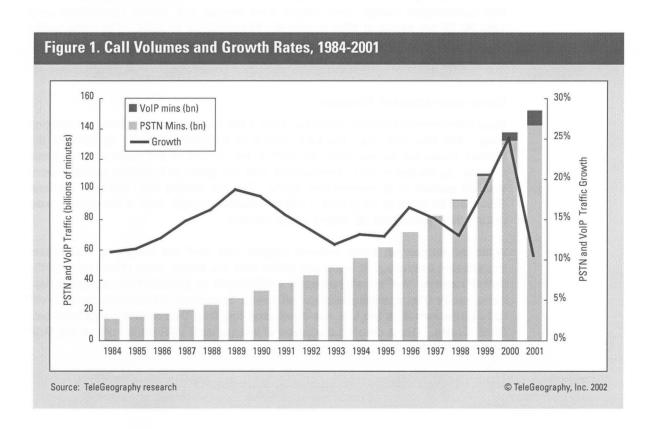
"The WTO Basic Telecommunications Agreement will prove to be the greatest influencing event on the industry for at least the next ten years..."

—Alex Arena, Special Advisor to the Hong Kong SAR, writing in TeleGeography 1997/98

The international telecom sector is so ferociously competitive today that it's difficult to remember how sheltered the industry was five years ago. In 1997, only fifteen countries permitted competition in international telephone services. By 2001, the number of countries allowing competition had tripled and more than 4,000 new international carriers emerged to challenge the former monopoly incumbents. Cross-border traffic flows also grew at unprecedented rates between 1997 and 2001, from 82 to 144 billion minutes annually.

#### **Traffic**

Global call volumes expanded as a result of a combination of factors: worldwide economic growth, telephone subscribership increases, and, in particular, plunging call prices. Beginning in 1998, plummeting retail prices, along with the rapid growth of mobile subscribers, spurred international traffic growth and call volumes to unprecedented of levels, with annual growth rates peaking at 23 percent in 2000.



### **EXECUTIVE SUMMARY**

In many respects, 2001 marked the end of the post-liberalization boom. By 2001, price cuts seemed to have lost their effectiveness as international PSTN traffic grew by only 8 percent, the slowest pace on record (see Figure 1. Call Volumes and Growth Rates, 1984-2001). Furthermore, new market entrants' assault on established carriers stalled in 2001, leaving the new carriers' (companies established after 1989) yearend market shares at 31 percent, the same level as in 2000. Slowing growth has had a devastating impact on these upstart carriers: seven of the ten largest U.S. carriers in 1999 have since filed for bankruptcy. (For a detailed discussion of international traffic trends, see the "Traffic Analysis" articles on pages 61 to 98.)

#### **Prices and Revenues**

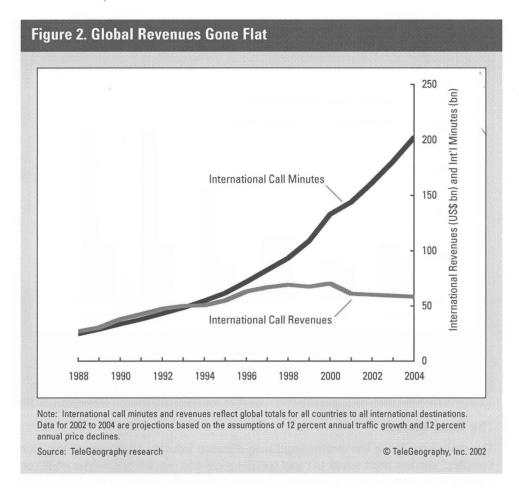
Slowing growth is not the only problem facing the carrier market: international call revenues have effectively been flat since 1994 (see Figure 2. Global Revenues Gone Flat). Between 1992 and 2001, call volume increases barely exceeded price declines, resulting in net revenue growth of only 2.8 percent annually. The market for international voice communications peaked in 2000, when global revenues exceeded \$70 billion. Sharply reduced calling rates drove revenues down to \$60.6 billion in 2001, resulting in the largest absolute decline ever.

Market liberalization forced carriers to shift from revenue-optimized tariffs to more competitive, cost-based prices. Technological advances and plunging fiber-optic capacity prices have sharply lowered the cost of transporting a call to its destination country. Settlement payments and other termination charges—the per-minute fees a carrier must pay to connect each call to its final destination—account for the largest cost element in completing an international call. As with capacity costs, termination payments have plummeted in recent years. Political and economic pressure, combined with technological change, have helped drive average U.S. carrier termination costs from \$0.79 per minute in 1991 to only \$0.15 per minute in 2001. (For more on the factors behind stagnant international revenues, please see the "Price & Revenue" section on pages 31 to 60.)

#### Voice-over-Internet Protocol

Voice-over-Internet Protocol (VoIP) has been a key factor behind declining termination costs. Just four years ago, the total volume of international traffic routed over the Internet accounted for less than one-half of one percent of the world's international minutes. By the end of 2001, international VoIP had grown to 9.9 billion minutes, more than six percent of all international traffic. The two leading VoIP carriers, ITXC and iBasis, are on track to carry over 2 billion minutes of traffic each in the current year, placing them among the 20 largest global carriers.

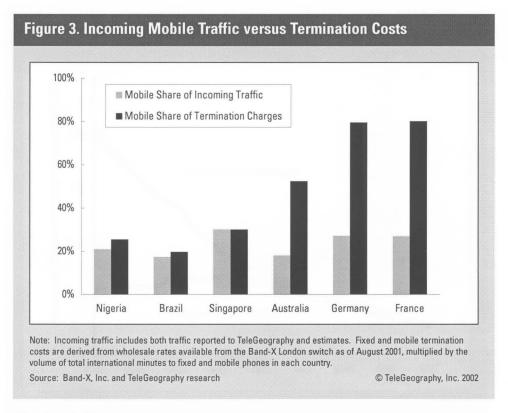
While the burgeoning traffic volumes suggest that VoIP has become a mainstream transmission technology, it is the end rather than the means which drives voice traffic to VoIP carriers. VoIP remains primarily a mechanism for avoiding high settlement payments rather than achieving technical efficiency. Seventeen of the twenty largest VoIP call destinations from the U.S. are developing countries that maintain expensive settlement rates. (For a detailed discussion of international VoIP traffic, please see VoIP Routes and Traffic on pages 75 to 86.)



#### **Mobile Networks**

The rapid adoption of mobile phones around the world has added greatly to the number of calling opportunities, and, by extension, traffic volumes. In 2001, mobile subscribers accounted for approximately 15.7 percent of outgoing international calls—up from eight percent in 1998. Since few mobile carriers maintain any international networks of their own, mobile-originated call volumes have proven to be a valuable source of traffic for wholesale-oriented carriers seeking to carry the international calls of other service providers.

While calls *from* mobiles have proven a useful revenue stream for some international carriers, international calls *to* mobiles represent a major cost to others. Regulators in many countries historically have tolerated much higher termination rates to mobile networks than to fixed-line networks. In much of Europe, the cost of mobile termination is ten to fifteen times higher than the fixed-line termination rate. Consequently, international calls made to mobile phones account for a disproportionate share of termination payments (see Figure 3. Incoming Mobile Traffic versus Termination Costs). For Europe, where the disparities between mobile and fixed-line termination costs are greatest, TeleGeography estimates that mobile terminated calls account for approximately 30 percent of incoming international traffic but 67 percent of the total cost for terminating international traffic. (For a detailed discussion of mobile telephony's impact on the international long-distance sector, please see "International Traffic to and from Mobile Phones" on pages 87 to 98.)



#### The Road Ahead

The challenges facing the international long-distance industry have never been more complex: carriers must adapt to rapid technological and regulatory changes while contending with slowing traffic growth and declining revenues. Although these challenges are daunting, it's clear that this \$60 billion industry is unlikely to wither away.

This year's edition of *TeleGeography*—the eleventh in our annual series—offers a comprehensive picture of an industry in flux. The report's call volume data set of 3,490 international routes in 123 countries represents the principal tool for gauging change. In addition, *TeleGeography 2003* presents detailed analysis on traffic, prices, revenues, and technology trends for the international long-distance sector. To place this analysis in context of the industry at large, the report also incorporates over 30 pages of charts and tables from TeleGeography's original research on long-haul terrestrial networks, undersea cables, and international Internet backbones.

# Carriers

### **CARRIERS**

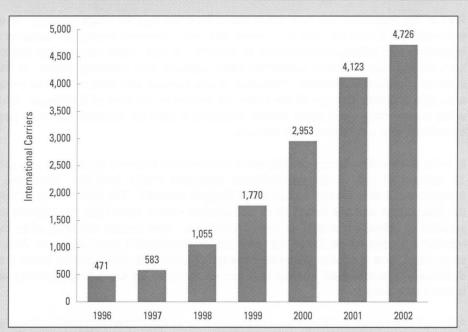
# The Growth of International Carrier Competition

### **New Entrants Outpace Dropouts**

In the last year, more than 1,000 new carriers entered the international voice services market. Unfortunately, at least half that many older carriers dropped out over the same period. This shift brings the world's international carrier count to just over 4,700—15 percent more than the year before, and 4,000 more than existed five years ago (see Figure 1. Global Growth of International Carriers, July 1996-July 2002).

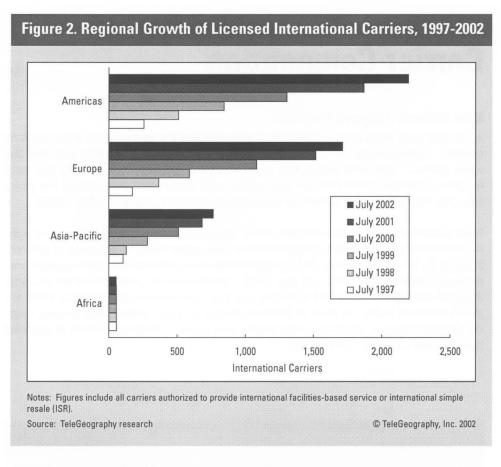
From where have all the new carriers come? Despite scarce access to private and public investment capital, many companies have seen opportunity in the wake of failures. In the U.S., for example, over 700 companies became authorized to build international networks between July 2001 and July 2002. Simultaneously, previous market entrants dropped out rapidly—only half of the top ten U.S. international carriers from 1999 are still in business today. In most of Western Europe a similar pattern has formed, leading to little change in absolute carrier counts (see Figure 2. Regional Growth of Licensed International Carriers, 1997-2002).

Figure 1. Global Growth of International Carriers, July 1996-July 2002



Notes: Figures include all carriers authorized to provide international facilities-based service or international simple resale (ISR).

Source: TeleGeography research



Part of the reason for this new stasis stems from the way we count carriers. In our methodology, a start-up "virtual" carrier with few customers counts the same as an incumbent with billions of minutes on its network. In fact, many new carriers counted here do not own extensive submarine cable capacity and switching assets, so their start-up costs can be minimal. Therefore, a new licensee with little more than a business plan and Web site can fill the crater left behind by the likes of KPNQwest. Given a few million dollars and some shrewd shopping, a start-up operator can even begin operations with a fully functional network.

In total, the facilities-based carriers which have started business since 1989 now carry 31 percent of the world's international telephone traffic (see the "Overview of International Traffic Trends" in the Traffic Analysis section). The relationship between the incumbents and the swarm of virtual carriers—which repackage the facilities and services of network builders—is one of symbiosis. New market entrants, while they represent a competitive threat, can also be the incumbent's best customers. And, in some cases, new specialist wholesale carriers are serving up their facilities in the other direction—to established carriers that are encumbered by marketing expenses and bureaucratic processes.

Although the carrier building boom is largely over in developed economies, there are still many places where competition is nascent. In the last two years, over a dozen countries have introduced full-scale international carrier competition (e.g., Argentina, Singapore, and Taiwan), and others that are about to explode (e.g., Brazil, China, India,

Figure 3. Countries with International Telephone Service Competition

		Num	ber of Competing I	nternational Carrie	ers—Americas		
Rank	Country	July 2002	July 2001	July 2000	July 1999	July 1998	July 199
1.	United States	1,800	1,600	1,100	679	393	17
2.	Canada	96	90	75	49	21	2
3.	Argentina	66	25	4	2	1	
4.	Peru	48	28	22	18	11	
5.	Chile	34	33	30	23	18	
6.	El Salvador	29	10	10	10	10	
7.	Mexico	21	19	16	16	15	
8.	Guatemala	15	9	2	2	1	
9.	Uruguay	13	1	1	1	1	
10.	Venezuela	10	5	1	1	1	
11.	Netherlands Antilles	8	6	2	1	1	
12.	Bolivia	7	1	1	1	1	
13.	Dominican Republic	5	5	4	4	3	
14.	Brazil	4	2	2	2	1	
15.	Colombia	3	3	3	3	3	
-	Ecuador	3	3	3	3	3	
-	Grenada	3	1	1	1	1	
-	Haiti	3	3	3	3	1	
19.	Bermuda	2	2	2	2	2	
-	Dominica	2	2	2	2	1	
-	Saint Kitts & Nevis	2	1	1	1	1	
-	Suriname	2	2	2	2	1	
			ber of Competing I				
Rank	Country	July 2002	July 2001	July 2000	July 1999	July 1998	July 199
1.	Hong Kong	235	225	150	80	4	
2.	Japan	150	140	115	50	13	
3.	Singapore	93	87	60	1	1	
4.	Australia	75	65	40	27	14	1
5.	Korea, Rep.	60	50	40	24	3	
6.	New Zealand	30	27	21	19	11	
7.	Taiwan	29	4	4	1	1	
8.	Malaysia	16	10	5	5	5	
9.	Philippines	11	12	12	12	12	
10.	India	4	1	1	1	1	
11.	China	3	2	2	2	2	
-	Israel	3	3	3	3	3	
-	Kazakhstan	3	3	3	3	3	
14.	Brunei	2	2	2	2	2	
_	Georgia	2	2	2	2	2	

Notes: Figures include all carriers licensed to provide facilities-based international service or International Simple Resale as of July 1 for each year.

Source: TeleGeography research

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and most of Eastern Europe). So, while the pool of established carriers continues to shrink, the effect on our global count will continue to be offset by new entrants from developing markets for the foreseeable future. As a result, we expect the growth of competition to remain stable for next year.

### **CARRIERS**

Figure 3. Countries with International Telephone Service Competition (continued)

Rank	Country	July 2002	ber of Competing I July 2001	July 2000	July 1999	July 1998	July 1997
1.	United Kingdom	500	410	306	215	144	100
2.	Germany	135	130	90	40	32	
3.	France	130	125	89	50	29	
4.	Italy	120	115	90	15	9	
٠.	Sweden	120	100	60	20	13	1
6.	Netherlands	95	85	60	30	23	
7.	Spain	85	75	40	16	9	
8.	Norway	70	57	35	14	7	
9.	Austria	65	54	40	17	13	
10.	Switzerland	60	60	50	40	21	
11.	Belgium	50	45	30	18	11	
12.	Ireland	45	50	40	25	5	
-	Denmark	45	50	45	18	11	
14.	Finland	32	36	20	8	8	
-	Portugal	32	21	15	1	1	
16.	Russia*	30	30	30	30	1	
17.	Iceland	20	14	8	3	1	
18.	Greece	15	2	1	1	1	
-	Czech Republic	15	10	1	1	1	
-	Estonia	15	10	1	1	1	
21.	Luxembourg	11	15	10	4	1	
22.	Ukraine*	2	2	2	2	2	

<sup>\*</sup> Estimates include Russian and Ukrainian carriers authorized to provide service only in certain municipalities.

Notes: Figures include all carriers licensed to provide facilities-based international service or International Simple Resale as of July 1 for each year.

Source: TeleGeography research

## **Market Shares of International Carriers**

Country/Carrier	1989	1990	1991	1992	ercenta 1993	ge of Ou 1994	tgoing I 1995	Vinutes 1996	1997	1998	1999	2000	2001
Argentina	1303	1550	1001	1002	1000	1001	1000	1000	1337	1000	1000	2000	200
Telefónica Larga Distancia de Argentina									,			54.5	54.
Telecom International												45.5	45.
												43.3	73.
Australia Telstra			100.0	98.0	87.0	76.3	73.4	62.0	55.0	49.0	49.5	38.9	39.
Optus				2.0	13.0	21.9	23.4	27.0	26.0	22.0	21.9	21.7	18
AAPT									11.0	13.4	13.6	12.7	13
WorldCom												6.0	10
Primus									3.0	4.0	5.0	13.2	6
Teleglobe										4.4	4.4	5.4	5
Cable & Wireless													5
Others						1.8	3.2	11.0	5.0	7.2	5.6	2.2	1
Austria Telekom Austria									100.0	95.0	65.3	51.3	45
UTA Telekom										1.5	6.1	13.8	9
WorldCom											1.4	2.6	7
Tele2											5.0	7.1	6
Cable & Wireless											3.8	3.5	4
eTel													3
COLT													3
Teleglobe													2
Others										3.5	18.4	21.6	17
Belgium									100.0	07.0	04.0	00.0	00
Belgacom									100.0	87.0	81.0	69.6	63
WorldCom												9.8	14
COLT													6
Cable & Wireless													5
BT Ignite										10.0	10.0	00 5	2
Others										13.0	19.0	20.5	7
Brazil EMBRATEL											100.0	90.7	86
Intelig												9.3	13

Notes: Data based on outgoing international traffic for the public switched network and International Simple Resale (ISR) covering the full calendar or fiscal year. Some data aggregated in "others" rows include market shares for carriers shown individually in later years. Market shares may not total to 100 percent due to rounding.

Source: TeleGeography research

### **Market Shares of International Carriers**

0	4000	1000	4004					Minutes		1000	1000	2000	200
Country/Carrier Canada*	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	200
Bell Canada											27.4	26.3	25.
AT&T Canada					1.0	5.0	8.0	9.0	10.0	14.0	19.4	21.0	21.
Teleglobe Canada	29.0	30.0	30.0	31.0	29.0	33.0	30.0	23.0	26.0	24.0	16.9	16.3	17.
Sprint Canada	20.0	00.0	00.0	01.0	20.0	00.0	15.0	21.0	17.0	18.0	19.5	14.1	13.
Primus							10.0	21.0	17.0	10.0	8.8	9.0	8.
Telus											5.8	8.0	7.
Cable & Wireless											5.0	0.0	1.
Stentor	71.0	70.0	70.0	69.0	66.0	54.0	44.0	44.0	41.0	40.0			1.
Others	71.0	70.0	70.0	05.0	4.0	8.0	3.0	3.0	6.0	4.0	2.6	5.1	4.
					4.0	0.0	3.0	3.0	0.0	4.0	2.0	5.1	4.
Chile ENTEL Chile			100.0	80.0	57.5	40.0	40.6	37.3	34.1	33.2	34.8	34.2	32
CTC Mundo			100.0	<1.0	17.5	31.2	31.0	22.2	22.8	25.5	26.4	30.6	32
Chile Sat				20.0	25.0	19.7	19.4	15.2	17.9	13.9	12.8	13.0	13.
BellSouth Chile				20.0	23.0	6.6	6.8	10.0	11.1	10.7	10.0	10.1	9.
Globus						0.0	0.0	9.3	6.8	7.0	7.2	3.4	3.
						.1.0	-1.0						
TransAm						<1.0	<1.0	2.8	3.1	3.2	3.0	3.1	2.
AT&T Latin America - Chile						1.2	<1.0	2.8	3.1	3.0	2.7	2.0	2.
Telefónica del Sur Carrier									4.0			0.2	1.
Others						<1.0	<1.0	0.4	1.0	3.2	3.0	3.4	2
Colombia Telecom Colombia									100.0	88.0	70.5	55.7	47.
Orbitel										7.0	15.7	24.3	28
ETB										5.0	13.8	20.1	24.
Czech Republic SPT Telecom												100.0	77.
Cable & Wireless												100.0	4.
eTel													3.
Others													14.
													14.
Denmark Tele Danmark (TDC)							100.0	92.5	84.4	67.5	55.3	47.2	42.
Tele2 Denmark								4.0	6.6	12.4	13.2	13.3	12.
Teleglobe											3.1	5.8	8.
Primus													7.
Cable & Wireless												4.7	7.
Telia Denmark								3.5	6.3	9.9	10.7	9.1	7.
Others									2.7	10.3	18.0	19.9	14.

Notes: See page 21.

Source: TeleGeography research

<sup>\*</sup>Canada: The Stentor alliance, which was dissolved in 1999, included Bell Canada, Telus, MTS, SaskTell, and Aliant. BCE, the parent company of Bell Canada, announced the purchase of Teleglobe in February 2000. Until October 1998, Teleglobe held a monopoly on all non-U.S. routes. Sprint Canada market shares include Fonorola, which merged with Sprint Canada in 1998. AT&T market shares include ACC traffic prior to 1999 merger. Primus acquired the consumer division of AT&T Canada in May 1999.

Country/Carrier	1989	1990	1991	1992	ercenta 1993	ige of Oi 1994	itgoing l 1995	Vinutes 1996	1997	1998	1999	2000	200
Dominican Republic	1303	1330	1991	1332	1333	1334	1333	1330	1337	1330	1333	2000	200
CODETEL				100.0	90.0	85.8	83.0	77.0	73.8	72.2	78.1	77.4	77.
Tricom						6.7	7.5	12.8	12.9	15.5	14.2	15.5	14.
Centennial						7.5	9.5	10.2	13.3	12.3	7.7	7.1	7.
Finland*													
Sonera					100.0	90.0	72.8	66.0	58.9	54.7	54.0	49.3	47.
Finnet International						5.0	19.1	24.2	28.2	28.0	25.7	26.9	26.
Song Networks						3.0	7.7	8.8	9.3	12.0	8.6	8.5	6
Cable & Wireless													2
Telia													1
Teleglobe													1
Others						2.0	0.4	0.9	3.5	5.2	11.6	15.2	13
France													
France Telecom									100.0	93.0	85.0	67.6	60
Telecom Developpement										1.9	8.4	13.3	13
Cable & Wireless												3.0	5
Siris							-					4.8	5
WorldCom												4.0	4
Teleglobe										3.6	4.4	4.6	3
9 Telecom													2
COLT													2
Primus											1,000	40.50	2
Others										1.0	2.2	2.8	0
Germany									100.0	00.0	F0.0	47.0	40
Deutsche Telekom									100.0	80.3	58.0	47.3	48
WorldCom										1.8	6.4	10.1	11
COLT										7.0	3.3	5.2	5
Arcor										7.2	1.8	2.9	4
Cable & Wireless											2.6	4.1	4
Primus										1.4	3.7	5.9	4
Viag Interkom										1.4		4.7	4
Teleglobe										1.8	2.1	3.5	3
Telia										7.5	1.4	2.0	2
Others										7.5	17.7	14.1	9
Greece OTE												100.0	80
Cable & Wireless													14
Others													4

Notes: See page 21.

\*Finland: Song Networks acquired Telia's fixed-line business in Finland in June 2001.

Source: TeleGeography research

# **Market Shares of International Carriers**

Country/Carrier	1989	1990	1991	1992		ge of Ou 1994		Minutes	1997	1998	1999	2000	2001
Hong Kong	1303	1990	1991	1332	1993	1994	1995	1996	1997	1990	1999	2000	200
PCCW Hong Kong Telecom									100.0	90.0	61.3	39.0	36.
City Telecom												16.9	20.
New World Telephone										2.0	14.3	14.6	14.
New T&T Hong Kong										2.0	9.6	9.1	8.
WorldCom												5.8	8.
China Netcom													6.3
Teleglobe											5.1	5.4	3.:
Cable & Wireless													1.3
Others										6.0	9.7	9.2	1.0
Indonesia													
PT Indosat					100.0	99.5	95.4	88.5	84.8	88.3	86.5	89.2	89.
PT Satelindo						0.5	4.6	11.5	15.2	11.7	13.5	10.8	10.3
Ireland													
Eircom								100.0	91.0	78.0	73.8	75.0	63.
WorldCom									3.0	3.0	6.5	10.6	12.
Esat Telecommunications									5.0	8.0	9.9	8.3	9.
Cable & Wireless													9.
Teleglobe											2.0	2.1	2.:
Others									1.0	11.0	7.8	4.0	3.
Israel													
Bezeq								100.0	72.5	51.4	45.9	44.2	41.
Barak ITC									15.0	24.8	29.9	31.3	33.
Golden Lines									12.5	23.7	24.3	24.5	25.
Italy*									400.0	00.0	70.5	05.0	00.
Telecom Italia									100.0	88.6	73.5	65.0	63.3
Infostrada										4.5	9.2	10.8	10.4
Cable & Wireless											0.0	6.1	8.0
Albacom										1.0	6.2	8.0	7.:
Teleglobe										3.8	4.0	5.4	7.
WorldCom												1.8	2.5
Others										2.0	6.8	2.4	1.6
<b>Japan*</b> KDDI	93.3	88.0	70.0	60.7	66.0	66.2	66.2	62.0	60.7	E0 0	E1 1	26.0	241
C&W IDC	3.7		73.3	69.7	66.9	66.3	66.2	63.9	62.7	58.0	51.1	36.9	34.5
	3.7	6.5	13.3	15.3	16.9	17.3	17.3	18.7	18.4	18.2	17.5	19.3	23.8
NTT Communications Corp.	2.0	EE	10.4	1E 0	16.0	10 4	16 E	17.5	10.0	10.0	1.2	17.5	18.2
Japan Telecom	3.0	5.5	13.4	15.0	16.2	16.4	16.5	17.5	19.0	18.3	17.4	14.1	13.2
WorldCom											4.9	7.8	6.2
Teleglobe											3.2	2.8	2.3
Others										5.5	4.7	1.6	1.8

Notes: See page 21.

\*Italy: Wind and Infostrada were merged in 2001.

\*Japan: Japan Telecom market shares include ITJ prior to 1997 merger.

Source: TeleGeography research

Country/Carrier	1989	1990	1991	1992	ercentag 1993	je of Ou 1994	tgoing 1995	Minutes 1996	1997	1998	1999	2000	2001
Korea, Rep.			400.0	70.0	74.5	00.7	70.0	70.5	69.0	00.0	F0 F	54.0	40.
Korea Telecom			100.0	79.9	74.5	68.7	72.6	73.5		66.6	59.5	51.9	49.4
DACOM Corporation				20.1	25.5	31.3	27.4	26.5	27.0	21.9	24.7	23.6	26.7
Onse Telecom									4.0	11.5	15.8	15.3	15.2
Others												9.2	8.9
Malaysia Telekom Malaysia							100.0	90.0	80.0	77.0	58.5	61.1	54.7
Maxis Communications										7.6	11.2	15.9	18.1
Celcom								8.0	11.0	10.0	14.5	9.0	11.5
TIME Telekom										5.0	8.7	8.9	8.3
Digi Telecommunications											7.2	5.5	7.4
Others								2.0	9.0	1.0	1.0	1.0	
Mexico												200 200 200 200	
Telmex								100.0	83.0	78.0	68.0	64.7	66.
Avantel									7.5	8.5	10.0	15.1	14.4
Alestra									8.5	10.5	13.1	13.1	12.2
Others									1.0	3.0	8.9	7.1	6.7
Netherlands PTT Telecom Netherlands (K	PN)							100.0	95.0	84.9	68.3	57.8	52.0
Telfort											16.8	19.4	15.8
WorldCom											5.4	10.8	9.8
COLT													7.4
Cable & Wireless												2.2	6.9
Teleglobe											1.4	2.1	3.8
Others									5.0	15.3	8.1	7.7	3.9
New Zealand													
Telecom New Zealand	100.0	92.0	82.0	80.0	78.4	74.8	78.0	78.2	74.6	77.5	72.5	71.8	71.4
<b>CLEAR Communications</b>		8.0	18.0	20.0	21.6	25.2	22.0	19.8	20.2	12.3	17.9	15.3	15.0
Teleglobe										6.9	6.2	6.6	3.6
Cable & Wireless													2.3
Others								2.0	5.2	3.3	3.4	5.8	7.8
Norway Telenor									100.0	92.6	73.2	75.0	72.6
Tele2 Norge											7.0	7.3	6.9
Cable & Wireless												3.2	6.4
Teleglobe													2.6
Telia										5.0	5.0	5.3	
World Access											6.0	6.2	
Others										2.4	8.8	2.8	11.4

Notes: See page 21.

Source: Telegeography research

## **Market Shares of International Carriers**

Country/Carrier	1	989	1990	1991	1992	ercenta 1993	ge of Ou 1994	tgoing 1995	Minutes 1996	1997	1998	1999	2000	2001
Philippines*		000	1000		1002	1000	1001	1000	1000	1007				
PLDT				100.0	91.6	84.2	69.0	68.0	79.0	73.0	69.0	65.4	51.8	49.9
Globe Telecom									2.0	7.0	8.6	16.0	30.6	36.7
Digitel									2.0	3.0	4.3	4.9	5.0	4.5
Eastern Telecommunicatio	ns						7.0	6.0	5.0	7.0	6.4	3.4	4.6	3.8
Bayan Tel								<1.0	4.0	5.0	5.7	4.6	3.5	2.6
Capitol Wireless							<1.0	<1.0	1.0	1.0	3.5	4.1	3.1	1.5
Philippine Global Communi	ication	S			8.4	15.8	23.0	23.0	6.0	3.0	1.1	1.3	1.2	0.9
Others							1.0	3.0	1.0	1.0	1.0	1.0	1.0	1.0
Portugal Marconi												100.0	83.3	79.9
Cable & Wireless													8.6	13.1
Jazztel													2.0	1.8
Others													6.1	5.6
Singapore														
Singapore Telecom														83.7
StarHub														10.4
WorldCom														2.4
Teleglobe														2.3
Others														1.1
Spain														
Telefónica										100.0	90.5	82.7	82.6	72.2
Cable & Wireless													3.3	8.8
Retevisión											4.5	4.3	3.7	3.5
WorldCom														2.4
BT Ignite													1.4	2.3
Teleglobe												2.2	2.6	2.9
Lince												2.1	2.4	3.3
COLT														2.1
Others											5.0	8.7	3.7	2.9
Sweden Telia					100.0	92.0	87.0	76.0	69.0	66.0	62.0	53.0	47.1	43.4
WorldCom												4.0	13.8	17.0
Tele2						8.0	13.0	21.0	22.0	22.0	24.0	18.0	14.5	13.2
Cable & Wireless													100.0	6.2
Telenordia												7.0	4.8	4.4
Teleglobe												2.0	2.9	2.8
COLT														2.0
Others								3.0	9.0	12.0	14.0	16.0	16.5	11.0

Notes: See page 21.

\*Philippines: PLDT market shares include Smart Communications traffic prior to 1999 acquisition. Globe Telecom market shares include Islacom traffic prior to

Source: Telegeography research

Country/Carrier	1989	1990	1991	1992	ercenta 1993	ge of Ou 1994	utgoing l 1995	Minutes 1996	1997	1998	1999	2000	2001
Switzerland*	1303	1330	1001	1332	1330	1334	1333	1550	1337	1330	1333	2000	2001
Swisscom									100.0	93.5	77.6	58.7	54.4
Sunrise										3.7	6.6	25.3	21.8
Cable & Wireless												5.3	6.4
WorldCom												7.4	5.7
Teleglobe											1.4	1.1	4.8
COLT													4.3
Telia													1.1
Others										2.8	14.4	2.2	1.4
Taiwan													
Chunghwa Telecom											100.0	91.2	80.
Others												8.8	19.
United Kingdom*													
BT	91.0	86.0	81.0	76.8	74.2	68.6	67.7	60.0	54.9	51.6	39.7	37.2	33.
Cable & Wireless	9.0	14.0	19.0	23.2	24.0	28.1	25.8	26.8	30.3	32.2	31.3	28.5	24.
WorldCom								6.6	5.1	5.1	10.0	11.8	13.
Primus												3.5	5.
Teleglobe										4.2	4.8	5.6	4.
COLT													4.
<b>Energis Carrier Services</b>												4.2	3.
Telia												2.1	2.
Others					1.8	3.3	6.5	6.6	9.7	6.9	14.2	7.3	7.
United States*													
AT&T Corp.	83.3	78.4	74.8	70.3	62.2	60.1	54.3	50.2	44.7	39.6	36.5	25.7	32.
WorldCom	10.2	14.6	17.8	21.2	25.4	28.6	32.0	32.9	31.2	28.8	28.0	33.0	30.
Sprint	5.8	6.4	6.3	7.3	10.3	11.1	11.3	13.2	12.0	11.7	12.5	10.4	14.
Teleglobe USA									1.3	3.3	4.8	4.0	3.
Cable & Wireless													2.
World Access									2.9	5.1	3.9	4.8	2.3
Primus									0.3	0.5	2.9	2.9	2.2
Others	0.7	0.7	1.1	1.2	2.1	0.2	2.4	3.7	7.6	11.0	11.4	19.2	11.8

Notes: See page 21.

Source: Telegeography research

<sup>\*</sup> Switzerland: Sunrise shares include diAx traffic prior to November 2000 merger.

<sup>\*</sup> United Kingdom: Figures for Cable & Wireless reflect data for Mercury prior to its April 1997 merger with Bell Cablemedia, Videotron, and NYNEX CableComms.

<sup>\*</sup> United States: Market shares for U.S. carriers prior to 1993 exclude traffic to Canada and Mexico. WorldCom market shares prior to 1998 merger aggregate MCI and WorldCom traffic. World Access filed for bankruptcy and ceased operations in the first half of 2001.

# **Top 40 International Carriers**

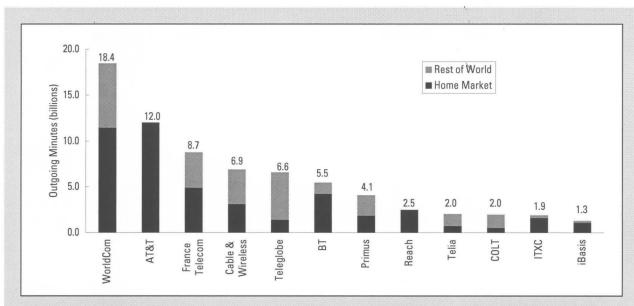
				Outgoing Tr illions of m			1 Revenue S\$ billions)
Rank	Company	Origin Country	2001	2000	Change '00-'01	Total	Int'l Service
1.	AT&T Corp.	United States	12,006.8	9,680.1	24.0%	52.6	4.6
2.	WorldCom	United States	11,454.7	12,399.5	-7.6%	35.2	1.7
3.	Sprint	United States	5,384.4	3,922.8	37.3%	26.1	0.8
4.	Deutsche Telekom	Germany	5,025.1	4,525.0	11.1%	43.3	0.7
5.	France Telecom	France	4,592.0	4,393.0	4.5%	38.6	1.0
6.	BT*	United Kingdom	4,233.5	4,559.3	-7.1%	26.6	n.a.
7.	Cable & Wireless	United Kingdom	3,113.8	3,487.6	-10.7%	3.1	n.a.
8.	Telefónica	Spain	3,084.8	2,656.9	16.1%	27.6	2.8
9.	Telecom Italia	Italy	3,042.0	2,706.0	12.4%	28.0	n.a.
10.	China Telecom	China	2,600.0	2,240.0	16.1%	14.5	n.a.
11.	Bell Canada	Canada	2,000.0	1,900.0	5.3%	17.3	n.a.
12.	Swisscom	Switzerland	1,757.0	1,633.0	7.6%	3.1	0.1
13.	WorldCom	United Kingdom	1,747.4	1,447.3	20.7%	35.2	n.a.
14.	AT&T Canada	Canada	1,711.4	1,524.8	12.2%	1.0	n.a.
15.	PTT Telecom (KPN)	Netherlands	1,695.0	1,636.0	3.6%	11.5	1.3
16.	Singapore Telecom*	Singapore	1,565.0	1,440.0	8.7%	4.1	0.7
17.	Saudi Telecom	Saudi Arabia	1,516.6	1,194.9	26.9%	n.a.	n.a.
18.	Teleglobe USA	United States	1,458.1	1,517.7	-3.9%	2.1	< 0.1
19.	Etisalat	United Arab Emirates	1,395.9	1,123.6	24.2%	0.7	n.a.
20.	Telmex	Mexico	1,386.4	1,281.3	8.2%	11.9	1.0
21.	Teleglobe Canada	Canada	1,376.7	1,180.9	16.6%	2.1	n.a.
22.	Belgacom	Belgium	1,372.2	1,277.6	7.4%	4.8	0.4
23.	PCCW Hong Kong Telecom	Hong Kong	1,270.0	1,200.0	5.8%	2.8	0.7
24.	Chunghwa Telecom	Taiwan	1,227.2	1,058.4	15.9%	5.4	n.a.
25.	WorldCom	Germany	1,209.1	964.7	25.3%	35.2	n.a.
26.	Telstra	Australia	1,188.0	1,030.0	15.3%	9.9	0.2
27.	Rostelecom	Russia	1,081.6	944.0	14.6%	0.8	0.1
28.	Telecom Developpement	France	1,021.5	867.2	17.8%	1.0	n.a.
29.	Eircom	Ireland	973.3	936.9	3.9%	1.6	< 0.1
30.	KDDI	Japan	950.0	950.0	0.0%	14.9	n.a.
31.	Cable & Wireless, Inc.	United States	910.1	332.6	173.6%	1.0	n.a.
32.	Primus Telecommunications	United States	832.0	1,082.5	-23.1%	1.0	n.a.
33.	OTE	Greece	825.1	793.2	4.0%	3.6	0.3
34.	Telia	Sweden	741.6	730.0	1.6%	5.5	0.3
35.	TPSA	Poland	729.9	675.8	8.0%	4.2	n.a.
36.	Marconi	Portugal	719.0	599.5	19.9%	n.a.	n.a.
37.	Sunrise	Switzerland	704.6	702.0	0.4%	0.9	n.a.
38.	Telecom New Zealand*	New Zealand	689.2	682.5	1.0%	2.3	0.1
39.	Telekom Austria	Austria	680.0	724.0	-6.1%	3.5	n.a.
40.	Türk Telekomünikayson	Turkey	675.0	731.8	-7.8%	n.a.	n.a.

Notes: Traffic figures are for public switched telephone network (PSTN) circuits and International Simple Resale only (service resale is excluded). Carrier rankings based on originating country minutes only; when based on the aggregated traffic of all subsidiaries, the top multinational carriers include: AT&T, BT, WorldCom, Cable & Wireless, Teleglobe, and Primus. International service revenues generally reflect net of PSTN service revenues after adding or subtracting for settlement payments but may also include some private line revenue. All revenue figures converted from original currency at conversion rate current to year end reported.

Source: TeleGeography research, FCC, and company reports.

<sup>\*</sup> Data are for the fiscal year ending March 31, 2002. Telecom New Zealand's fiscal year ends June 30, 2002.

### **Traffic Base of Selected Multinational Carriers**

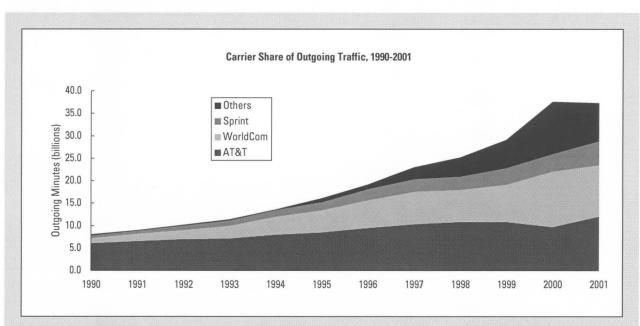


Notes: Figures represent total outbound international traffic, including some refile and transit traffic. Reach, a joint venture of Telstra and PCCW, has two "home" countries, Hong Kong and Australia. AT&T traffic represents U.S.-originated traffic only; traffic from overseas subsidiaries not available. ITXC and iBasis are primarily VoIP-based carriers.

Source: TeleGeography research

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### **Market Shares of U.S. International Carriers**



Notes: Traffic figures are for public switched network circuits based on billing point of call, not originating point. International Simple Resale (ISR) is included in facilities-based totals.

Source: TeleGeography research and FCC carrier filings

### **CARRIERS**



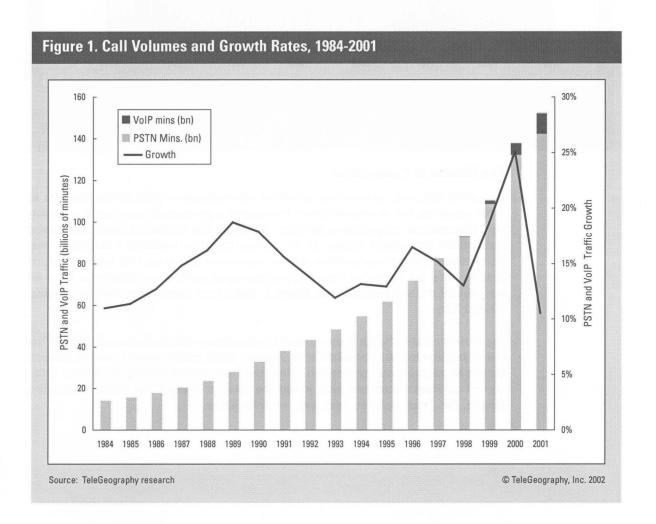
# Traffic Analysis

### **TRAFFIC ANALYSIS**

# Overview of International Traffic Trends

The latest data compiled by TeleGeography suggest that 2001 may have represented the end of an era of rapid traffic growth. After three consecutive years of torrid growth, capped by a 23 percent surge in 2000, worldwide switched traffic grew by only 8 percent, to 142 million minutes in 2001—the slowest pace on record. If voice-over-IP traffic (VoIP) is included, aggregate growth came to approximately 10 percent (see Figure 1. Call Volumes and Growth Rates, 1984-2001), still the lowest pace since the mid-1980s.

This article will review the past year's worldwide telecom traffic growth patterns in their historical context. The groundwork for the 2001 market slowdown was laid several years before. In fact, the apparent slowdown may simply represent a return to historical trends, after several anomalous years of rapid growth. Instead of examining only the factors that conspired to restrain traffic growth last year, it may therefore be more useful to look back at the factors that drove growth to unprecedented heights in the preceding years.



100% China Brazil, Monopoly Markets Hong Kong, Greece Singapore Most of EU, Competitive Markets Switzerland 80% Netherlands, Mexico Percent of Global Traffic 60% Malaysia 40% 20% 0% 1995 1996 1997 1998 1999 2000 2001 2002

Figure 2. Traffic From Competitive Telecom Markets, 1995-2002

Notes: Country labels reflect the timeline of market liberalization for select countries. Between 1996 and 2002 a total of 35 countries opened their international telecommunications markets to competition.

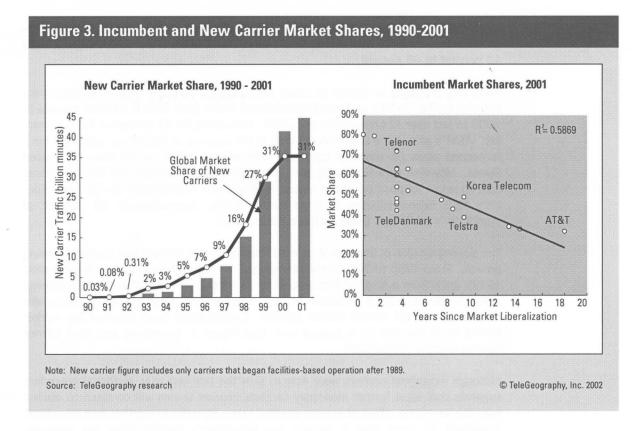
Source: TeleGeography research

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#### The Effects of Competition

Five years ago, only 15 countries permitted international services competition. In all other countries, the incumbent carrier maintained a government-sanctioned monopoly over international long-distance services. By 2001, the number of countries allowing competition had almost tripled, to 44. While countries retaining a monopoly over international services competition still far outnumber countries that have liberalized their markets, 87 percent of the world's international traffic was originated in those 44 competitive markets last year (see Figure 2. Traffic from Competitive Telecom Markets, 1995-2002).

The most dramatic change in the competitive landscape was the European Union's "Big Bang" telecom market liberalization in January 1998, which opened most of Western Europe to international competition. Since the mass market opening of January 1998, several additional countries have joined the ranks of competitive markets, including Greece, the Czech Republic, and, most recently, China.



#### Pricing

New market entrants used low prices to pry customers away from the former monopoly incumbent carriers. Since new carriers had little or no established customer base themselves, new market entrants priced their services far more aggressively than their entrenched rivals. Moreover, given that international call prices had traditionally been set far above carriers' underlying costs, there was plenty of room for price reductions.

Low prices proved an effective lure. To cite just one example, within the first year of market liberalization, competitive carriers had captured 20 percent of the German market and were making comparable inroads in neighboring countries. (A complete list of carriers' market shares by country can be found on pages 21 to 27.) Faced with the dramatic erosion of their customer base, incumbents had no choice but to match their rivals' price cuts, leading to an unprecedented price war. Deutsche Telekom's prices on many routes have fallen by more than 90 percent since the introduction of competition. The unprecedented ferocity of the price war in Germany is reflected in the fact that Deutsche Telekom now offers calls to Canada for only 4.5 Euro cents per minute—less than AT $\delta$ T normally charges for a call from the U.S. to Canada. Despite these drastic price cuts, the most aggressive rivals still underprice Deutsche Telekom by 40 to 50 percent on many routes.

#### **Market Shares**

Such savage price cuts have finally helped to slow the erosion of incumbents' market share. Last year, for example, Deutsche Telekom's outbound international traffic experienced net growth for the first time since the opening of the German long-distance market in January 1998. In fact, Deutsche Telekom was one of a small number of for-

mer incumbent carriers that managed to claw back a bit of their lost share of the international long-distance market: in 2001, Deutsche Telekom's share rose slightly, from 47 percent to 49 percent.

AT&T, too, managed to reclaim its crown as the largest carrier of U.S.-originated international traffic. AT&T's outbound international traffic grew from 9.6 billion minutes in 2000 to just over 12 billion minutes in 2001, accounting for 32 percent of the U.S. market. AT&T's gain in the U.S. market came at the expense of WorldCom, which fell back to second place in terms of outbound international traffic carried from the United States. However, on a worldwide basis, all available data indicate that WorldCom was able to retain its position as the largest multinational international carrier worldwide, with 18.2 billion minutes of cross-border traffic. Approximately 38 percent of WorldCom's traffic was generated outside the U.S.

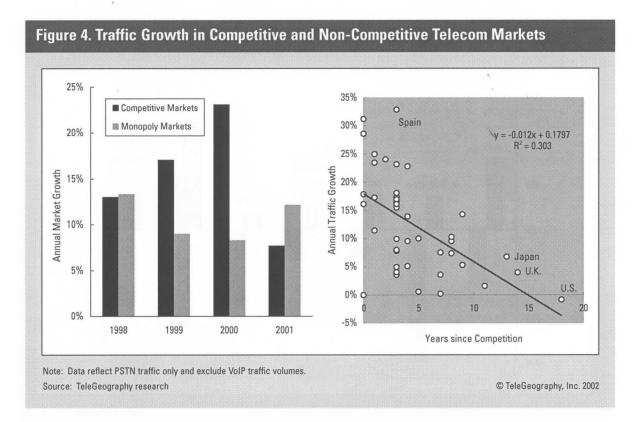
The slowing erosion of incumbent carriers' market shares mirrors new carriers' slowing growth. From 1990 to 2000, new international carriers (that is, carriers formed after 1989), grew from a fraction of a percent to 31 percent of the total international long-distance market in 2000. However, in 2001, new carriers' traffic growth kept pace with but did not exceed overall market growth. Consequently, their share of the market stalled at 31 percent for a second year (see Figure 3. Incumbent and New Carrier Market Shares, 1990-2001).

Although incumbent carriers were able to slow the tide last year, historical precedent suggests that most former monopoly carriers' market shares will continue to decline over the long term, albeit at a more gradual rate. Typically, in markets that have been liberalized for more than a decade, the incumbent's market share has gradually declined to approximately one-third.

### **Market Maturation**

In 1998, at the outset of the European liberalization process, traffic growth in competitive and monopoly markets was comparable, at approximately 13 percent annually. Between 1998 and 2000, international traffic from liberalized markets grew twice as quickly as traffic from monopoly markets. The price wars between incumbents and competitive carriers have driven down international call prices in many European countries by more than 70 percent since 1998. These deep price reductions have spurred traffic growth in countries that were widely regarded as relatively mature telecom markets to levels that were well above historical averages.

However, by 2001, price cuts seem to have lost their effectiveness, and growth slowed in many markets. The scatter plot diagram in Figure 4 (Traffic Growth in Competitive and Non-Competitive Telecom Markets) illustrates the trend behind this slowdown. Traffic growth rates in newly liberalized telecom markets (the circles closest to the Y axis) are typically high, reflecting consumers' demand for lower-priced international services. Over the course of several years, growth rates tend to slow, as the market reaches a new equilibrium. The linear regression equation describes the relationship as y = -0.012x + 0.1797, where y is traffic growth and x represents the number of years since a country has introduced competition. In other words, on average, countries experience 17.97 percent traffic growth in the first year of competition, but that growth decelerates by 1.2 percentage points every year thereafter.

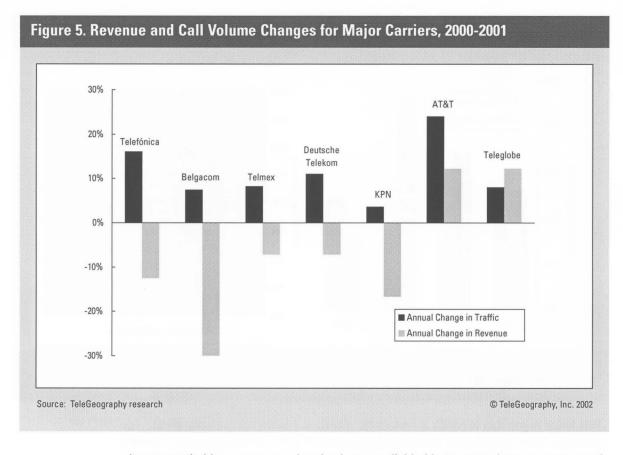


This linear regression is hardly a perfect fit. Numerous examples buck the trend. For instance, Spain experienced above-average growth in 2001, three years after opening its market to competition. On the whole, however, the downward trend does mesh with common sense. Both the quantitative effects of liberalization (e.g., price decreases) and the qualitative effects (e.g., the novelty of low prices) are strongest in the first few years of competition. These quantitative effects weaken over time, as carriers have less scope to cut prices. Similarly, the qualitative effects are less apparent in the years after market liberalization as carriers have already adjusted their practices to competition.

The introduction of competition should be viewed as a one-time boost to call volumes that tends to fade over time. After the initial surge in call volumes, traditional reasons for traffic growth, including economic growth, international trade and travel, and increases in telephone subscribership, resurface as the principal drivers for growth. From this perspective, the global slowdown in international minutes growth simply reflects the maturation of the national telecom markets opened to competition in the 1990s.

#### Revenues

While sharp price cuts have helped to spur call volumes to new heights, revenues have not grown apace. In 2001, the global average price for making international calls fell by 20 percent while call volumes on the international PSTN increased by only 8 percent (for a detailed analysis of pricing and revenues, see pages 33-60). This mismatch indicates that the price elasticity of demand for international telephone services was less than unitary (that is, call volumes will not increase rapidly enough to offset the decline in prices). Moreover, each competitive country's international telephone traffic was no



longer carried by one monopoly telco but was divided between a dozen or more carriers. Consequently, incumbents' revenues from international telephone services continued to suffer. For example, Spain's Telefónica saw traffic volume rise by 16 percent, yet revenues fell by 13 percent (see Figure 5. Revenue and Call Volume Changes for Major Carriers, 2000-2001).

Declining revenues from international traffic have forced incumbent carriers to rationalize their businesses, leading to sharp staff reductions at many formerly stable telcos. However, the impact of competition and meager revenues has been even more devastating for many new carriers. Seven of the ten largest U.S. carriers in 1999 have since filed for bankruptcy. While some of these companies, such as WorldCom and Startec are still operating under Chapter 11 bankruptcy protection, others, such as Star Telecommunications and Pacific Gateway Exchange, have been liquidated. Many European carriers, such as Carrier1, Storm, Atlantic Telecom, and Germany's TelDaFax, have met a similar fate.

A small number of carriers, such as AT&T, were able to buck the trend last year and increase their international traffic enough to offset price declines. Others, like Teleglobe, experienced a decline in gross revenues from voice traffic, but improved their net revenues due to tighter cost controls and declining termination costs. Unfortunately, Teleglobe's improved voice margins were not enough to offset the losses incurred in the company's ambitious data unit, which ultimately dragged this company, top, into bankruptcy court.

#### **Mobile Telephony**

Mobile telephony contributed strongly to the surge in international call volumes of the past two years. At the most basic level, mobile subscriber growth has stimulated international traffic simply by providing more calling opportunities. Moreover, unlike fixed-line phones, mobile phones can travel across borders with their subscribers. In regions such as Europe, where countries are small and borders are porous, mobile roaming has served as an additional stimulus to international traffic.

However, mobile telephony has not been immune to the overall slowdown in growth. As the mobile market has matured, subscriber growth has slowed, from over 60 percent in 2000 to approximately 22 percent in 2001. Mobile-originated international traffic followed suit: after surging by 63.7 percent in 2000, international calls from mobile phones grew by just under 18 percent in 2001, to 22.6 billion minutes, accounting for approximately 16 percent of the world's international traffic.

# **Routing and Settlement Arrangements**

Until just a few years ago, sending and terminating calls abroad was simple and expensive. International telecommunication companies (typically, incumbent monopolies) shared the cost and revenue for nearly every cross-border public switched call in accordance with the decades-old accounting rate regime. To send a call abroad, a carrier would route the signal onto its own international "half circuit", then transfer the call onto the matching network of its foreign counterpart for final termination. For this service, the originating carrier would pay the foreign telco a hefty settlement fee, usually equal to one-half the accounting rate negotiated by the two carriers.

The accounting rate regime worked well enough to withstand decades of change. As long as carriers were predominately national monopolies, and traffic on routes remained roughly in balance, there was little reason to question the economics of the accounting rate regime. But times have changed: in 2001, 87 percent of the world's traffic was originated in countries that allowed international services competition, and traffic imbalances on some large routes, such as the U.S. to Mexico, can amount to hundreds of millions of minutes annually.

As competition began to intensify, many carriers sought ways of reducing or avoiding high settlement costs by "bypassing" the international accounting rate system. Technological advances, such as voice-over-IP, have combined with the gradual deregulation of telecom markets to offer carriers a host of ways to send and terminate their international traffic. Not all of them are entirely legal—but almost all are cheaper than the accounting rate regime.

#### **Direct Interconnection / International Simple Resale**

The most widely used alternative to the settlement rate system is "International Simple Resale" (ISR). This bureaucratic name is something of a misnomer, in that ISR is not really voice resale. ISR involves the provision of switched voice services over leased or owned private lines that are interconnected directly to the public switched network (PSTN) in the origin and destination countries. Sometimes called "direct interconnection," this alternative allows international carriers to bypass the international gateway operator, and to negotiate a termination rate directly with the local exchange carrier in the destination country. Most competitive telecom markets, including the European

# Figure 6. Call Delivery Methods

#### Standard Public Switched Call



- 1. Customer dials international number.
- 2. Call is sent over the Public Switched Telephone Network (PSTN) by originating carrier, which pays settlement charge to terminating carrier destination country.
- final destination by terminating carrier.
- 3. Call is delivered to its
- 1. Customer dials international number.
  - 2. Originating carrier sends call to hub country via PSTN or over international private line.
  - 3. Refile carrier re-originates call over PSTN.
- 4. Call is delivered to final destination via refile carrier, which pays settlement charge terminating carrier.

#### International Simple Resale (ISR)

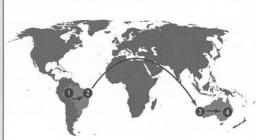


- 1. Customer dials international number.
- 2. Call is routed over international private line to switch in destination country but outside network incumbent telco (e.g., to closed user group or mobile operator).
- 3. Call is re-rerouted to incumbent telco's network and completed as a local call on PSTN. No international settlements are paid by the originating carrier.

Source: TeleGeography research



Refile



- 1. Customer dials international number. Call is routed over PSTN to gateway computer.
- 2. Call is converted from analog voice to Internet Protocol (IP) format and sent over the Internet to a gateway in terminating country.
- 3. Call is converted back to analog format.
- 4. Call is completed as a local call on PSTN. No international settlements are paid by the originating carrier.

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Union, the U.S., Canada, and Japan, now allow direct interconnection. The FCC estimates that 18.8 billion minutes of U.S.-originated international traffic, approximately 50 percent of total U.S. traffic, were sent via ISR in 2001.

The advantage of direct interconnection is that the termination rates charged by local exchange carriers are typically far lower than the official international settlement rate (see pages 50 to 55 for a comparison of U.S. settlement rates and direct interconnection charges). Despite the apparent cost advantage of ISR, many carriers—particularly incumbents—still send a substantial proportion of their international traffic via the settlement rate regime. An informal survey of international carriers conducted by TeleGeography indicated that even in some highly competitive markets in Europe, many incumbent carriers still send most of their traffic via international settlements.

The seemingly archaic settlement system may hold some advantages for incumbent carriers. Incumbent carriers control most of the domestic-fixed line networks in their home countries, and thus terminate the lion's share of inbound international traffic. Since settlement payments are symmetrical, the effective termination rate paid by the sending carrier can be zero if traffic on a bilateral route is in balance.

By contrast, new market entrants, which tend to send far more traffic than they terminate on their own networks, generally find it to their advantage to send as much traffic as possible via direct interconnection. Several new market entrants reported that they sent more than 90 percent of their traffic via direct interconnection in 2001.

For carriers sending traffic between countries where direct network interconnection is permitted, the term "bypass" has become somewhat archaic. The term suggests that there is an obstacle that must be overcome, when in fact, this is no-longer the case. Instead, the settlement rate system has simply evolved into one of a number of options a carrier may choose for terminating international traffic.

# **Illicit Bypass**

The issue of bypass traffic is far more significant in the approximately 200 countries where direct interconnection with the domestic network is not permitted. As Telmex noted in its annual report, "Bypass is technically difficult to prevent or to measure but we believe that bypass was primarily responsible for the decline in the number of minutes of international long distance traffic..."

While difficult to measure, it is not difficult to document the existence of bypass traffic. A comparison of wholesale prices charged by carriers on minutes exchanges with official settlement rates suggests that many carriers have found ways to beat the system. Figure 7 compares wholesale country rates available from Last Mile Connections (formerly Band-X New York) in November 2002 with the prevailing U.S. settlement rates for that particular country. Each dot in the chart compares the settlement rate with the wholesale price charged for carrying a minute of traffic to that country. Thus, for example, one wholesaler was offering to carry traffic from New York to Moldova at a rate of \$0.086 per minute, 92 percent less than the prevailing settlement rate of \$1.04 per minute. Since ISR is not permitted in Moldova, it seems certain that this traffic is bypassing the settlement rate illicitly.

#### Voice over IP

The volume of traffic carried over IP links in 2001 was impressive: 9.9 billion minutes, equivalent to more than six percent of the world's international traffic. While the traffic volumes suggest that VoIP has become a mainstream technology, the primary destinations of VoIP traffic suggest that it is, as yet, primarily used for settlement rate

Figure 7. Comparison of Wholesale and Settlement Rates, 2002 \$0.40 Wholesale lower than settlement India \$0.30 Settlement Rate Ghana Pakistan \$0.20 ထ္တ \$0.10 Wholesale higher than settlement \$0.00 \$0.00 \$0.10 \$0.20 \$0.30 \$0.40 Wholesale Rate Note: Wholesale rates reflect least-cost-routing rates available on Last Mile Connections during November 2002. Source: Last Mile Connections, Inc., FCC, and TeleGeography research © TeleGeography, Inc. 2002

arbitrage. Seventeen of the twenty largest VoIP call destinations from the U.S. are developing countries that prohibit direct interconnection and still maintain high settlement rates.

Given the stunning volume of traffic now passing through international VoIP links, it is clear that VoIP has emerged as the most successful means of bypassing the settlement rate regime to date. However, its very success as an arbitrage tool may be helping VoIP move into the mainstream. Faced with the rapid erosion of incoming termination traffic, a growing number of incumbent carriers in developing countries have concluded agreements with leading VoIP carriers to terminate their traffic.

# Refile

Refile represents a third form of alternatively routed traffic. Instead of avoiding accounting rates altogether, carriers employing refile bend the rules of the international settlement regime to their advantage. Refile occurs when a carrier re-routes an outgoing international call through a third country, frequently in order to take advantage of the intermediate country's lower settlement rate with the final destination.

Although the legal status of refile is more debatable than that of many other forms of bypass, the practice is certainly illicit. With the intent of disguising the true origin of traffic, the refile carrier in the intermediate country strips the numbering code, which identifies the originating country, replacing it with its own country code. This ruse makes economic sense in cases where settlement rate disparity exists between originating countries.

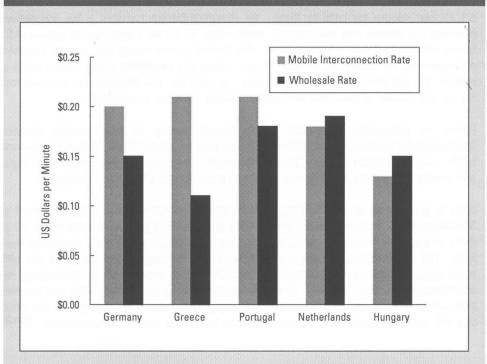


Figure 8. Comparison of Wholesale and Mobile Termination Rates, 2002

Bypass operators' ideal targets combine three qualities: high volumes of traffic, high prices, and a significant price or cost imbalance.

Traditionally, developing countries with high settlement rates have been the most attractive targets. However, in recent years margins have

gets. However, in recent years margins have eroded as settlement rates have declined. Moreover, the occasionally draconian penalties levied on "economic crimes" in some developing countries can serve as an effective deterrent to all but the well connected.

As luck would have it, a new refile target has emerged: European mobile networks. In Europe, approximately 30 percent of incoming international calls are terminated on mobile telephones. However, TeleGeography estimates that, due to the very high cost of mobile termination, calls to mobile phones account for 67 percent of the total cost for terminating international traffic in Western Europe.

Mobile termination costs are high enough that most carriers have chosen to pass them on to their subscribers. For example, many consumer

calling plans in the U.S. now charge different rates for international calls placed to European fixed and mobile subscribers. However, some service providers offer calling plans for high-volume corporate customers that feature "blended" international prices. These plans provide callers a fixed country rate, irrespective of whether the call is terminated on a fixed or mobile network. In some cases, this blended price is lower than the termination rate alone.

This pricing imbalance has prompted arbitrageurs to open high-volume retail accounts with such a carrier and then resell this retail service to other wholesale buyers. There is ample evidence that arbitrageurs have found inexpensive ways of transporting calls to European mobile networks. Wholesale rates offered on telecom exchanges to many European mobile destinations on telecom exchanges are frequently lower than the cost of mobile termination, alone. While it's impossible to determine the precise volume of this traffic, there's no question that it runs into the million of minutes on an annual basis.

Notes: Wholesale rates reflect least-cost-routing rates available on Last Mile Connections during November 2002.

Source: Last Mile Connections, Inc., and TeleGeography research

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For example, in mid-year 2001, the official settlement rate for traffic from Denmark to Peru was approximately \$0.47 per minute, while U.S. carriers paid a settlement rate of \$0.25 per minute for calls to Peru. By charging Danish carriers a fee somewhere between the Danish rate and the U.S. rates—say, \$0.35 for a one-minute call—a U.S.-based refiler could turn a \$0.10 profit. The Danish carrier would also benefit from this arrangement, by saving \$0.12 per minute, minus the negligible transmission costs of routing the call through the United States. In contrast, the Peruvian telco would lose \$0.22 per minute in potential settlement income from the transaction.

Based on information gathered in its annual survey of international carriers, TeleGeography estimates that refile traffic accounts for about 25 to 30 percent of world traffic volumes. Much of this refile traffic is sent between countries where ISR is legal, and simply represents an alternate means of delivering traffic to its destination.

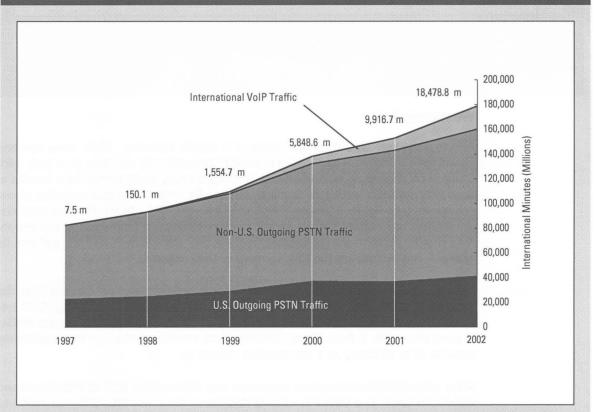
Who is sending all of this bypass traffic? Based on survey responses provided to TeleGeography, carriers in monopoly markets and developing countries are every bit as likely to trick the system as carriers battling for their existence in hotly contested markets. The destinations, volumes, and technologies employed may vary, but the ultimate goal is always the same: to maximize net revenues by minimizing net outpayments to other carriers. Given the pervasiveness of bypass traffic and the fact that virtually all international carriers are engaged in some form of bypass, the practice will survive as long as there are cost structures that can be circumvented.

# **VolP Routes & Traffic**

#### **Overview**

Just four years ago, the combined traffic of all companies routing international calls over Internet Protocol (IP) networks accounted for less than one-half of one percent of the world's international minutes. By the end of 2001, international Voice-over-IP (VoIP) traffic had grown to 9.9 billion minutes, more than six percent of all international traffic. Based on TeleGeography's half-year survey results, the total market may reach 18 billion minutes for the calendar year 2002, constituting more than 10 percent of the world's forecasted international traffic (see Figure 1. International VoIP and PSTN Traffic Summary, 1997-2002). Although VoIP has only recently left its infancy as a carrier-grade transport technology, it can no longer be considered an experiment. Based solely on traditional circuit-switched traffic flows, global cross-border calling grew just eight percent in 2001—the slowest rate of growth since traffic indicators were first collected almost 30 years ago. Add international VoIP minutes to the 2001 total, however, and global traffic grew over 10 percent—still anemic but not unprecedented.

Figure 1. International VoIP and PSTN Traffic Summary, 1997-2002



Notes: Voice-over-IP (VoIP) traffic includes all cross-border voice calls carried on IP networks but terminated on public switched telephone networks; PC-to-PC communications and private network traffic are excluded. PSTN traffic includes circuit-switched voice and fax traffic carried on traditional international facilities as well as international simple resale (ISR) facilities. Figures for 2002 are estimated.

Source: TeleGeography research

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VolP **PSTN** Africa Africa Middle East Middle East 5% U.S. & Canada Latin America 7% 9% Latin America 35% Europe U.S. & Canada 47% Asia-Pacific 17% 25% Asia-Pacific

Figure 2. International VoIP and PSTN Traffic Destination Summary, 2001

Notes: Voice-over-IP (VoIP) traffic includes all cross-border voice calls carried on IP networks but terminated on public switched telephone networks; PC-to-PC communications and private network traffic are excluded. PSTN traffic includes circuit-switched voice and fax traffic carried on traditional international facilities as well as international simple resale (ISR) facilities.

Source: TeleGeography research

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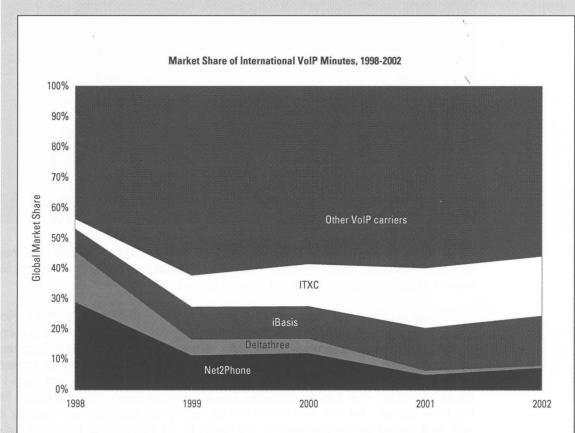
#### Wholesale VolP

Although the VoIP industry is still young, it is rapidly maturing. While many new and incumbent carriers alike have begun to build IP networks that will carry all of their voice traffic in coming years, most wholesale VoIP traffic today is still carried by a handful of specialist providers acting as carriers' carriers for established and emerging phone companies (see Figure 3. Major VoIP Carriers and Traffic). Some of these specialist wholesalers use regular Internet transit to carry their voice traffic; others use private lines running IP. Most use a combination of the two, along with PSTN "failover" circuits where IP connections are too thin, too few, or too congested.

Although their network architectures may differ, most wholesale VoIP carriers share the same goal: arbitrage. They take advantage of differences between official PSTN settlement fees and de facto termination rates by using IP to transport their voice traffic. In some cases, this is done illicitly. Notably, there are few cases where IP is used solely because of its efficiency as a transmission technology.

Many well-established telephone companies may still consider VoIP an experiment and sometimes see it as a threat to existing revenue streams; however, this view seems to be changing. Established PSTN carriers are increasingly using VoIP technology and adding VoIP services to their list of offerings. While a large portion of VoIP traffic carried by established carriers is bundled into enterprise services on private networks,

Figure 3. Major VoIP Carriers and Traffic



Company	2001 (J	anDec.)	2002 (J	anJune)	Market Capitalization		
	Traffic (min)	Revenues	Traffic (min)	Revenues	Oct., 2001	Oct., 2002	
Deltathree (NASD: DDDC)	129 m	\$15.6 m	61 m	\$6.5 m	\$19 m	\$17 m	
iBasis (NASD: IBAS)	1,147 m	\$133.8 m	1,174 m	\$83.6 m	\$29 m	\$17 m	
ITXC (NASD: ITXC)	1,881 m	\$173.2 m	1,390 m	\$123.7 m	\$119 m	\$113 m	
Net2Phone (NASD: NTOP)	478 m	\$165.4 m	515 m	\$57.1 m	\$190 m	\$146 m	

Notes: Traffic statistics include only wholesale international VoIP minutes; revenue figures include services, software, and equipment in addition to per minute charges for PSTN and IP voice and fax services. Traffic statistics may include some PSTN failover. Net2Phone's fiscal year ends July 31.

Source: TeleGeography research and company reports

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# Figure 4. If You Can't Beat Them...

Cloaked in the "gray area" of international telecom regulation, VoIP has posed new threats to established revenue streams, especially in protected single carrier markets. However, some of the world's aging international carrier monopolies have taken the decision to embrace, rather than fight, VoIP. These incumbents are partnering with VoIP carriers to terminate—and increasingly, originate—traffic to augment revenue rather than lose it. Incumbents in Colombia, Zimbabwe, Vietnam, and many other economies have formed

partnerships with wholesale VoIP carriers. The incumbents must balance cannibalization of traditional revenue streams while capturing a portion of the traffic they are losing to illicit bypass. More information about how carriers and regulatory organizations are dealing with the introduction of VoIP in their markets can be found in a series of case studies published by the ITU (http://www.itu.int/osg/spu/casestudies/index.html#iptel).

Source: TeleGeography research

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some carriers are beginning to carry significant volumes of wholesale VoIP over their long-haul networks. Incumbent Telecom Italia, for example, recently announced that 50 percent of its international traffic will soon be carried as VoIP.

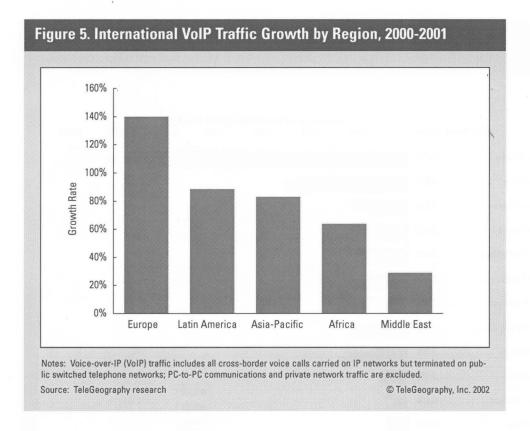
While some established PSTN carriers are utilizing their own IP networks to carry voice traffic, most are outsourcing to VoIP middle men. VoIP wholesaler ITXC claims to carry traffic for most major carriers in the U.S., including the Regional Bell Operating Companies, who have only recently begun to compete in the long distance market. ITXC reported in June 2002 that over 60 percent of its traffic originates on "Tier-1" carrier networks. ITXC's chief competitor, iBasis, reported slightly higher statistics for the same period. But this data should not be surprising. It reflects the maturity of VoIP as a routing option and matches the reality of the international telephone business—that top carriers originate most of the traffic.

As incumbents become more comfortable with VoIP and as the underlying technology matures, more and more voice traffic is likely to transit IP networks. How much? The answer will largely depend—in the short term—on how many arbitrage opportunities exist. In the long term, the answer will depend on how deeply into the home and office IP-enabled devices penetrate and how willing existing carriers are to mothball billions of dollars of PSTN switching equipment ahead of their expected depreciation cycle.

# **End Users & Technology**

In addition to their wholesale businesses, many VoIP specialists are also taking a direct path to the consumer by way of PC-to-PC, PC-to-phone, and phone card calling plans. (In fact, PC-to-phone calls predate phone-to-phone over IP.) Last year, companies such as Net2Phone, deltathree, and Callserve reported significant volumes of PC-to-phone traffic. Most retail VoIP carriers also offer wholesale services; however, similar to their switched counterparts, some are focusing more on the end user as wholesale margins evaporate.

The capabilities of a VoIP network—that is, what can be delivered to the consumer—are largely determined by the standards implemented. To date, the mostly widely deployed standard for handling VoIP traffic has been H.323, a protocol developed



under ITU auspices in the late 1990s for video communications over local area networks. Now in its fourth iteration, H.323 has been re-engineered specifically to handle VoIP calls.

Although H.323 is nearly ubiquitous in VoIP networks, a second standard, Session Initiation Protocol (SIP), has become widely accepted as the next generation protocol for VoIP call delivery. Its acceptance, however, has less to do with voice than it does with video and other premium services. SIP is designed to work with IP devices (like computers) much the same way a Web browser or email client does. This provides a particularly attractive scenario to VoIP carriers (and their vendors), which have had difficulty deriving much profit from the razor-thin margins associated with carrying voice traffic, especially on competitive routes. Although there was much hype surrounding the potential of SIP to revolutionize the VoIP industry—peaking with the release of the much publicized integration of SIP with Windows XP—very few new applications have been developed so far. The advantages SIP may bring to the VoIP industry are still compelling but have yet to be realized on a large scale.

# **Traffic Survey**

Given the nascent stage of the VoIP industry, the installed base of circuit-switched transmission equipment, and the difficulty of tracking calls terminated in places where you may not want to advertise your success, making predictions is a hazardous business. Therefore, our research focused on acquiring real traffic statistics from real VoIP carriers. The statistics and analysis presented on these pages are based on TeleGeography's third annual VoIP routes survey, concluded in October 2002.

Figure 6. Top 25 U.S.-Originated VolP Routes, 2000-2002 Percentage of Total Outgoing VolP Minutes Rank Route 2002 Route Share 2.0% 4.0% 6.0% 8.0% 10.0% 12.0% 14.0% 1. U.S. to Mexico .....12.1% 2. U.S. to China ......4.6% 5. U.S. to Philippines ......2.0% 7. U.S. to Indonesia . . . . . . . . . 1.6% 9. U.S to Russia .....1.2% 10. U.S. to India .....1.1% ■ 2002 11. U.S. to Thailand ...........0.9% ■ 2001 2000 13. U.S. to Romania ..........0.8% 15. U.S. to Ecuador ..........0.6% 16. U.S. to Ukraine ...........0.6% 17. U.S. to Hong Kong .......0.6% 19. U.S. to Bulgaria ..........0.6% 21. U.S. to Turkey ..........0.6% 22. U.S. to Senegal . . . . . . . . . 0.5% 23. U.S. to Czech Republic ....0.5% 25. U.S. to Argentina ..........0.5%

Notes: Route rankings are based on actual traffic reports by major wholesale and retail VoIP carriers. Figures do not include all VoIP carriers and routes, however, so some omissions may have occurred. Year 2002 rankings are based on statistics supplied for the first six months of 2002. In 2002, routes omitted from this table may have accounted for almost 30 percent of U.S.-originated VoIP traffic.

Source: TeleGeography research

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The goal of our survey was twofold: first, to measure how much VoIP traffic transits international networks; and second, to establish where it is going. The data presented here include international phone calls that transit public or private IP networks at some point but are ultimately terminated on traditional fixed or mobile networks. PC-to-PC communications and private corporate network traffic are excluded because neither are directly comparable to PSTN traffic flows. Also, because our survey is based on the reports of most—but not all—companies carrying VoIP traffic, some routes may be under-reported. Finally, the true point of origin for most wholesale VoIP traffic is difficult to ascertain. Many carriers track only where the traffic enters their network, usually at a centrally-located hub in the U.S. or the U.K.

#### The Results

Overall, our findings prove an obvious point—that VoIP is a new means to an old end. Because U.S.-based companies have had a head start in setting up their businesses, most of the world's VoIP traffic currently originates in the U.S., although the U.K. and China are growing as alternative origination hubs. Furthermore, because the Internet remains U.S.-centric, U.S.-based VoIP carriers have access to the most international IP bandwidth at the lowest prices. And, just as the U.S. continues to act as the primary hub for intercontinental Internet traffic, the U.S. may retain its position as a hub for VoIP traffic even as the ranks of VoIP carriers proliferate into Western Europe and Asia (see Figure 6. Top 25 U.S.-Originated VoIP Routes, 2000-2002).

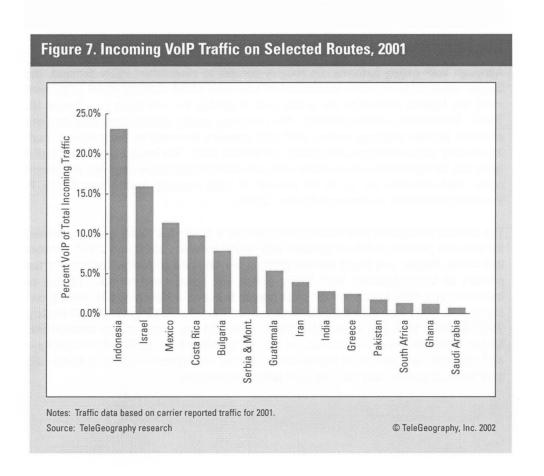


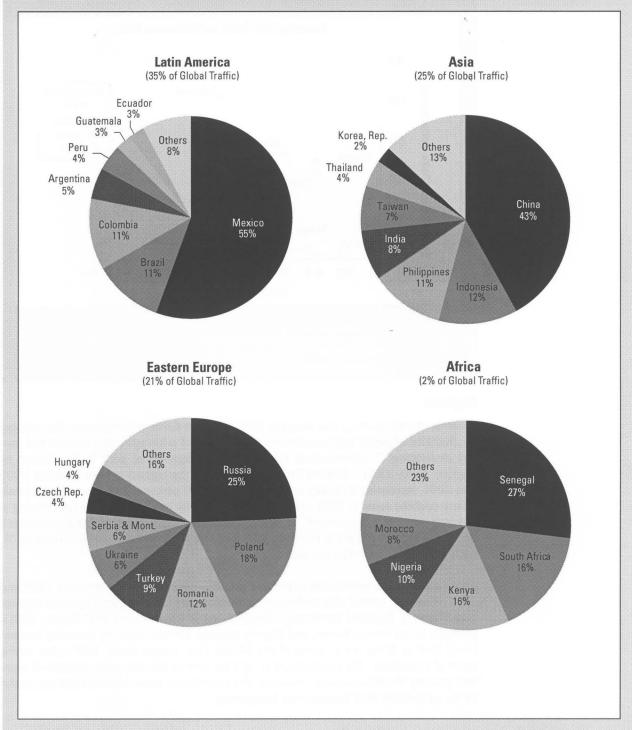
Figure 8. Growth on Top 10 U.S.-Originated VolP Routes, 2000-2001 160% 140% 120% 100% **Growth Rate** 80% 60% 20% 0% Mexico Poland Brazil China Israel Indonesia Colombia India Philippines Notes: Voice-over-IP (VoIP) traffic includes all cross-border voice calls carried on IP networks but terminated on public switched telephone networks; PC-to-PC communications and private network traffic are excluded. Source: TeleGeography research © TeleGeography, Inc. 2002

#### **Routes**

Although VoIP calling patterns run roughly parallel to established PSTN demand, the largest share of VoIP traffic terminated in countries where existing PSTN settlement rates are highest relative to the actual cost of getting the call there (see Figure 10. Traffic, Settlements, and Regulation). Also, because quality expectations may be lower on many popular arbitrage routes, VoIP calls compare favorably to the mediocre quality of many circuit-switched and mobile terminated calls. The impact on overall traffic flows can be significant—in countries with sufficient infrastructure and high settlement rates, VoIP accounts for up to 20 percent of total incoming traffic (see Figure 7. Incoming VoIP Traffic on Selected Routes, 2001).

The clearest example of this trend is traffic on the U.S.-Mexico route, which accounted for over ten percent of U.S.-originated VoIP traffic between 2000 and 2002. Routes into China, Russia, and Brazil are still growing strongly and accounted for another ten percent of U.S.-originated VoIP traffic during the same time period. Routes to Indonesia and India have seen the most growth between 2000 and 2001, each growing by over 100 percent (see Figure 8. Growth on Top 10 U.S.-Originated VoIP Routes, 2000-2001). VoIP is a logical alternative on routes like these, where International Simple Resale or direct interconnection are still prohibited but sufficient IP capacity—and the right combination of regulations or lack of enforcement—exists to route calls over Internet connections into the local telephone network.

Figure 9. Regional Termination Destinations of International VoIP Traffic, 2001

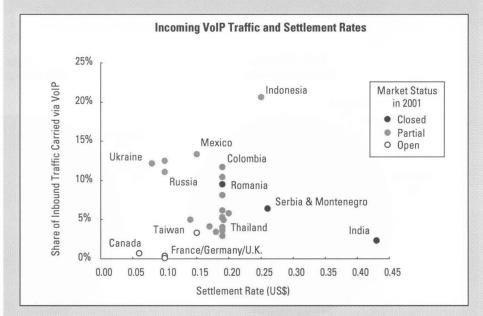


Notes: Voice-over-IP (VoIP) traffic includes all cross-border voice calls carried on IP networks but terminated on public switched telephone networks; PC-to-PC communications and private network traffic are excluded.

Source: TeleGeography research

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Figure 10. Traffic, Settlements, and Regulation



Notes: Traffic data based on actual and estimated totals for 2001. Settlement rates based on FCC reported averages for calendar year 2001. Regulatory comparison based on the number of carriers authorized to own international transmission facilities at year end 2001.

Source: TeleGeography research and FCC

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# Regions

In terms of total traffic, Latin America, East Asia, and Eastern Europe were the primary destinations of global VoIP termination in 2001 due to arbitrage opportunities and rapidly developing IP infrastructure (see Figure 5. International VoIP Traffic Growth by Region, 2000-2001). Eastern Europe experienced the highest growth between 2000 and 2001, increasing its traffic volume by nearly 140 percent. Latin America and Asia nearly doubled again in 2001 and may grow faster still in 2002 with the full opening of the international voice markets of Brazil and India. Colombia and Argentina experienced the highest growth in incoming VoIP for Latin America between 2000 and 2001, each growing by over 120 percent.

Africa continues to experience significant growth—over 60 percent between 2000 and 2001—however, total traffic to the region remains very low compared to other regions. (see Figure 9. Regional Termination Destinations of International VoIP Traffic, 2001). Senegal, South Africa, Kenya, and Nigeria account for two-thirds of incoming international VoIP in Africa. In all parts of the Middle East, except Israel, VoIP is not taking much of a foothold. The environment is right for VoIP to flourish—high settlement rates and growing IP infrastructure—however, the incumbents seem to have been successful so far on keeping illicit bypass from burgeoning.

# Conclusion

Since TeleGeography began tracking international phone calls more than a decade ago, market forces and technological innovation have driven down prices and increased traffic flows across the globe. The Internet has no doubt played a significant role in accelerating this process in the last few years, and forecasting the effect on actual traffic flows remains an extremely difficult endeavor. Moreover, as new IP communications services and devices become available, they may stimulate new demand and increase VoIP traffic flows beyond the growth rates characteristic of the traditional voice telephony market. We will be watching—and reporting—these developments as they occur.

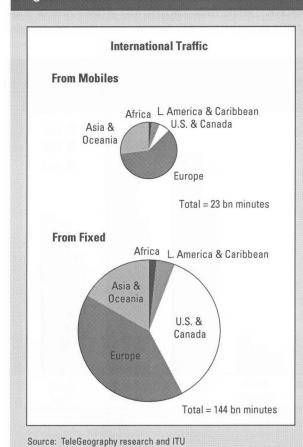
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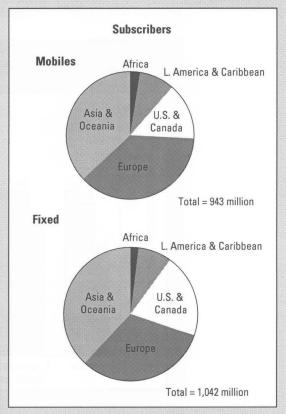
# International Traffic to and from Mobile Phones

After several years of explosive growth and feverish expansion, mobile telephony has become a fixture of international telecommunications. Recently, however, the frenzied optimism which accompanied the mobile industry in its infancy has given way to greater investor skepticism and scrutiny. Third-generation (3G) licenses were auctioned off at unprecedented premiums only a few years ago, but, during the last year, major operators have reneged on plans to offer such services, eliciting favorable responses from financial markets. As the industry matures, mobile operators are shifting their focus from sheer subscriber growth to increasing the average revenue per user (ARPU), to which international traffic contributes considerably.

For international carriers, mobile traffic is increasingly important. As mobile-originated international traffic grows, mobile operators become more valuable buyers of wholesale services. Conversely, the more international traffic is terminated to mobile handsets, the greater the payments international carriers must make to mobile operators. Given the significant differential between fixed- and mobile-termination prices, even a

Figure 1. Mobile versus Fixed International Traffic and Subscribers by Region, 2001





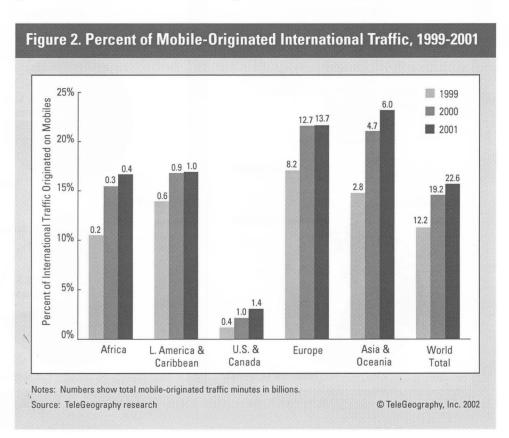
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small increase in mobile-terminated traffic can result in a significant increase in total termination costs. Over the past year, mobile-originated traffic grew from 14.5 percent of total international traffic to 15.7 percent while mobile-terminated traffic rose from just over 18 percent to 21 percent. As that proportion grows, mobile traffic will become an even greater consideration for long-distance carriers.

#### **Mobile Traffic**

Over the past several years, international mobile traffic has grown much faster than total international traffic, boosted largely by the explosion in mobile subscriptions. From 1995 to 2001, the number of mobile subscribers worldwide increased ten-fold, from 90 million to almost 1 billion—roughly equal to the number of fixed-line subscribers in the world. During the past three years, however, global subscriber growth, while still strong, has slowed consistently, reflecting the maturation of many mobile markets. In fact, the subscriber growth rate between 2000 and 2001—29 percent—was the slowest annual growth since mobile phones entered the market in the early 1980s. In more developed economies (with higher international traffic volumes), the decline in growth has been more dramatic. Europe, for example, watched its subscriber growth fall from 61 percent in 2000 to 22 percent in 2001.

As a result, international mobile traffic (particularly mobile-originated traffic) has also registered declining growth rates. From 2000 to 2001, the volume of international traffic originated on mobile phones grew from 19.2 billion minutes to 22.6 billion minutes, an increase of almost 18 percent. While nearly double the growth rate of total global traffic in 2001, mobile traffic growth is down sharply from the 64 percent

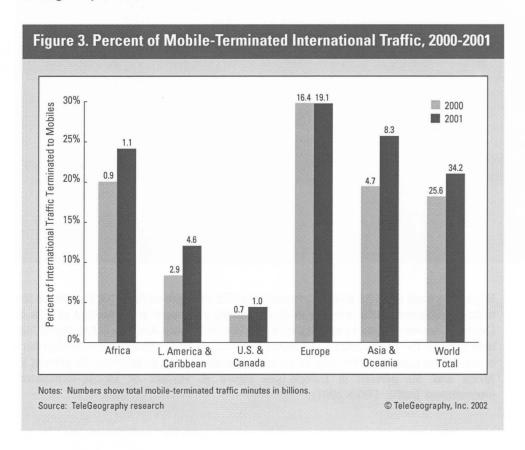


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increase realized between 1999 and 2000, reflecting a significant decline in growth across all regions of the world. The distribution of traffic across regions has remained relatively constant over the past three years, with Europe representing 62 percent of the world's mobile-originated international traffic. Asia & Oceania's share of the global total rose three percentage points over the last year (roughly equal to Europe's decline), to 27 percent (see Figure 1. Mobile versus Fixed International Traffic and Subscribers by Region, 2001).

The rate of mobile-originated traffic growth continues to vary widely across regions, though the degree of variation has remained almost constant over the past year. Europe and Latin America & Caribbean again registered the lowest growth rates, with 12 percent and 13 percent, respectively. Europe, despite its low growth rate, still accounts for the largest volume of any region, with almost 14 billion minutes of international long-distance traffic originated on mobile handsets. Notably, while mobile-originated traffic increased both in terms of volume and proportion in most of the world, the percent of outgoing calls made on mobiles remained almost constant from 2000 to 2001 (see Figure 2. Percent of Mobile-Originated International Traffic, 1999-2001).

From 2000 to 2001, mobile-terminated traffic grew 33 percent (nearly twice the rate of mobile-originated traffic), from 25.6 billion minutes to 34.2 billion minutes, representing 21 percent of the world's total traffic. Again, European users received the bulk of mobile-terminated traffic, with a 56 percent share of the world's total. Regional rankings are similar to those for mobile-originated traffic, with the Americas distantly trailing Europe, Asia, and Africa.



# Figure 4. Roaming and International Mobile Traffic

An increase in mobile subscribers has a greater impact on international voice traffic than a comparable increase in fixed-line subscribers: fixed lines don't cross political borders with their users, but mobile handsets do. International roaming not only provides a valuable service to mobile users through "seamless" connectivity; it also generates demand for international telecommunications transport. To illustrate the contribution mobile roaming makes to international voice traffic flows, let's consider the case of a German mobile user traveling in Austria.

Upon activating her handset, the German traveler will select an Austrian host network on which to operate. Network selection may be performed manually, in which case the user chooses a host network from a list of available networks. Manual selection locks the mobile user into a specific network, to which the handset will return if the signal is lost or the handset deactivated. More likely, though, host network selection will be performed automatically by the handset, either on the basis of signal strength or preferences pre-programmed by the user's home provider. This selection process establishes a connection between the home and host networks, allowing the host network to locate the user and providing the host network with authentication and billing information.

When the German traveler makes a call from her handset, the call will be processed by the Austrian host network. Thus, when calling another German number, the call will be picked up by the host network and then transmitted along the PSTN to Germany for termination. The resulting traffic, while connecting two German numbers, actually constitutes an international call from Austria to Germany.

Conversely, if one of the traveler's friends in Germany calls her mobile, the call will be forwarded by her home network, via the PSTN, to Austria, where it will be picked up and delivered by the Austrian host network. Again, the call between two German numbers is, in fact, an international call between Germany and Austria.

Source: TeleGeography research

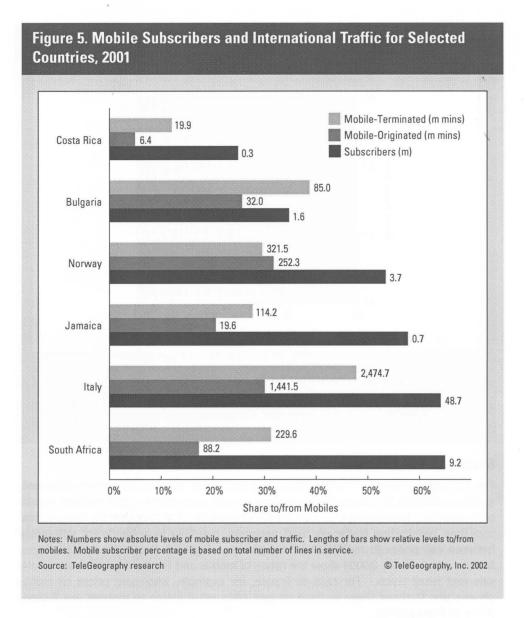
In either case, the German traveler will incur a roaming charge for using the Austrian network. That charge, plus a markup from her home provider, will then be billed directly to her. For originating calls, the charges she receives are those dictated by the pricing scheme (peak/off-peak, etc.) of the Austrian operator, not her home provider. Billing between operators is generally handled by clearinghouses which compile roaming call records from host networks and distribute them to the users' home networks. The clearinghouse also calculates and collects the charges due the host network operators. Some operators opt to handle roaming relationship and billing management themselves, but clearinghouses are by and large the industry standard.

In the above example, we've made a number of assumptions in order to illustrate how roaming contributes to international voice traffic. One of the principal assumptions is the existence of a roaming agreement between the traveler's home mobile provider and at least one Austrian provider. Such agreements are quite common, especially among GSM operators. The GSM Association has established a standard roaming agreement in order to facilitate roaming between providers, as negotiating separate agreements for multiple providers would be prohibitively complicated or, at least, utterly tedious.

By illustrating intra-European roaming, we've also avoided discussing the technical interoperability necessary for international roaming. The European Union shares a common digital standard, GSM, which has been pivotal in facilitating roaming across its member states. GSM has also been deployed in other nations across the globe, but there are other digital standards (CDMA, TDMA, etc.) in use. Interstandard roaming has thus become a central issue in the development of truly global roaming. In order to foster interoperability between digital standards, the GSM Association has established the GSM Forum on Global Roaming, a working group dedicated to resolving the current technical issues involved in interstandard roaming. In addition to coordinating interface interoperability, harmonizing billing standards is a major component of interstandard roaming.

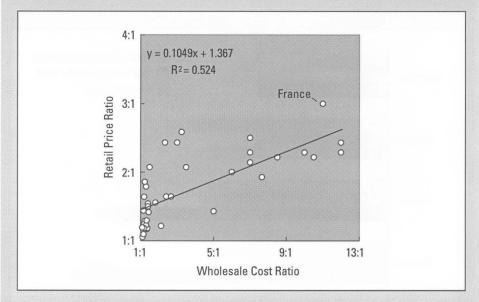
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Regional growth rates for mobile-terminated traffic were generally higher than those for mobile-originated traffic, ranging from 17 percent in Europe to 75 percent in Asia & Oceania. Incoming calls to mobiles rose 58 percent in Latin America & Caribbean but only account for 12 percent of all incoming traffic. Outside the Americas, mobile-terminated calls accounted for over 20 percent of incoming traffic, between 24 percent in Africa and 30 percent in Europe (see Figure 3. Percent of Mobile-Terminated International Traffic, 2000-2001).



While the decline of growth rates for international mobile traffic is strongly linked to declining subscriber growth, it is also reflective of several trends in the international long-distance market. Although some room for growth remains—the United States & Canada lag well behind Europe in terms of mobile penetration (39 percent for the former and 52 percent for the latter), and developing countries like Nigeria have experienced growth of 1000 percent over the last year—worldwide subscriber growth will undoubtedly be less spectacular in the future than in recent years. Mobile traffic growth, by extension, can be expected to follow the same trend (for a discussion of how roaming contributes to international mobile traffic, see Figure 4. Roaming and International Mobile Traffic).

Figure 6. International Call Prices: Mobile versus Fixed, 2002



Notes: Data show the ratio of international call costs to mobiles over fixed for 38 countries. For example, retail rates to French mobiles are 42 cents per minute while retail rates for French fixed lines are 14 cents per minute, a 3:1 ratio. Wholesale costs to France are 2 cents to fixed lines and 22 cents to mobile phones, an 11:1 ratio.

Retail rates reflect AT&T's Anyhour International Savings plan; wholesale costs are from Band-X Ltd. in London.

Source: TeleGeography research and Band-X Ltd.

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### **Mobile Termination Costs**

The increasing amount of mobile-terminated traffic has made mobile termination costs a serious concern for international carriers, as well as consumers and national regulatory agencies. Terminating traffic on mobile networks is almost universally more expensive than terminating traffic on fixed networks, resulting in a significant differential between call prices to mobile and fixed phones. Figure 6 (International Call Prices: Mobile versus Fixed, 2002) show the ratios of mobile and fixed prices, on both wholesale and retail levels. For calls to France, for example, wholesale prices to mobile phones are 11 times those to fixed phones while retail prices to mobiles are 3 times those to fixed phones.

In order to illustrate the economic effects of terminating international traffic on mobile networks, TeleGeography estimated the costs of mobile termination based on wholesale pricing information gathered from the Band-X Switched Minutes Exchange. Though the wholesale rates may not be an exact reflection of actual carrier costs, they serve as an excellent proxy, as differences in wholesale rates between fixed and mobile termination mirror the differences in interconnection rates. If anything, the wholesale rates may provide too conservative an estimate, as the differences between fixed and mobile wholesale rates are sometimes less dramatic than the corresponding interconnection rates (see Figure 7. Interconnection, Wholesale, and Retail Prices for Select Countries, 2002). Note that in some cases, the wholesale rate is actually at or below the interconnection rate as a result of gray market arrangements.

Figure 7. Interconnection, Wholesale, and Retail Prices for Select Countries, 2002

-	Interco	Interconnection (US\$/min)			Wholesale (US\$/min)			Retail (US\$/min)		
Country	Fixed	Mobile	Percent	Fixed	Mobile	Percent	Fixed	Mobile	Percent	
Germany	0.02	0.20	1073.8%	0.02	0.17	850.0%	0.14	0.31	221.4%	
Greece	0.03	0.21	826.8%	0.04	0.12	300.0%	0.14	0.26	185.7%	
Hungary	0.03	0.13	410.1%	0.04	0.17	425.0%	0.29	0.41	141.4%	
Netherlands	0.01	0.18	1880.2%	0.02	0.18	900.0%	0.14	0.32	228.6%	
Portugal	0.02	0.21	1224.9%	0.03	0.19	633.3%	0.14	0.32	221.4%	
Sweden	0.01	0.10	1151.8%	0.01	0.16	1600.0%	0.14	0.35	250.0%	

Notes: Percent reflects the mobile rate as a percentage of the fixed rate. Wholesale rates are from New York as of August 2002. Retail rates are from AT&T.

Source: TeleGeography research and Last Mile Connections, Inc.

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Where the rates for fixed and mobile termination are in line (e.g., Asia & Oceania), mobile traffic does not contribute significantly more to the cost of terminating traffic in a particular country. Where the difference is more substantial, mobile traffic contributes disproportionately to the total cost of termination (see Figure 8. Estimated Costs of Wholesale Traffic to Fixed and Mobile Destinations, 2001). For Europe, in particular, the effect is stunning: though mobile calls account for only 30 percent of all incoming international traffic, they represent 67 percent of the total cost for terminating international traffic. Again, these cost estimates are meant to be solely illustrative, but the economic effects they imply are certainly real.

How does one account for such drastic differences in interconnection rates (and, by extension, wholesale and retail prices) for fixed and mobile phones? Certainly, the costs of building and operating mobile networks are greater than those for fixed networks, but, even so, it is difficult to account for such staggering differences (as high as 1780 percent) on a purely economic basis. Thus, to fully understand the dynamics shaping these rates, one must examine the regulatory framework governing telecommunications networks and their interconnection.

When mobile services were first introduced, most national regulatory agencies (NRAs) were concerned with stimulating the growth of the industry and fostering a competitive environment for new operators. Thus, many opted for a calling party pays (CPP) payment structure and required fixed-line operators to provide mobile operators with cost-based access to their fixed networks (for more information on CPP and its alternative, receiving party pays or RPP, see Figure 9. Payment Structures for Mobile Calls). Unsaddled by such regulatory constraints, mobile operators have, in turn, been able to charge fixed-line operators access fees well above the mobile-to-fixed interconnection rate. Initially, this cost differential wasn't considered problematic; mobile services were predominantly limited to business people and wealthy consumers, who could generally afford the premium charge. With such a small subscriber base, the overall economic impact of high fixed-to-mobile interconnection charges was relatively modest. Moreover, a certain degree of cross-subsidization was expected to help new mobile operators become established.

Figure 8. Estimated Costs of Wholesale Traffic to Fixed and Mobile Destinations, 2001

	Global Traffic to Destination (m min)		Wholesale Rate to Destination (US\$/min)		Total Cost of Traffic (US\$ m)		
Destination	<b>Total Traffic</b>	% to Mobile	Fixed	Mobile	Fixed	Mobile % to Mobi	
Africa							
Burundi	4.6	26.1%	0.21	0.22	0.7	0.3	27.0%
Egypt	651.8	15.5%	0.31	0.36	170.8	36.3	17.5%
Ghana	139.3	29.0%	0.16	0.19	15.8	7.7	32.7%
Madagascar	24.8	20.0%	0.25	0.29	5.0	1.4	22.5%
Nigeria	114.4	20.8%	0.30	0.39	27.2	9.3	25.5%
South Africa	736.0	31.2%	0.14	0.17	70.9	39.0	35.5%
Africa Total	4,568.4	24.2%	0.23	0.24	781.2	265.6	25.4%
L. America & Caribbean							
Bolivia	93.9	30.9%	0.20	0.27	13.0	7.8	37.6%
Brazil	1,351.5	17.3%	0.12	0.14	134.1	32.8	19.7%
Chile	675.1	11.7%	0.05	0.09	29.8	7.1	37.6%
Colombia	835.1	10.8%	0.11	0.14	82.0	12.6	13.3%
Dominican Republic	1,714.6	25.0%	0.08	0.10	102.9	42.9	29.4%
Ecuador	178.6	26.3%	0.21	0.20	27.6	9.4	25.4%
El Salvador	801.9	20.0%	0.13	0.17	83.4	27.3	24.6%
Jamaica	413.8	27.6%	0.22	0.23	65.9	26.3	28.5%
Nicaragua	89.5	21.0%	0.22	0.27	15.6	5.1	24.6%
Paraguay	68.2	41.8%	0.18	0.26	7.1	7.4	50.9%
Uruguay	127.8	15.0%	0.19	0.19	20.6	3.6	15.0%
Venezuela	551.7	36.7%	0.15	0.18	52.4	36.4	41.0%
L. America & Carib. Total	38,481.9	12.0%	0.05	0.11	1,540.7	523.9	25.4%
U.S. & Canada							
Canada	9,281.0	5.0%	0.02	0.02	176.3	9.3	5.0%
United States	13,400.0	4.0%	0.02	0.02	257.3	10.7	4.0%
U.S. & Canada Total	22,681.0	4.4%	0.02	0.02	433.6	20.0	4.4%

Notes: Global traffic to destination equals total incoming traffic to each country in 2001 and includes both traffic reported to TeleGeography and estimates. As incoming traffic is much more difficult to track than outgoing traffic, the sum of regional averages for incoming traffic does not directly compare to that of outgoing traffic. Bypass, refile, and a number of other factors contribute to the apparent "deficit."

Rates are from the Band-X London switch as of August 2001. Total cost to fixed and mobile destinations are estimated by multiplying the volume of total international minutes to fixed and mobile phones in each country by the wholesale rates to fixed and mobile destinations in the respective country. Figures may show rounding errors and weighting in calculations for regional averages.

Source: TeleGeography research and Band-X Ltd.

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Mobile subscribers growth and the corollary growth in mobile-terminated traffic—and termination payments to mobile operators—have caused fixed-line operators to contest the disparity in interconnection charges (between fixed-to-mobile, mobile-to-fixed, and mobile-to-mobile) and the logic underpinning regulatory intervention heretofore. In assessing the market power of the involved parties on the basis of market share rather than control of calling opportunities, they argue, NRAs have failed to take into account the absence of competition in call termination on mobile networks—mobile operators essentially have monopoly power over call termination. In CPP markets, particularly, mobile operators can leverage their position to extract seemingly disproportionate fees from fixed-line operators wishing to connect to their network (again, see Figure 7).

Figure 8. Estimated Costs of Wholesale Traffic to Fixed and Mobile Destinations, 2001 (Continued)

	Global Traffic to Destination (m min)		Wholesale Rate to Destination (US\$/min)		Total Cost		
					of Traffic (US\$ m)		
Destination	Total Traffic	% to Mobile	Fixed	Mobile	Fixed	Mobile %	to Mobil
Asia & Oceania							
Australia	2,742.1	18.0%	0.02	0.10	45.0	49.4	52.3%
Japan	2,588.5	25.9%	0.04	0.13	76.7	87.2	53.2%
Korea, Rep.	997.3	30.0%	0.03	0.08	20.9	23.9	53.3%
Lebanon	380.1	30.0%	0.16	0.34	42.6	38.8	47.7%
Malaysia	810.0	31.5%	0.06	0.06	33.3	15.3	31.5%
Oman	108.0	31.0%	0.30	0.30	22.4	10.1	31.0%
Pakistan	1,165.1	13.2%	0.43	0.43	435.0	66.0	13.2%
Qatar	113.5	44.0%	0.28	0.31	17.8	15.5	46.5%
Saudi Arabia	705.5	40.0%	0.34	0.37	143.9	104.4	42.0%
Singapore	3,414.9	30.0%	0.04	0.04	95.6	41.0	30.0%
Syria	325.8	6.0%	0.39	0.39	119.5	7.6	6.0%
Thailand	555.0	50.0%	0.17	0.19	47.2	52.7	52.8%
Asia & Oceania Total	32,501.3	25.7%	0.14	0.14	3,458.4	1,204.7	25.8%
Europe							
Andorra	48.1	36.4%	0.06	0.06	1.8	1.1	36.4%
Belgium	1,998.3	27.0%	0.02	0.24	29.2	129.5	81.6%
Bulgaria	220.0	38.6%	0.15	0.15	20.3	12.8	38.6%
Czech Republic	527.2	42.3%	0.09	0.13	27.4	29.0	51.4%
Denmark	1,140.2	26.4%	0.02	0.06	16.8	18.1	51.8%
Estonia	91.9	43.5%	0.10	0.12	5.2	4.8	48.0%
Finland	394.5	35.9%	0.03	0.07	7.6	9.9	56.7%
France	8,284.0	26.9%	0.02	0.22	121.2	489.6	80.2%
Germany	14,666.2	27.1%	0.02	0.21	213.9	833.9	79.6%
Greece	891.0	30.7%	0.09	0.11	55.6	30.1	35.1%
Italy	5,183.4	47.7%	0.02	0.24	54.2	593.9	91.6%
Moldova	161.8	15.5%	0.14	0.14	19.2	3.5	15.5%
Norway	1,089.6	29.5%	0.02	0.12	15.4	38.6	71.5%
Poland	1,390.2	28.0%	0.10	0.12	100.1	46.7	31.8%
Portugal	1,272.5	30.0%	0.05	0.09	44.5	34.4	43.5%
Romania	600.0	25.4%	0.18	0.19	80.6	28.9	26.4%
Sweden	1,391.0	30.0%	0.01	0.07	9.7	29.2	75.0%
Switzerland	1,290.1	30.0%	0.02	0.17	18.1	65.8	78.5%
Europe Total	64,111.8	29.8%	0.04	0.17	1,570.7	3,127.2	66.6%

Notes: See facing page.

Source: TeleGeography research and Band-X Ltd.

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During the course of the past year, NRAs have responded to these criticisms and turned their attention to mobile operators, particularly in Europe. With the implementation of the European Union Telecommunications Regulatory Package imminent, European NRAs have begun scrutinizing the mobile industry and intervening on behalf of fixed-line operators and consumers. The degree of regulatory intervention varies across countries, ranging from the establishment of best-practice guidelines for setting interconnection prices (in France) to direct mandates for cost-oriented pricing (in Sweden). Much of the variation in regulatory action hinges on the market definitions applied to mobile operators. Where operators are deemed to have significant market power

# Figure 9. Payment Structures for Mobile Calls

Two payment structures exist for mobile services: calling party pays (CPP) and receiving party pays (RPP). In the former, the party originating the call to a mobile phone pays a premium for access to the mobile network. That is, the mobile user receiving the call incurs no charge for incoming traffic to her handset. Under the RPP scheme, the premium for mobile services is incurred by the mobile user receiving the call; the calling party pays the same price as for a comparable call to a fixed-line phone.

Of the two, CPP is by far the most commonly implemented payment structure, with RPP limited to only a handful of countries such as the U.S., Canada, China, Singapore, and Sri Lanka. The factors determining the choice of payment structure are largely contextual. CPP has been easy to introduce where consumers are accustomed to metered local calling and additional dialing codes were available for exclusive use by mobile providers. In countries where consumers are more accustomed to unmetered local calling or where technical obstacles (e.g., the availability of dialing codes) were encountered, RPP has been implemented. Mexico and Argentina are notable in that they have both switched from RPP to CPP during the past three years.

Source: TeleGeography research

Proponents of CPP argue that it increases mobile penetration, especially by facilitating pre-paid mobile services. RPP, they contend, discourages mobile usage, prompting subscribers to turn off their phones or refuse calls rather than incur the charge for receiving them. Advocates of RPP, however, point out that RPP tends to keep fixedmobile interconnection charges in line with prices for other forms of interconnection. In CPP markets, they contend, the mobile consumer has no incentive to consider the price for call termination on their phones when choosing a mobile provider. For customers in RPP markets, the cost of fixedmobile interconnection is, in fact, a consideration in provider selection, and providers have nothing to gain by inflating prices. Recent studies have supported both claims: the number of subscribers has grown more rapidly in CPP countries, while fixed-mobile interconnection prices are substantially lower in RPP countries. Mexico provides an acute example of both trends. After the introduction of CPP in 1999, mobile subscribers in Mexico increased dramatically, more than doubling the previous year's growth, and the effective fixedmobile interconnection tariff increased by approximately 250 percent. Despite the increased tariff, there was a considerable increase in incoming mobile traffic.

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(SMP), they are generally subject to greater regulatory control. Thus, in Sweden, Telia, identified as bearing SMP due to its market share, is obliged to provide cost-oriented interconnection to its mobile network while the other two mobile operators are not. In the United Kingdom, Oftel has deemed each of the four mobile operators to wield SMP over interconnection, due to their monopoly control over interconnection to their networks rather than their share of the overall market. As a result, all four operators are subject to regulatory intervention regarding interconnection. How these market definitions are developed—and applied—for the European Union as a whole remains to be seen.

The result of regulatory intervention has been a downward trend in interconnection rates to mobile networks, though the exact results vary according to the market definitions in place. In Sweden, for example, Telia's prices for interconnection have continued to drop since December 1999 while its competitors' prices have remained stable. Consequently, the Swedish regulator issued a mandate stating that the competitors' interconnection rates should be within 10 percent of Telia's rates in order not to warrant further regulatory investigation and potential action. In France, the regulator mandated a 20 percent reduction in fixed-to-mobile interconnection rates in 2001

and announced a 40 percent reduction over four years, starting in March of this year. In other countries, appeals of regulatory decisions have delayed any potential reductions in interconnection rates.

That a severe disparity remains between fixed and mobile interconnection rates has also generated considerable interest in the United States over the past year. Early this year, the United States Trade Representative concluded that mobile connection in the EU Member States and Japan was a matter of priority, citing World Trade Organization (WTO) obligations to provide cost-oriented pricing for telecommunications services from major suppliers. In September, the Federal Communications Commission issued a consumer alert regarding foreign mobile termination rates and, in November, adopted a Notice of Proposed Rulemaking to gather information on international calling practices (including foreign mobile termination rates) and evaluate the possible need for reform. The results of these inquiries could place pressure on European NRAs for more immediate action.

#### The Future of the Future

Once heralded as the future of mobile telecommunications, the 3G revolution, plagued by technological setbacks and declining investor confidence, has yet to materialize. Mobile data services are being deployed, though much less spectacularly than previously anticipated. For the immediate future, 3G services will not effect any significant change on mobile voice traffic patterns. Thus, the future of termination costs is of much greater import to international carriers. The degree to which regulatory pressure—as there exists no real competitive pressure to lower interconnection charges—forces interconnection prices downward will have a marked impact on carriers' costs and, to a certain extent, traffic patterns. For the time being, the high price of mobile termination underscores an important reality for international carriers: while costs continue to decline in the "middle" of the network (i.e., transport), the ultimate costs of traffic are determined by the terminator, not the carrier.

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# **Traffic Summary**

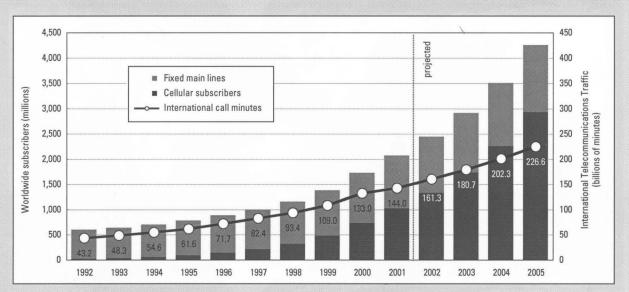
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# **TRAFFIC SUMMARY**

### **Global Traffic Review**

Figure 1. International Traffic and Main Line Growth



Notes: Data include outbound international traffic on public networks only, VoIP call volumes are excluded. Projections assume 12 percent traffic growth, 6 percent main line growth, and 30 percent mobile subscriber growth annually.

Source: TeleGeography research and ITU

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Figure 2. International Traffic, Revenue, and Subscriber Growth

		Histor	ical trend	Slo	w growth	Modera	te growth	Fa	st growth
			CAGR		CAGR		CAGR		CAGR
Indicator	1997	2001	1997-2001	2005	2001-2005	2005	2001-2005	2005	2001-2005
Calls (bn)	25.0	49.7	18.7%	78.4	12.1%	90.7	16.2%	100.8	19.3%
Minutes (bn)	82.4	144.0	15.0%	195.9	8.0%	226.6	12.0%	251.9	15.0%
per main line subscriber	104.1	137.7	7.2%	160.1	3.8%	171.6	5.7%	177.0	6.5%
per main line plus mobile	82.2	69.4	-4.2%	58.3	-4.2%	53.2	-6.4%	42.1	-11.7%
Revenue (US\$ bn)	66.8	61.1	-2.2%	59.5	-0.6%	57.6	-1.4%	55.8	-2.3%
Assumptions									
Call length (mins)	3.3	2.9	-3.2%	2.5	-3.6%	2.5	-3.6%	2.5	-3.6%
Price per minute (US\$)	0.81	0.42	-14.9%	0.30	-8.0%	0.25	-12.0%	0.22	-15.0%
Main lines (bn)	0.8	1.0	7.2%	1.2	4.0%	1.3	6.0%	1.4	8.0%
Mobile subscribers (bn)	0.2	1.0	48.6%	2.1	20.0%	2.9	30.0%	4.6	45.0%
Total subscribers (bn)	1.0	2.1	19.9%	3.4	12.8%	4.3	19.7%	6.0	30.3%

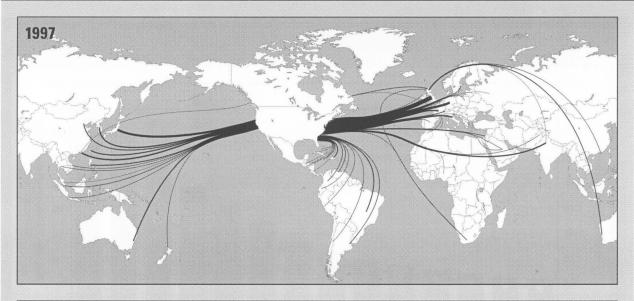
Notes: 1997-2001 based on reported data. 2002-2005 based on ITU and TeleGeography forecasts. Scenarios are as follows:

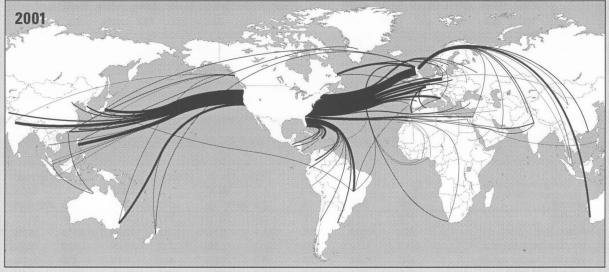
- 1. Slow Growth: PSTN traffic continue to grow at a similarly slow pace experienced in 2000-2001 as newly competitive markets mature and as traffic migrates to IP networks.
- 2. Moderate Growth: PSTN traffic growth returns to rates experienced prior to the widespread market liberalization of the late 1990s as price cutting keeps traffic on the PSTN.
- 3. Fast Growth: PSTN traffic growth accelerates from 2000-2001 rates as mobile subscriber growth remains strong and continued price cutting stimulates traffic increases.

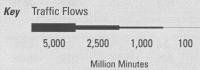
Source: TeleGeography research and ITU World Telecommunication Indicators Database

#### **TRAFFIC SUMMARY**

Figure 3. Intercontinental Traffic Flows, 1997 and 2001





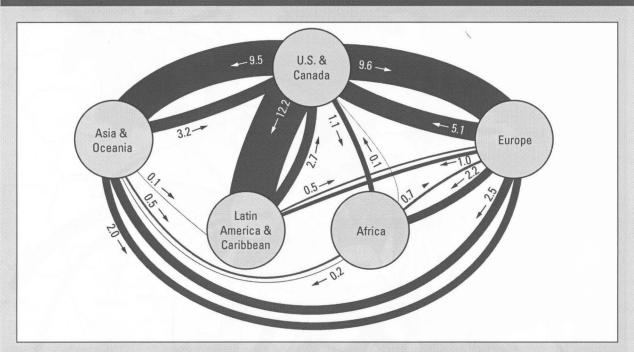


Notes: Each band is proportional to the total annual traffic on the public network in both directions between each pair of countries. These maps show all intercontinental routes with an annual volume of more than 100 million minutes. The total volume of these routes in 2001 was 39.5 billion minutes, approximately 28 percent of global international traffic.

Source: TeleGeography research

### **International Traffic by Region**

Figure 1. Interregional Traffic Flows, 2001

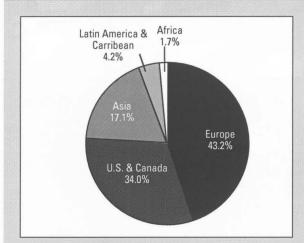


Notes: These interregional traffic flows total 51.8 billion minutes. That sum does not equal global PSTN total of 144.0 billion minutes because (1) data set is based on top 20 outgoing routes for 130 largest countries only, (2) traffic within regions account for a further 62.4 billion minutes based on data set; (3) interregional routes below 100 million minutes are not shown.

Source: TeleGeography research

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Figure 2. International Traffic by Origin, 2001

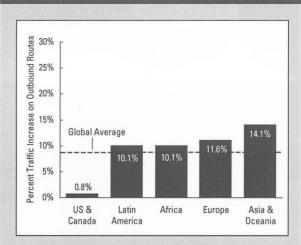


Note: Global traffic was 144.0 billion minutes in 2001. Data does not included VoIP calls.

Source: TeleGeography research

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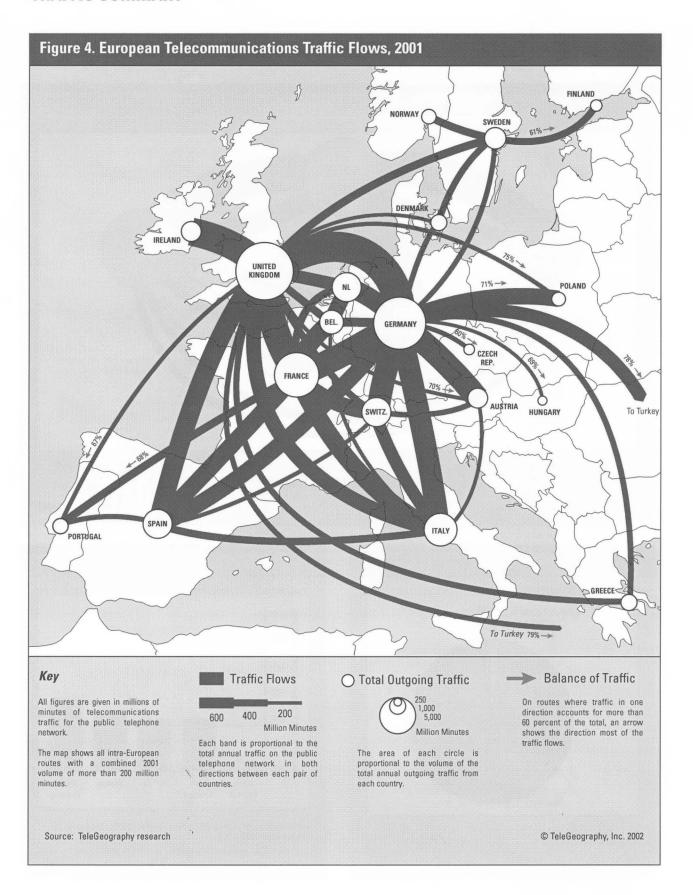
Figure 3. Traffic Growth by Region, 2000-2001

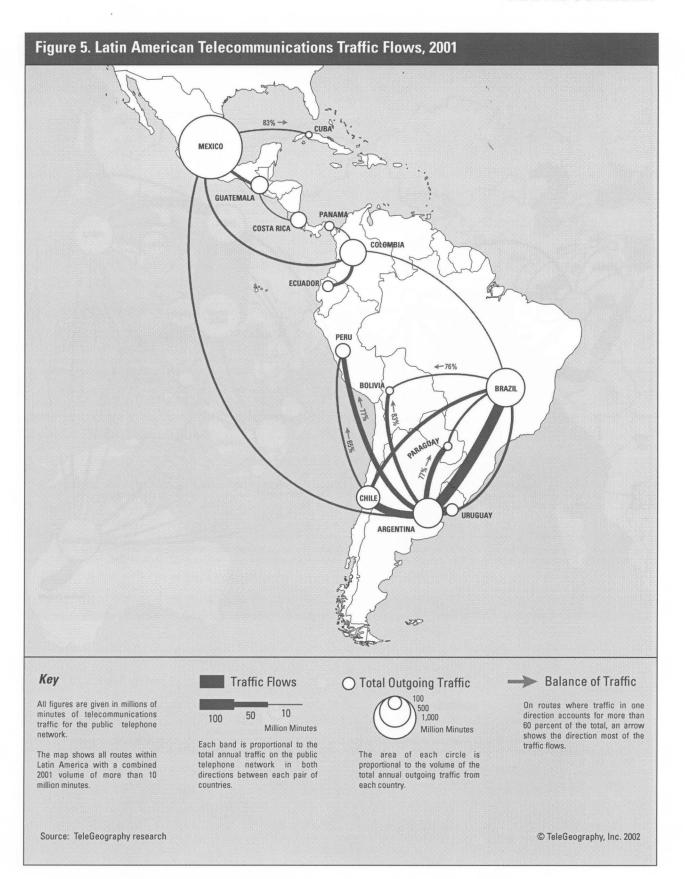


Notes: Global traffic was 144.0 billion minutes in 2001. Data does not include VoIP calls.

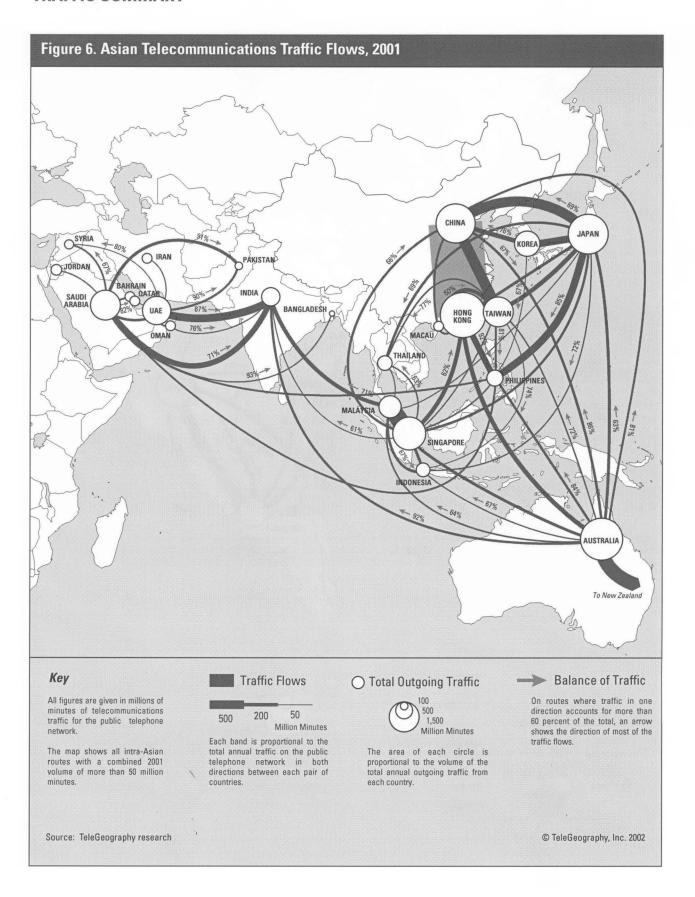
Source: TeleGeography research

#### TRAFFIC SUMMARY





#### TRAFFIC SUMMARY



### **International Traffic by Country**

Figure 1. Outgoing International PSTN Traffic Growth for Selected Countries, 2000-2001

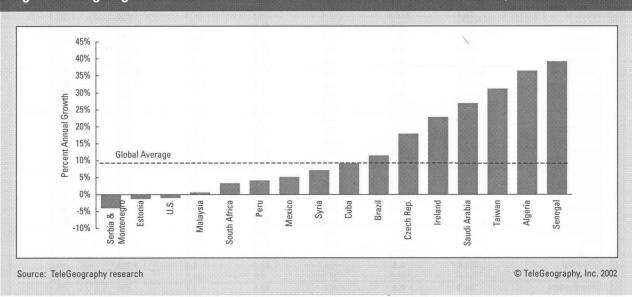
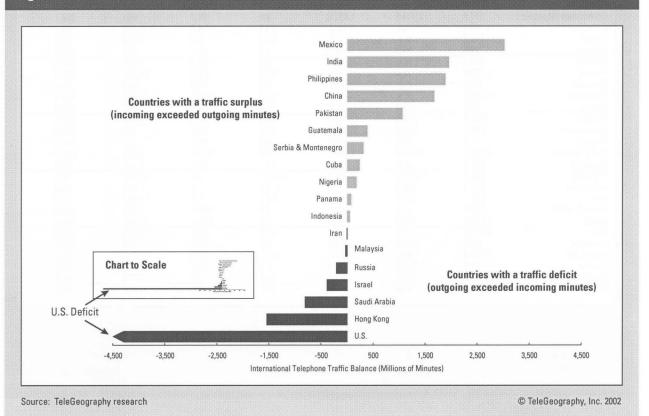


Figure 2. PSTN Traffic Balances for Selected Countries, 2001



#### **TRAFFIC SUMMARY**

Figure 3. International Traffic Indicators, 2001

	Outgoing (m minutes)	Incoming (m minutes)	Balance (m minutes)	Population (m)	Minutes (Out) per Capita	Main Lines (thous.)	Minutes (Out) per Main Line
Albania	65.4	317.0	251.6	3.4	19.0	198	331.1
Algeria	207.1	n.a.	n.a.	30.9	6.7	1.880	110.2
Andorra	63.2	48.1	-15.1	0.7	90.3	35	1.805.7
Argentina	455.9	n.a.	n.a.	37.5	12.2	8,108	56.2
Armenia	34.6	n.a.	n.a.	3.8	9.1	529	65.4
Australia (a)	3.030.0	n.a.	n.a.	19.4	156.3	10.060	301.2
Austria	1,480.0	n.a.	n.a.	8.1	182.2	3,810	388.5
Azerbaijan	29.6	n.a.	n.a.	8.1	3.6	866	34.2
Bahamas	72.5	116.9	44.4	0.3	236.0	123	588.0
Bahrain	170.1	182.6	12.5	0.7	238.1	174	978.1
						514	
Bangladesh	47.7	n.a.	n.a.	133.4	0.4		92.8
Barbados	37.6	n.a.	n.a.	0.3	140.2	124	303.7
Belarus	209.9	n.a.	n.a.	10.0	21.1	2,858	73.4
Belgium	2,155.0	n.a.	n.a.	10.3	209.8	5,074	424.7
Bolivia	31.6	n.a.	n.a.	8.5	3.7	515	61.4
Botswana (a)	59.0	41.2	-17.8	1.6	36.5	150	392.5
Brazil	772.2	n.a.	n.a.	172.6	4.5	37,431	20.6
Bulgaria	125.0	220.0	95.0	8.1	15.4	2,914	42.9
Canada	7,915.0	n.a.	n.a.	31.0	255.2	20,319	389.5
Cayman Islands	51.0	n.a.	n.a.	0.4	127.5	n.a.	n.a.
Chile	281.2	n.a.	n.a.	15.4	18.3	3,703	75.9
China	2,600.0	4,270.0	1,670.0	1,271.9	2.0	179,034	14.5
Colombia	363.4	n.a.	n.a.	43.0	8.4	7,300	49.8
Costa Rica	131.4	165.5	34.1	3.9	33.8	945	139.0
Côte d'Ivoire	60.3	n.a.	n.a.	16.4	3.7	294	205.4
Croatia	244.5	n.a.	n.a.	4.4	55.8	1,700	143.8
Cuba	22.4	258.0	235.5	11.2	2.0	573	39.1
Cyprus	216.5	164.3	-52.2	0.8	284.6	435	497.7
Czech Republic	424.4	n.a.	n.a.	10.3	41.3	3,846	110.3
Denmark	995.0	n.a.	n.a.	5.4	186.0	3,882	256.3
Dominican Republic	227.4	1,714.6	1,487.2	8.5	26.7	955	238.1
Ecuador	61.1	n.a.	n.a.	12.9	4.7	1,336	45.7
Egypt	192.3	n.a.	n.a.	65.2	3.0	6,650	28.9
Estonia	74.6	91.9	17.3	1.4	55.1	504	148.1
Finland	485.0	n.a.	n.a.	5.2	93.5	2,845	170.5
0,000,000,000				59.2	128.5	34,033	223.5
France	7,605.0	n.a.	n.a.				74.0
Georgia	64.2	n.a.	n.a.	5.0	12.8	868	
Germany	10,320.0	n.a.	n.a.	82.2	125.6	52,280	197.4
Ghana	46.7	139.3	92.5	19.7	2.4	242	192.9
Greece	1,020.0	891.0	-129.0	10.6	96.5	5,608	181.9
Guatemala	156.2	536.8	380.6	11.7	13.4	756	206.6
Guyana	19.4	69.6	50.2	0.8	25.3	80	242.8
Hong Kong (a)	3,487.3	1,942.3	-1,545.0	6.9	505.4	3,898	894.7
Hungary	326.8	n.a.	n.a.	10.2	32.1	3,730	87.6
India (a)	586.4	2,533.6	1,947.2	1,033.4	0.6	34,732	16.9
Indonesia	316.2	365.9	49.7	213.6	1.5	7,949	39.8
Iran	179.1	173.1	-6.0	64.7	2.8	10,347	17.3
Ireland (a) (b)	1,535.0	n.a.	n.a.	3.8	400.4	1,860	825.3
Israel	1,120.0	728.0	-392.0	6.4	176.0	3,100	361.3
Italy	4,805.0	n.a.	n.a.	57.7	83.3	27,303	176.0
Jamaica	95.6	413.8	318.2	2.7	35.8	513	186.5
Japan (a)	2,750.0	n.a.	n.a.	127.1	21.6	76,000	36.2
Jordan	185.3	217.0	31.7	5.0	36.8	660	280.8
Kazakhstan	118.6	206.9	88.4	14.8	8.0	1.834	64.7
Kenya	24.2	n.a.	n.a.	30.7	0.8	313	77.3
Konyu	27.2	II.a.	II.a.	50.7	0.0	010	77.0

Source: TeleGeography research

Notes: Data are in millions of minutes of public switched traffic. VoIP call volumes are excluded.
a. International traffic for year ending March 31, 2002. Australia, Mauritius, New Zealand, and Pakistan ends June 30, 2002.
b. Traffic data exclude some carriers or routes. (See country table for details.)

c. Data include refile traffic.

Figure 3. International Traffic Indicators, 2001 (continued)

	Outgoing (m minutes)	Incoming (m minutes)	Balance (m minutes)	Population (m)	Minutes (Out) per Capita	Main Lines (thous.)	Minutes (Out per Main Line
Korea, Rep.	1,120.0	n.a.	n.a.	47.6	23.5	22,725	49.3
Kyrgyzstan	23.5	42.3	18.8	5.0	4.7	376	62.5
Latvia	64.7	105.3	40.6	2.3	27.6	725	89.3
Lesotho	21.5	n.a.	n.a.	2.1	10.4	22	968.5
Lithuania	58.1	n.a.	n.a.	3.5	16.7	1,152	50.4
Luxembourg	394.6	n.a.	n.a.	0.4	888.5	350	1,127.4
Macau	156.5	111.9	-44.6	0.4	353.0	176	887.2
Macedonia	66.3	197.2	131.0	2.0	32.4	539	123.1
Malaysia (a)	845.0	810.0	-35.0	23.8	35.5	4,738	178.3
Malta	45.6	65.5	19.9	0.4	116.3	208	219.5
Mauritius	35.6	56.2	20.6	1.2	29.7	307	116.0
Mexico	2,082.0	5,100.0	3,018.0	99.4	20.9	13,773	151.2
Moldova	52.3	161.8	109.6	4.3	12.2	676	77.4
Morocco	269.5	n.a.	n.a.	29.2	9.2	1,191	226.2
Namibia	64.8	46.2	-18.7	1.8	36.2	117	552.0
Netherlands	3,225.0	n.a.	n.a.	16.0	201.2	10,000	322.5
New Zealand (a)	965.0	n.a.	n.a.	3.8	250.7	1,834	526.3
Norway	796.0	n.a.	n.a.	4.5	176.1	3,262	244.0
Oman (b)	159.3	108.0	-51.3	2.5	65.0	235	677.0
Pakistan (a) (b)	110.0	1,165.1	1,055.2	141.5	0.8	3,400	32.4
Palestinian Territory (b)	45.3	47.9	2.6	3.1	14.6	257	176.3
Panama	45.3	119.9	74.6	2.9	15.6	430	105.3
Paraguay	35.3	75.8	40.6	5.6	6.3	289	122.2
Philippines (a)	449.0	2,332.7	1,883.7	77.0	5.8	3,100	144.8
Poland	729.9		•	38.7	18.9	11,400	64.0
	900.0	n.a.	n.a.	10.2	88.0		204.7
Portugal		n.a.	n.a.			4,397	
Qatar	171.6	113.5	-58.2	0.6	287.2	167	1,025.1
Russia (b)	1,081.6	869.3	-212.3	144.8	7.5	35,700	30.3
Saudi Arabia	1,516.6	705.5	-811.2	21.4	70.8	3,233	469.1
Serbia & Montenegro	275.5	582.2	306.7	10.6	26.0	1,948	112.7
Singapore (a)	1,870.7	n.a.	n.a.	4.1	456.0	1,556	960.6
Slovak Republic	176.3	n.a.	n.a.	5.4	32.6	4,969	113.3
South Africa (a)	510.7	736.0	225.3	43.2	11.8	17,427	102.8
Spain (c)	4,275.0	n.a.	n.a.	39.5	108.2	828	245.3
Sri Lanka	54.0	180.0	126.0	19.6	2.7	453	65.2
Sudan (b)	36.1	n.a.	n.a.	31.7	1.1	32	79.7
Swaziland (a)	26.3	n.a.	n.a.	1.1	24.6	6,585	821.9
Sweden	1.710.0	n.a.	n.a.	8.9	192.3	5.183	259.7
Switzerland	3,230.0	n.a.	n.a.	7.2	448.1	1.808	623.2
Syria	150.0	325.8	175.8	16.6	9.0	12,847	83.0
Taiwan	1,522.2	n.a.	n.a.	22.4	68.0	223	118.5
Taiikistan (b)	8.6	n.a.	n.a.	6.2	1.4	5,974	38.6
Thailand	377.7	555.0	177.4	61.2	6.2	312	63.2
				1.3	61.8		
Trinidad & Tobago (a)	80.9	189.2	108.4			18,901	259.5
Turkey	675.0	1,100.0	425.0	66.2	10.2	388	35.7
Turkmenistan (b)	19.3	n.a.	n.a.	5.3	3.6	10,670	49.8
Ukraine	388.0	n.a.	n.a.	49.1	7.9	1,053	36.4
United Arab Emirates	1,395.9	n.a.	n.a.	3.0	469.0	35,326	1,325.8
United Kingdom (a) (c)	12,730.0	7,664.8	-5,065.2	59.9	212.5	190,000	360.4
United States	37,272.4	13,400.0	-23,872.4	284.0	131.3	951	196.2
Uruguay	78.0	127.8	49.8	3.4	23.2	1,663	82.0
Uzbekistan (b)	58.3	n.a.	n.a.	25.1	2.3	2,444	35.1

Source: TeleGeography research

Notes: Data are in millions of minutes of public switched traffic. VoIP call volumes are excluded.
a. International traffic for year ending March 31, 2002. Australia, Mauritius, New Zealand, and Pakistan ends June 30, 2002.

b. Traffic data exclude some carriers or routes. (See country table for details.)

c. Data include refile traffic.

# **International Traffic by Route**

Figure 1. Top 50 International Routes, 2001

lank	Countries	Minutes each Way	Total Minutes
1.	Canada - U.S.	6,000.0 — 5,105.9	11,105.9
2.	U.S Mexico	5,193.1 — 1,723.4	6,916.
3.	U.K U.S.	2,425.2 — 2,066.3	4,491.
4.	Hong Kong - China	1,668.2 — 1,350.0	3,018.
5.	U.S Germany	1,214.0 — 675.0	1,889.
6.	U.S Philippines	1,627.3 — 100.0	1,727.3
7.	U.K Germany	951.4 — 750.0	1,701.
8.	Ireland - U.K.	865.0 — 710.9	1,575.
9.	U.S India	1,444.7 — 89.0	1,533.
10.	U.S Japan	1,003.5 — 515.0	1,518.
11.	U.K France	836.6 — 680.0	1,516.
12.	Germany - France	720.0 — 650.0	1,370.
	Germany - Austria	675.0 — 630.0	1,305.
	Switzerland - Germany	655.0 — 630.0	1,285.
	U.S France	816.7 — 460.0	1,276.
16.	Germany - Italy	660.0 — 580.0	1,240.
	Australia - U.S.	605.0 — 591.6	1,196.
	U.S Dominican Republic	994.3 — 170.0	1,164.
19.	Spain - U.K.	605.0 — 558.2	1,163.
	U.S Brazil	849.6 — 255.0	1,104.
21.		540.0 — 540.0	1,080.
	Germany - Netherlands		
	U.S Italy	749.6 — 325.0	1,074.
	France - Belgium	550.0 — 470.0	1,020.
24.	France - Italy	545.0 — 460.0	1,005.
25.	Australia - U.K.	550.0 — 437.1	987.
26.	Singapore - Malaysia	550.0 — 422.0	972.
27.	Spain - France	510.0 — 425.0	935.
	Germany - Poland	650.0 — 270.0	920.
29.	Spain - Germany	540.0 — 380.0	920.
30.	France - Switzerland	450.0 — 450.0	900.
31.	Netherlands - Belgium	440.0 — 440.0	880.
32.	U.K Canada	428.1 — 400.0	828.
	U.K Italy	446.7 — 380.0	826.
34.	New Zealand - Australia	430.0 — 355.0	785.
35.	Taiwan - China	423.0 — 340.0	763.
36.	Germany - Turkey	580.0 — 168.0	748.
37.	U.S Korea, Rep.	470.3 — 270.0	740.
38.	U.K Netherlands	376.6 — 340.0	716.
39.	Switzerland - Italy	410.0 — 300.0	710.
40.	U.S Colombia	495.1 — 171.7	666.
41.	U.S Hong Kong	341.0 — 308.0	649.
42.	France - Morocco	520.0 — 110.0	630.
43.	U.S Taiwan	380.4 — 200.0	580.
44.	U.S Israel	302.4 — 260.0	562.
45.	Japan - China	385.0 — 175.0	560.
46.	U.S Pakistan	519.7 — 11.9	531.
47.	U.S Netherlands	313.5 — 215.0	528.
48.	Belgium - Germany	260.0 — 245.0	505.
49.	U.S China	444.0 — 61.0	505.
50.	U.S Spain	345.7 — 150.0	495.
00.	o.o. opun	010.7	40

Notes: All data in millions of minutes of telecommunications traffic. The country which generates more traffic on each route is listed first. The routes listed above total 71.1 billion minutes, equal to 49 percent of all international traffic. Data for Australia, Hong Kong, Ireland, Japan, Malaysia, New Zealand, Singapore, and the U.K. are for fiscal year 2001/2001. The sum of minutes each way may not equal the total minutes due to rounding.

Source: TeleGeography research

Figure 2. Traffic Imbalances on Selected U.S. Routes, 2001

U.S. - Mexico
U.S. - Czech Republic
U.S. - Panama
U.S. - Panama
U.S. - Czech Republic
U.S. - Pindia
U.S. - Turkey
U.S. - Nigeria
U.S. - India
U.S. - Philippines
U.S. - Russia
U.S. - Ecuador
U.S. - Pakistan

Notes: Country with traffic deficit on route listed first. A ratio of 1:1 would indicate a perfect balance on a route. U.S. data is based on billing point of call and may not reflect actual call ratios due to refile and call-back. Data exclude VoIP call volumes.

21:1

26:1

Ratio of Outgoing to Incoming Traffic

36:1

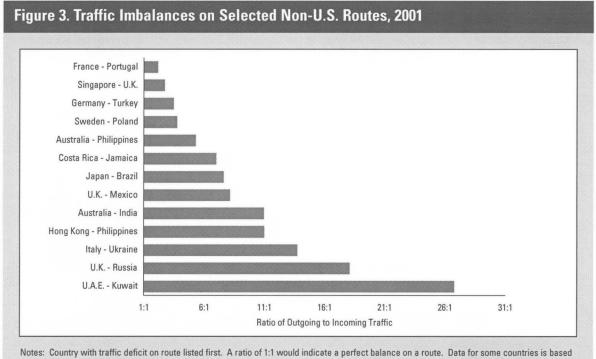
Source: TeleGeography research

U.S. - Ukraine

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51:1

46:1

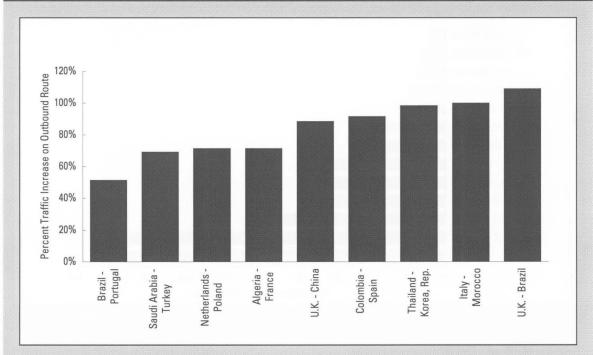


Notes: Country with traffic deficit on route listed first. A ratio of 1:1 would indicate a perfect balance on a route. Data for some countries is based on billing point of call and may not reflect actual call ratios due to refile and call-back. Data exclude VoIP call volumes.

Source: TeleGeography research

#### **TRAFFIC SUMMARY**

Figure 4. International Outbound Routes with Rapidly Growing Traffic, 2000-2001



Notes: Country originating traffic listed first; country terminating traffic listed second. Some data is based on billing point of call and may not reflect actual route growth rates due to refile and call-back. Data exclude VoIP call volumes.

Source: TeleGeography research

# Country Traffic Statistics

# **Albania**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 34.9% United Kingdom ......2.6 4.0% 4. 5. 2.5% 6. 1.7% 7. 8. 1.3% Switzerland .................0.6 0.9% 9. 0.8% 10. 0.6% 11. 12. 0.5% Serbia & Montenegro ......0.3 0.5% 13. 0.5% 14. 15. 16. 0.3% 17. 18. 19.

Minutes (millions	1	1999	2000	2001
		The second of th		
Incoming		121.7	178.6	317.0
Outgoing	1	74.6	64.9	65.4
Surplus (Deficit)		47.1	113.7	251.6
Total Volume		196.3	243.5	382.4

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

65.4

TOTAL

# **Algeria**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 57.9% 5.0% United Kingdom ......9.1 4.4% 3. Spain ......8.9 4. 4.3% 5. 4.0% 3.8% Germany ......4.7 7. 1.6% 8. 1.5% 10. 11. 12. 13. 14. Svria ......1.6 16. 17. 18. 20. Others ......10.7

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	143.5	151.8	207.1
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

207.1

TOTAL

# **Andorra**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Minutes (millions)	Percent of Ou	utgoing Traffic	
1.	Spain			69.2%
2.	France		15.2%	
3.	Portugal	6.0%		
4.	United Kingdom1.7	2.7%		
5.	Germany	0.7%		
6.	Belgium	0.5%		
7.	Netherlands	0.5%		
8.	Switzerland	0.5%		
9.	United States	0.5%		
10.	Italy	0.4%		
11.	Argentina	0.3%		
12.	Russia	0.3%		
13.	Morocco0.1	0.2%		
	Others1.9	2.9%		
	TOTAL 63.2			

#### NATIONAL TRAFFIC BALANCE

Minutes (millions)		1999	2000	2001
Incoming		n.a.	n.a.	48.1
Outgoing	1	53.2	55.9	63.2
Surplus (Defic	it)	n.a.	n.a.	(15.0)
Total Volume	à	n.a.	n.a.	111.2

# **Argentina**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 18.2% United States .......83.1 10.6% 9.6% 9.1% 8.4% 9. 10. Mexico ......9.4 2.1% 1.6% 11. United Kingdom .............6.0 1.3% 12. 13. Cuba ......4.8 1.0% 14. 1.0% 15. 0.9% 16. 17. 0.6% 18.

TOTAL	455.9
IUIML	400.0

 Switzerland
 .2.3

 Others
 .28.9

ONAL TRAFFIC BALA	NCE		
Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	377.6	432.1	455.9
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

6.3%

# Armenia

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Minutes (thousands)	Percent of Outgoing Traffic	
1.	Russia		69.0%
2.	Ukraine	5.4%	
3.	Georgia	4.8%	
4.	United States	2.3%	
5.	Greece	1.0%	
6.	Belarus	0.9%	
7.	Kazakhstan	0.8%	
8.	France	0.8%	
9.	United Kingdom 132.9	0.4%	
10.	Uzbekistan	0.4%	
11.	Turkmenistan127.5	0.4%	
12.	Italy85.1	0.2%	
13.	Latvia	0.2%	
14.	Netherlands	0.2%	
15.	Switzerland	0.2%	
16.	Moldova	0.2%	
17.	Poland	0.2%	
18.	Bulgaria	0.2%	
19.	Belgium	0.2%	
20.	Lithuania	0.2%	
	Others	12.1%	

TOTAL 34,637.0

#### NATIONAL TRAFFIC BALANCE

Minutes (millions)		1999	2000	2001
Incoming		89.8	n.a.	n.a.
Outgoing	\	33.7	31.4	34.6
Surplus (Deficit)		56.0	n.a.	n.a.
Total Volume	,	123.5	n.a.	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

# **Australia**

#### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 20.0% United Kingdom ......550.0 18.2% Canada ......125.0 4.0% 3.5% 3.3% 3.1% 3.1% 9. Singapore ......90.0 3.0% 10. 2.1% 11. 2.1% 12. 1.8% 13. Indonesia ................................50.0 1.7%

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	n.a.	n.a.	n.a.
Outgoing	2,115.0	2,650.0	3,030.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

3,030.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 30 June.

TOTAL

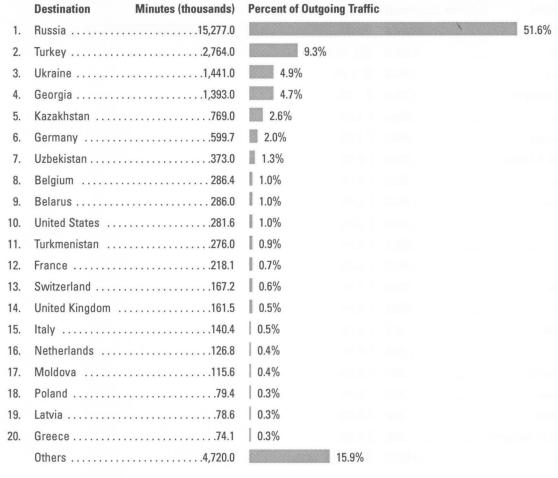
# **Austria**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 1. 42.6% 11.5% 2. Italy ......90.0 6.1% 3. 4.3% 4. Serbia & Montenegro ............63.0 5. 4.3% 6. 3.9% United Kingdom .......45.0 7. 3.0% Poland ......42.0 2.8% 8. 9. 2.5% 2.5% 10. 16.6% TOTAL 1,480.0

/linutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	1,305.0	1,410.0	1,480.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

# Azerbaijan

# Destination Minutes (thousands) Percent of Outgoing Traffic



TOTAL 29,631.2

#### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001		
Incoming	68.6	59.7	n.a.		
Outgoing	32.2	28.1	29.6		
Surplus (Deficit)	36.4	31.6	n.a.		
Total Volume	100.8	87.8	n.a.		

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

# **Bahamas**

LARGEST TELECOMMUNICATIONS ROUTES	, 2001

	Destination Minutes (thousan	ds) Pe	rcent of	<b>Outgoing Traffic</b>	-		
1.	United States53,28	4.6				73.5%	
2.	Canada	4.5	4.4%				
3.	Jamaica1,98	6.9	2.7%				
4.	United Kingdom1,27	5.8	1.8%				
5.	Mexico	9.6	0.9%				
6.	Switzerland59	5.8	0.8%				
7.	Trinidad & Tobago30	5.5 0	).4%				
8.	France	3.0 0	0.4%				
9.	Germany	4.9 0	0.3%				
10.	Italy16	4.3	0.2%				
11.	Spain14	3.7	).2%				
12.	Brazil14	1.8 0	0.2%				
13.	Panama11	6.8	0.2%				
14.	Guyana11	3.6	0.2%				
15.	Colombia	4.8 0	0.1%				
16.	Peru	4.6	).1%				
17.	Netherlands6	4.4 0	0.1%				
18.	Venezuela6	4.3 0	0.1%				
19.	Costa Rica5	5.8 0	0.1%				
20.	Dominican Republic	5.8 0	0.1%				
	Others	0.0		13.2%			

TOTAL

72,467.7

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Minutes (milli	ons)	1999	2000	2001
Incoming		n.a.	111.8	116.9
Outgoing	1	65.0	67.3	72.5
Surplus (Defici	it)	n.a.	44.5	44.4
Total Volume		n.a.	179.0	189.3

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

### **Bahrain**

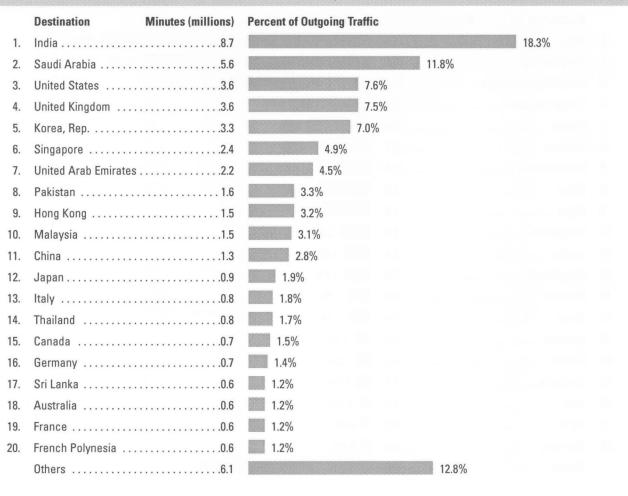
#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 19.6% 12.2% 3. 6.0% 4. United Kingdom ......6.6 4.5% 5. 4.3% 6. 7. United States ........................4.5 8. 4.1% 3.6% 9. 2.3% 10. 1.8% 11. 1.8% 12. 1.7% 13. 1.7% 14. 1.0% 16. 17. Iran ......1.0 18. 19. 20. 10.0% TOTAL 109.2

Minutes (millions)	1999	2000	2001
Incoming	106.5	125.6	182.6
Outgoing	134.1	167.7	170.1
Surplus (Deficit)	(27.5)	(42.1)	12.5
Total Volume	240.6	293.3	352.7

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Route data excludes 60.92 million minutes of prepaid calling card traffic for which route data is not available.

# Bangladesh

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001

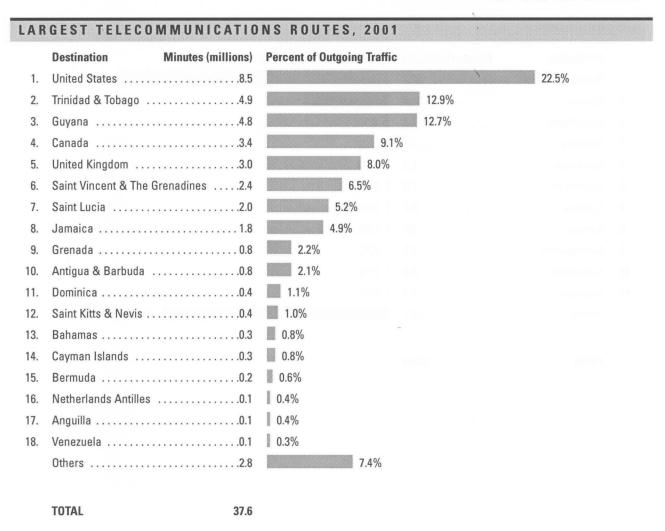


TOTAL 47.7

#### NATIONAL TRAFFIC BALANCE

Minutes (millio	ons)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	\	45.1	49.6	47.7
Surplus (Defici	it)	n.a.	n.a.	n.a.
Total Volume	g g	n.a.	n.a.	n.a.

### **Barbados**



Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	35.7	32.1	37.6
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

### **Belarus**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 1. Russia .......92.3 14.3% 2. Kazakhstan ........................2.4 1.1% 3. Moldova ......1.7 0.8% 4. 0.6% 5. 0.5% 6. 7. 0.4% 8. Georgia . . . . . . . . . . . . . . . . . 0.6 0.3% Turkmenistan .................0.4 0.2% 9. 0.1% 10. 0.1% 37.7% TOTAL 209.9

IONAL TRAFFIC BALANCE								
Minutes (millions)	1999	2000	2001					
Incoming	195.6	n.a.	n.a.					
Outgoing	161.2	178.5	209.9					
Surplus (Deficit)	34.4	n.a.	n.a.					
Total Volume	356.8	n.a.	n.a.					

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. The "Others" category may include routes to non-members of the Commonwealth of Independent States that rank among the top destinations for outgoing traffic.

# **Belgium**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) **Percent of Outgoing Traffic** Destination 21.8% 20.4% 12.1% United Kingdom ......190.0 8.8% Italy ......110.0 5. 4.6% 3.5% 7. 3.0% 8. 9. 1.9% 1.5% 10. 1.3% 11. 12. 1.0% 1.0% 13. 0.9% 14. Canada ......19.0 0.9% **TOTAL** 2,155.0

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	1,590.0	1,835.0	2,155.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

# **Belize**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Minutes (thousands)	Percent of Outgoing Traffic	
1.	United States6,070.9		57.0%
2.	Guatemala	7.4%	
3.	Mexico	6.6%	
4.	Honduras	5.8%	
5.	United Kingdom394.1	3.7%	
6.	El Salvador	3.7%	
7.	Canada306.9	2.9%	
8.	Costa Rica143.6	1.3%	
9.	Jamaica	1.3%	
10.	Cuba	1.1%	
11.	Nicaragua115.2	1.1%	
12.	Panama115.1	1.1%	
13.	Barbados	1.0%	
14.	China	0.7%	
15.	Trinidad & Tobago60.3	0.6%	
16.	India	0.6%	
17.	Germany	0.4%	
18.	Taiwan	0.4%	
19.	Bahamas	0.4%	
20.	Belgium	0.3%	
	Others	2.7%	

NATIONAL TRAFFIC BALANCE

10,655.8

TOTAL

Minutes (millions)	1999	2000	2001
Incoming	n.a.	24.0	28.5
Outgoing	9.6	9.6	10.7
Surplus (Deficit)	n.a.	14.4	17.8
Total Volume	n.a.	33.6	39.1

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

# **Bolivia**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** United States ......8.4 26.6% Argentina ........................6.0 19.0% 11.7% 3. 9.5% 8.9% 3.2% 3.2% 2.2% 9. 1.9% 1.6% 10. 1.6% 11. 1.6% 12. 13. 1.3% 14. United Kingdom ......0.4 1.3% 15. 5.4% TOTAL 31.6

Minutes (millions)	1999	2000	2001
Incoming	82.2	80.8	n.a.
Outgoing	29.7	27.2	31.6
Surplus (Deficit)	52.5	53.6	n.a.
Total Volume	111.9	107.9	n.a.

# **Botswana**

																					2

59,013.0

	Destination Minutes (thousands)	Percent of Outgoing Traffic	
1.	South Africa		65.4%
2.	Zimbabwe 6,427.0	10.9%	
3.	United Kingdom	4.2%	
4.	Zambia1,738.0	2.9%	
5.	United States	2.5%	
6.	Namibia	1.6%	
7.	Kenya	0.9%	
8.	Swaziland	0.5%	
9.	Malawi 288.0	0.5%	
10.	Lesotho	0.5%	
11.	Tanzania249.0	0.4%	
12.	Germany	0.4%	
13.	Sri Lanka	0.4%	
14.	France157.0	0.3%	
15.	Mauritius	0.2%	
16.	Mozambique	0.2%	
17.	Ireland116.0	0.2%	
18.	Nigeria	0.2%	
19.	United Arab Emirates	0.2%	
20.	Canada	0.1%	
	Others4,390.0	7.4%	

#### NATIONAL TRAFFIC BALANCE

**TOTAL** 

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	n.a.	n.a.	41.2
Outgoing	40.0	42.0	59.0
Surplus (Deficit)	n.a.	n.a.	(17.8)
Total Volume	n.a.	n.a.	100.2

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

### **Brazil**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 33.0% 7.0% 3. 4.9% 3.9% 5. United Kingdom ......30.0 3.9% 3.4% 7. 3.2% 3.0% 2.2% 10. 1.8% 11. Canada ......13.0 1.7% 12. 13. 1.7% Bolivia ......12.0 1.6% 14. 15. Mexico ......10.0 16. Peru ......10.0 17. Netherlands ......7.0 0.9% 18. 19. 0.8% 20. 0.8% 14.1% TOTAL 772.2

Vlinutes (millions)	1999	2000	2001
ncoming	838.5	1,212.4	n.a.
Outgoing	574.8	692.7	772.2
Surplus (Deficit)	263.7	519.8	n.a.
Total Volume	1,413.3	1,905.1	n.a.

# Bulgaria

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 15.2% 12.8% 3. 5.6% 4. 5. 4.0% United Kingdom ......5.0 4.0% 6. 3.2% 7. France ..... 4.0 3.2% 8. Russia . . . . . . . . . . . . . . . . . . 4.0 3.2% United States ......4.0 3.2% 10. 2.4% 11. Serbia & Montenegro ......3.0 2.4% 12. 1.6% 13. 1.6% 14. Netherlands .......................2.0 1.6% 15. 16. 1.6% 17. 1.6% 18. 1.6% 1.2% 19. 1.2%

Minutes (millions)	1999	2000	2001
Incoming	n.a.	211.0	220.0
Outgoing	98.9	110.0	125.0
Surplus (Deficit)	n.a.	101.0	95.0
Total Volume	n.a.	321.0	345.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

125.0

TOTAL

# **Burkina Faso**

	Destination	Minutes (thousands)	Percent of Out	tgoing Traffic			
1.	France	6,140.2			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	70.9%	
2.	Côte d'Ivoire			18.0%			
3.	Switzerland	157.2	1.8%				
4.	Netherlands	110.5	1.3%				
5.	Denmark		0.5%				
6.	Congo, Rep	41.7	0.5%				
7.	Tunisia		0.3%				
8.	Lebanon	23.5	0.3%				
9.	Algeria	19.7	0.2%				
10.	Cameroon		0.2%				
11.	Rwanda		0.2%				
12.	Niger		0.2%				
13.	Burundi	12.1	0.1%				
14.	Japan	11.8	0.1%				
15.	Gabon		0.1%				
16.	Guinea-Bissau	9.9	0.1%				
17.	Djibouti	6.2	0.1%				
18.	Greece		0.1%				
19.	Cape Verde	4.7	0.1%				
20.	<b>Equatorial Guinea</b>		0.1%				
	Others	420.0	4.8%				

Minutes (millions)	1999	2000	2001
Incoming	16.3	n.a.	n.a.
Outgoing	10.9	10.6	8.7
Surplus (Deficit)	5.4	n.a.	n.a.
Total Volume	27.2	n.a.	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

# Canada

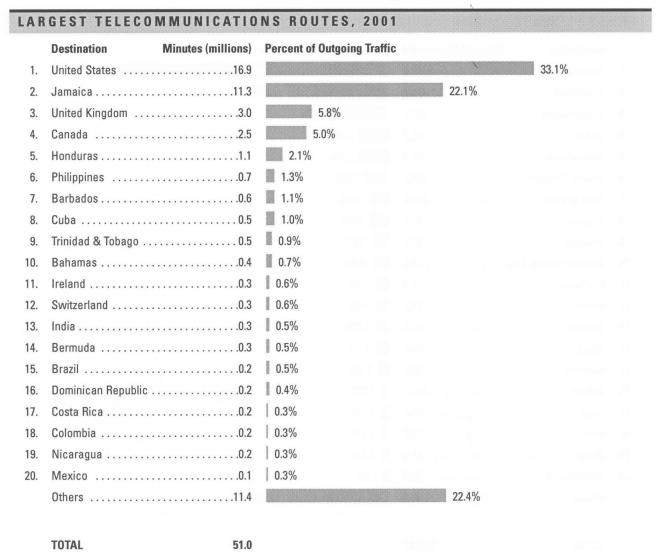
#### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination	Minutes (millions)	Percent of Out	going Traffic	
1.	United States	6,000.0			75.8%
2.	United Kingdom		5.1%		
3.	Hong Kong	130.0	1.6%		
4.	India	120.0	1.5%		
5.	France	115.0	1.5%		
6.	Italy	110.0	1.4%		
7.	Germany		1.3%		
8.	Philippines	105.0	1.3%		
9.	Australia	60.0	0.8%		
10.	Japan		0.7%		
	Others		9.0%		
	TOTAL	7,915.0			

#### NATIONAL TRAFFIC BALANCE

Minutes (milli	ons)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	,	5,830.0	7,224.0	7,915.0
Surplus (Defic	it)	n.a.	n.a.	n.a.
Total Volume	. A	n.a.	n.a.	n.a.

# **Cayman Islands**



Vinutes (millions)	1999	2000	2001
ncoming	n.a.	27.3	n.a.
lutgoing	33.4	51.0	51.0
Surplus (Deficit)	n.a.	(23.7)	n.a.
Total Volume	n.a.	78.3	n.a.

# Chad

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 1. 32.9% 12.2% 7.3% 3. Sudan ......149.2 3.8% 4. Netherlands ......147.1 3.8% 5. United Kingdom ......124.2 3.2% 6. 7. 2.6% 8. Nigeria ......96.5 2.5% Senegal ......87.0 2.2% 9. 2.0% 10. 2.0% 11. 12. 1.9% 1.9% 13. 1.8% 14. 1.4% 15. 16. 1.3% 17. 1.1% 18. 1.1% Niger ......41.9 19. 1.1% 1.0% 20. 12.6%

Minutes (milli	ons)	1999	2000	2001
	01137	1000		2001
ncoming		n.a.	n.a.	n.a.
Outgoing	1	2.8	3.4	3.9
urplus (Defic	it)	n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

3,884.0

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

**TOTAL** 

## Chile

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 28.2% 13.2% 9.6% 3. 5.8% 5.5% 2.8% Bolivia ........................6.1 2.2% 7. 2.2% 2.2% 9. 2.0% 10. 2.0% 11. 12. 1.8% United Kingdom ......4.5 1.6% 13. Venezuela ......4.1 1.5% 14. 15. 18. TOTAL 281.2

Minutes (millions)	1999	2000	2001
ncoming	n.a.	n.a.	n.a.
Outgoing	265.3	261.4	281.2
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

## China

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 1. 51.9% 13.1% 2. 2.3% 4. 5. 2.3% 6. 2.0% 7. 1.8% 1.1% 8. 9. 0.9% 10. 0.9% 0.8% 11. 12. 0.6% 13. 0.5% Malaysia ......11.0 14. 0.4% 15. 0.4% 14.2% TOTAL 2,600.0

Minutes (millio	ns)	1999	2000	2001
Incoming		n.a.	3,500.0	4,270.0
Outgoing	1	1,950.0	2,240.0	2,600.0
Surplus (Deficit	)	n.a.	1,260.0	1,670.0
Total Volume		n.a.	5,740.0	6,870.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Data are for PSTN traffic only. VoIP traffic accounted for over one billion minutes of additional call volumes from China in 2001.

## **Colombia**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 47.2% 12.6% 10.9% 3.7% Mexico ......10.2 2.8% United Kingdom ......7.1 2.0% 7. 1.9% 9. 10. 11. 12. 13.

TOTAL 363.4

Germany ......4.0

 Switzerland
 .1.5

 Australia
 .1.0

 Netherlands Antilles
 .1.0

 Others
 .19.3

14.

15.

16.

17.

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	245.4	312.0	363.4
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

## Costa Rica

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 35.5% 18.0% 2. 4.5% 3. 4.4% 4. 5. 3.8% 6. 3.3% 3.3% 7. 2.5% 8. 2.0% 1.2% 10. 11. 12. 0.9% 13. Italy ......1.0 0.7% 14. 15. 16. 17. 18. 19. Others ......19.6 14.9%

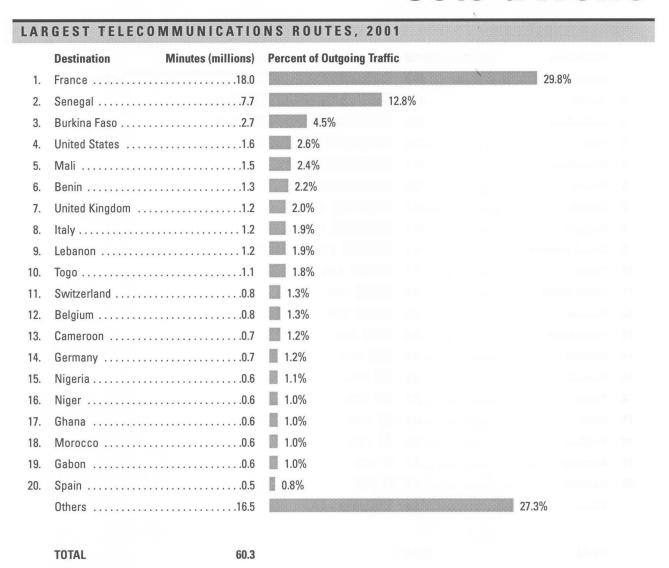
Minutes (millio	ns)	1999	2000	2001
ncoming		109.0	137.8	165.5
Outgoing	1	94.1	99.6	131.4
Surplus (Deficit)		14.9	38.2	34.1
Total Volume		203.1	237.4	296.9

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

131.4

TOTAL

## Côte d'Ivoire



Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	71.3	74.0	60.3
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

# **Croatia**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2000 Destination Minutes (millions) **Percent of Outgoing Traffic** 20.2% 12.2% 10.7% 3. 9.2% 4. 5. Macedonia ......14.6 6.6% 6. 5.5% 7. 4.6% 8. 4.6% United Kingdom . . . . . . . . . . 8.2 3.7% 3.2% 10. United States ........................6.2 2.8% 11. 12. 2.7% Netherlands .................4.5 2.0% 13. Romania ........................4.0 1.8% 14. 1.3% 15.

20. Denmark	1.7	
	1.7	
Others	8.8	

1.2%

1.1%

1.0%

0.8%

0.8%

TOTAL

16.

17.

18.

222.3

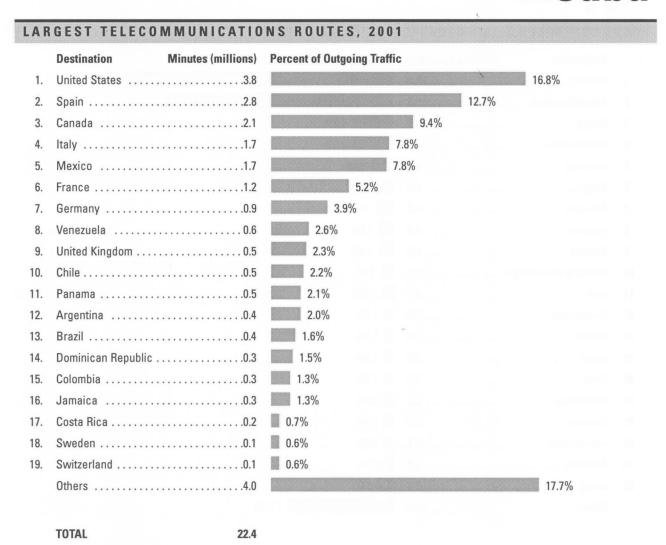
## NATIONAL TRAFFIC BALANCE

Minutes (millions)		1999	2000	FY 2001/02
Incoming		n.a.	512.0	n.a.
Outgoing	\	323.4	222.3	244.5
Surplus (Defici	t)	n.a.	289.6	n.a.
Total Volume		n.a.	734.3	n.a.

4.0%

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. 2001 traffic data are not available. Data exclude traffic to Slovenia, Serbia, and Bosnia.

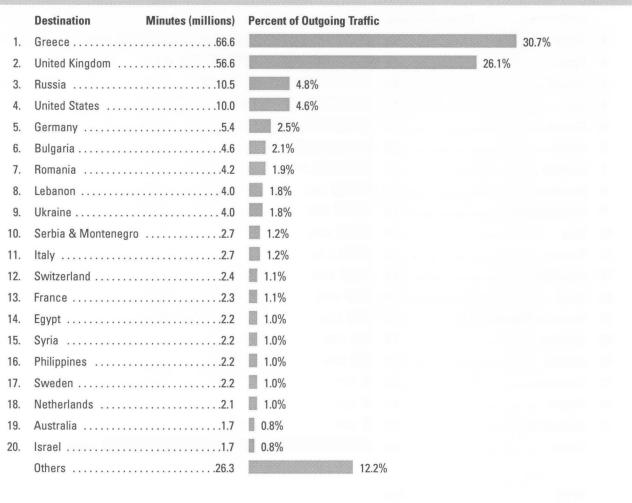
## Cuba



Vinutes (millions)	1999	2000	2001
Incoming	225.3	284.4	258.0
Dutgoing	32.6	20.6	22.4
Surplus (Deficit)	192.7	263.8	235.5
Total Volume	257.8	304.9	280.4

# **Cyprus**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



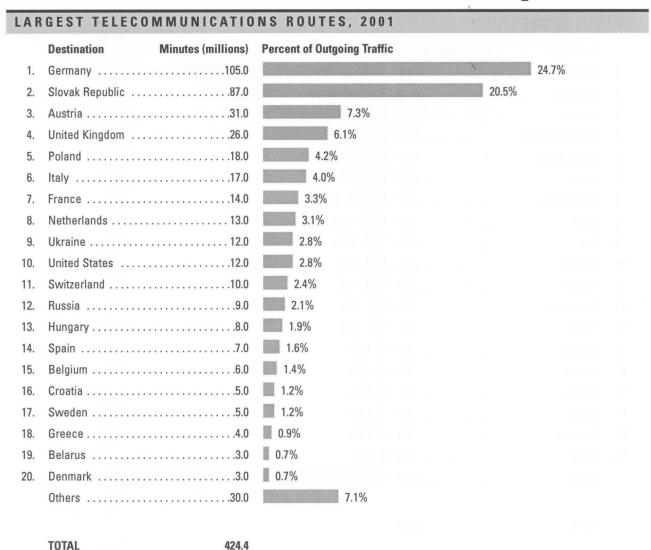
TIONAL TRAFFIC BA	LANCE		
Minutes (millions)	1999	2000	2001
Incoming	134.1	159.7	164.3
Outgoing	168.2	192.6	216.5
Surplus (Deficit)	(34.0)	(32.9)	(52.2)
Total Volume	302.3	352.3	380.8

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

216.5

**TOTAL** 

# Czech Republic



Minutes (millions)	1999	2000	2001
Incoming	452.2	n.a.	n.a.
Outgoing	364.0	359.9	424.4
Surplus (Deficit)	88.2	n.a.	n.a.
Total Volume	816.2	n.a.	n.a.

## Denmark

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 17.1% 1. 13.1% Germany ......130.0 2. 10.1% 3. United Kingdom ......95.0 9.5% 4. United States .......51.0 5.1% 5. 3.9% 6. 7. 3.3% 8. 2.1% 2.0% 9. 1.7% 10. 1.6% 11. 1.5% 12. Turkey ......14.0 1.4% 13. 0.8% 14. 0.8% 15. 0.6% 16. 0.6% 17. 18. 19. 22.4% TOTAL 995.0

Minutes (millions)	1999	2000	2001
ncoming	n.a.	n.a.	n.a.
Outgoing	800.0	905.0	995.0
Surplus (Deficit)	n.a.	n.a.	n.a.
otal Volume	n.a.	n.a.	n.a.

# Dominican Republic

	Destination	Minutes (millions)	Percent of Outgoing Traffic			
1.	United States	170.0		· ·	74.8%	
2.	Spain	10.0	4.4%			
3.	Italy	5.2	2.3%			
4.	Canada		1.7%			
5.	Germany		1.4%			
6.	Mexico		1.1%			
7.	Venezuela		1.1%			
8.	Cuba	2.1	0.9%			
9.	Switzerland	2.0	0.9%			
10.	Argentina		0.8%			
11.	Colombia	1.9	0.8%			
12.	France		0.8%			
13.	Haiti		0.7%			
14.	Netherlands Antill	es1.7	0.7%			
15.	United Kingdom .		0.7%			
16.	Panama	1.4	0.6%			
17.	Chile	1.2	0.5%			
18.	Netherlands	1.1	0.5%			
19.	Costa Rica		0.4%			

TOTAL 227.4

ONAL TRAFFIC BALA	NCE		
Minutes (millions)	1999	2000	2001
Incoming	920.0	1,340.0	1,714.6
Outgoing	185.7	211.7	227.4
Surplus (Deficit)	734.3	1,128.3	1,487.2
Total Volume	1,105.7	1,551.7	1,942.0

## **Ecuador**

8.

10.

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) Destination **Percent of Outgoing Traffic** 27.8% 26.2% United Kingdom ......4.0 3. Peru ......3.3 4. 5.4% 6. 3.3% 3.3% 7.

3.1%

2.9%

2.6%

13.4%

TOTAL	61.1

Argentina . . . . . . . . . . . . . . . . . 1.8

Mexico ......1.6

Others ......8.2

B#: / :11: -	1	4000	0000	0004
Minutes (millio	ons)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	\	57.4	55.5	61.1
Surplus (Defici	t)	n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

# **Egypt**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2000 Destination Minutes (millions) **Percent of Outgoing Traffic** 22.0% United States ......14.1 7.7% 7.6% 3. 6.2% United Kingdom ......11.1 5. 6.0% 5.6% Germany ......9.8 5.4% 7. 4.0% 8. 9. Yemen . . . . . . . . . . . . . . . . . 6.8 3.0% 10. 2.3% 11. 1.7% 12. 1.7% 13. Netherlands ........................2.6 1.4% 14. 15. 1.3% 16. Libya ......2.3 1.2% 17. 1.1% 18. 1.1% 19. 20. Canada ......1.9 1.1% 14.7% TOTAL 183.1

/linutes (millions)	1999	2000	2001
ncoming	554.6	620.6	n.a.
Outgoing	171.0	183.1	n.a.
Surplus (Deficit)	383.6	437.5	n.a.
Total Volume	725.6	803.7	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. 2001 traffic data are not available.

## **Eritrea**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 15.2% 12.2% 11.2% 3. United Kingdom ......199.5 5.6% 4. 5.3% 5. 4.8% 6. 7. 4.1% 8. 3.0% 2.4% 9. 2.2% 10. 2.0% 11. 1.9% 12. South Africa .......59.1 13. 1.7% 1.3% 14. 1.3% 15. 16. 1.2% 17. 1.0% 18. 0.9% 19. 0.6% 0.6% 20. TOTAL

Minutes (millions)		1999	2000	2001
Incoming		13.8	17.9	22.7
utgoing	\	2.5	2.9	3.6
Surplus (Defic	it)	11.3	15.0	19.1
Total Volume		16.3	20.8	26.2

3,568.8

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## **Estonia**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 29.4% 1. Russia ......14.0 18.7% 9.7% 3. 6.2% 6.0% 4.1% United Kingdom ......2.3 3.1% 2.9% 8. 9. 2.8% 2.5% 10. 2.5% 11. 1.6% 12. 1.3% 13. Italy ......1.0 1.2% 14.

1.2%

1.1%

1.1%

0.7%

0.7%

0.4%

TOTAL 74.6

Others ......2.1

15.

16.

17.

18.

19.

20.

IONAL TRAFFIC BALAI	NCE		
Minutes (millions)	1999	2000	2001
Incoming	84.8	n.a.	91.9
Outgoing	74.6	75.5	74.6
Surplus (Deficit)	10.2	n.a.	17.3
Total Volume	159.4	n.a.	166.5

# **Ethiopia**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (thousands) **Percent of Outgoing Traffic** 1. 7.2% 2. United Kingdom ......916.2 6.8% 3. Italy ......802.5 6.0% 4. 6.0% 5. 4.2% 6. 4.0% 7. 8. 3.8% 3.1% 2.9% 10. 2.5% 11. 2.4% 12. 2.1% 13. 1.5% 14. Yemen ......197.6 1.5% 15. 16. 1.3% Canada ......171.2 17. 1.3% Sudan ......171.2 18. Belgium ......127.1 19. 0.9%

TOTAL	13,415.0

Minutes (millions)	1999	2000	2001
Incoming	46.5	51.2	43.3
Outgoing	12.5	13.4	13.4
Surplus (Deficit)	34.0	37.7	29.8
Total Volume	59.0	64.6	56.7

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## **Finland**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 32.0% Germany .......44.0 United Kingdom ......41.0 8.5% 3. 6.6% 6.0% 4.3% 4.1% Others ......143.0 29.5% TOTAL 485.0

ONAL TRAFFIC BALA			
Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	423.9	468.0	485.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

## France

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** United Kingdom ......680.0 1. 8.5% 2. 7.2% 3. Italy ......545.0 7.2% 4. 6.8% 5. 6.0% 6. 7. 5.9% 8. 5.6% Algeria ......350.0 4.6% 9. 3.9% 10. 3.9% 11. Netherlands ......210.0 2.8% 12. Canada ......170.0 2.2% 13. Turkey ......120.0 1.6% 14. 1.4% 15. 1.3% 16. Luxembourg ......80.0 1.1% 17. 18. 1.0% 19. 0.7% Serbia & Montenegro .......45.0 0.6% 20. 18.6%

Minutes (millions)		1999	2000	2001			
Incoming		n.a.	n.a.	n.a.			
Outgoing	1	5,165.0	6,500.0	7,605.0			
Surplus (Defic	cit)	n.a.	n.a.	n.a.			
Total Volume		n.a.	n.a.	n.a.			

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

7,605.0

**TOTAL** 

## Gabon

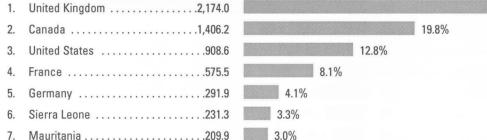
### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 31.7% 7.3% 3. Mali ......1.8 7.1% 5. 6.3% 5.0% 4.0% 7. 2.4% 8. United States . . . . . . . . . . . . . . . . . 0.6 2.2% 9. 2.0% 10. 11. United Kingdom ......0.4 12. 13. 14. 15. 16. 17. 18. 19. Canada ......0.2 20. 0.9% 11.0% TOTAL 25.0

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	18.6	22.0	25.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

## Gambia

8.

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic**



2.2%







19. Hong Kong .......26.0 0.4%

8.2%

TOTAL 7,100.0

### NATIONAL TRAFFIC BALANCE

Minutes (millions	3)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	\	6.4	6.7	7.1
Surplus (Deficit)		n.a.	n.a.	n.a.
Total Volume	4	n.a.	n.a.	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

30.6%

# Georgia

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (thousands) **Percent of Outgoing Traffic** 28.2% 5.2% 4.5% 3.7% 0.6% 0.3% 0.2% 0.2% 0.1% 10. 56.5% TOTAL 64,200.0

Minutes (millions)	1999	2000	2001
Incoming	65.7	37.6	n.a.
Outgoing	46.7	45.6	64.2
Surplus (Deficit)	19.0	(8.0)	n.a.
Total Volume	112.4	83.2	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic. The "Others" category may include routes to non-members of the Commonwealth of Independent States that rank among the top destinations for outgoing traffic.

# **Germany**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Minutes (millions)	Percent of Outgoing Traffic
1.	United Kingdom750.0	7.3%
2.	France	7.0%
3.	Austria	6.5%
4.	United States675.0	6.5%
5.	Italy	6.4%
6.	Poland	6.3%
7.	Switzerland	6.1%
8.	Turkey	5.6%
9.	Netherlands 540.0	5.2%
10.	Spain	3.7%
11.	Belgium245.0	2.4%
12.	Greece	1.8%
13.	Denmark	1.7%
14.	Croatia	1.6%
15.	Czech Republic	1.6%
16.	Hungary	1.4%
17.	Serbia & Montenegro145.0	1.4%
18.	Canada125.0	1.2%
19.	Sweden	1.2%
20.	Portugal	0.9%
	Others	

**TOTAL** 

10,320.0

### NATIONAL TRAFFIC BALANCE

Minutes (milli	ons)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	1	7,565.0	9,570.0	10,320.0
Surplus (Defic	it)	n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

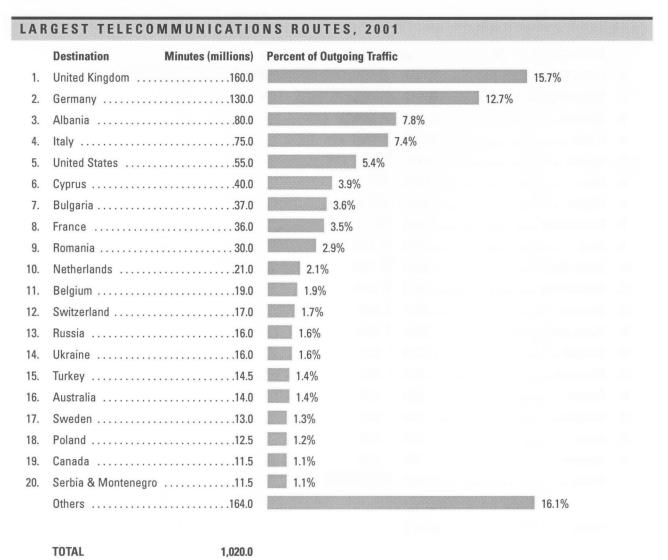
## Ghana

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 41.0% United States ......19,150.7 1. United Kingdom . . . . . . . . . . . . . . . . . 6,786.2 14.5% 8.3% 3. 6.0% 4. 5.5% 5. 3.3% 3.0% 7. Netherlands . . . . . . . . . . . . 1,044.0 2.2% 9. 1.6% South Africa .................................600.8 10. 1.3% 0.9% 11. 0.6% 12. 13. 0.6% Senegal ......121.3 14. 0.3% 0.2% 15. 0.2% 16. Malaysia ......79.9 0.2% 17. 0.2% 18. 19. 0.1% 10.2% TOTAL 46,747.0

Minutes (millions)	1999	2000	2001
Incoming	118.4	166.4	139.3
Outgoing	30.1	42.1	46.7
Surplus (Deficit)	88.2	124.3	92.5
Total Volume	148.5	208.4	186.0

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## Greece



Minutes (millio	ns)	1999	2000	2001
Incoming		794.2	889.8	891.0
Outgoing	1	725.7	793.2	1,020.0
Surplus (Deficit)		68.5	96.6	(129.0)
Total Volume	v	1,519.9	1,683.0	1,911.0

## Guatemala

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 51.0% Mexico ......12.5 8.0% 3. 5.5% 3.7% 5. Nicaragua ......4.1 2.6% 7. 1.8% 1.3% 10. 11. 12. Canada ......1.5 0.9% 13.

0.7%

0.6%

0.5%

0.4%

0.4%

0.4%

TOTAL 156.2

Germany ......1.0

Peru .....1.0

United Kingdom ......0.7

16.

17.

18.

Minutes (millions)	1999	2000	2001
Incoming	208.6	295.9	536.8
Outgoing	83.3	125.9	156.2
Surplus (Deficit)	125.3	170.0	380.6
Total Volume	291.9	421.8	693.1

# Guyana

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Mi	nutes (thousands)	Percent of Out	going Traffic		
1.	United States				52.9%	
2.	Canada			13.9%		
3.	Trinidad & Tobago	1,688.0	8.7%	6		
4.	Barbados		6.6%			
5.	United Kingdom		4.2%			
6.	Antigua & Barbuda		2.3%			
7.	Suriname		2.1%			
8.	Jamaica	272.0	1.4%			
9.	Germany	150.0	0.8%			
10.	Brazil		0.8%			
11.	Saint Kitts & Nevis		0.7%			
12.	Saint Lucia		0.7%			
13.	Netherlands		0.6%			
14.	Netherlands Antilles		0.6%			
15.	Grenada		0.5%			
16.	China	94.0	0.5%			
17.	Venezuela		0.5%			
18.	Bahamas	68.0	0.4%			
19.	Anguilla		0.2%			
	Others	240.0	1.2%			
	TOTAL	19,400.0				

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001
Incoming	101.0	52.3	69.6
Outgoing	16.1	15.0	19.4
Surplus (Deficit)	84.9	37.2	50.2
Total Volume	117.1	67.3	89.0

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

# **Hong Kong**

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02 Destination Minutes (millions) **Percent of Outgoing Traffic** 47.8% 8.8% 3. 5.9% United Kingdom ......158.8 4.6% Australia ......142.8 4.1% 3.8% 7. 2.5% Japan ......85.6 2.5% 1.3%

10.0%

TOTAL	3,487.3

ONAL TRAFFIC BAL	ANCE		
Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	1,747.2	1,858.0	1,942.3
Outgoing	2,720.3	3,074.9	3,487.3
Surplus (Deficit)	(973.1)	(1,216.8)	(1,545.0)
Total Volume	4,467.5	4,932.9	5,429.6

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

# Hungary

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) **Percent of Outgoing Traffic** 22.8% 16.5% 8.6% 5.1% 4. 5. 4.8% Serbia & Montenegro ......14.6 6. 4.5% United States ......14.6 4.5% 7. 3.2% 8. Slovak Republic . . . . . . . . . . . . . 9.2 2.8% 9. 2.0% 10. 1.9% 11. 12. 1.9% 13. 1.9% Ukraine ......5.8 1.8% 14. 1.6% 15. 16. 1.3% 17. 1.2% 1.0% 18. 19. 1.0%

TOTAL	326.8
-------	-------

Minutes (millio	ons)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	1	343.9	349.2	326.8
Surplus (Defici	t)	n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

## India

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 15.3% 15.2% 9.3% 3. 4. United Kingdom ......54.3 9.3% 5. 3.6% 2.6% 7. 2.4% 8. Canada ...... 11.3 1.9% 9. Australia ......11.0 1.9% 10. Hong Kong ......10.6 1.8% 11. Malaysia ......10.3 1.8% 12. 1.6% 13. 1.5% 14. Qatar ......8.7 15. 1.5% Italy ......8.2 1.4% 16. 1.3% 18. 1.3% 1.1% 19.8% TOTAL 586.4

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	1,772.5	2,161.4	2,533.6
Outgoing	473.3	527.1	586.4
Surplus (Deficit)	1,299.2	1,634.3	1,947.2
Total Volume	2,245.8	2,688.5	3,120.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March. Data exclude some cross-border traffic with Bangladesh, Nepal, and Pakistan.

## Indonesia

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 1. 22.7% 15.6% 2. 3. 6.4% 4. 5. 5.7% 4.2% 6. Hong Kong ......10.9 3.4% 7. 8. 2.9% 2.5% 9. 2.5% 10. 2.1% 11. Philippines ................................6.0 12. 1.9% 1.6% 13. Netherlands ......5.1 1.6% 14. 1.6% 15. 16. 1.1% 1.0% 17. 18. 19. TOTAL

Minutes (mill	ions)	1999	2000	2001
Incoming		n.a.	345.8	365.9
Outgoing	\	269.6	315.5	316.2
Surplus (Defic	cit)	n.a.	30.3	49.6
Total Volume	, ,	n.a.	661.3	682.1

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

316.2

## Iran

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 18.1% 12.5% 7.9% United Kingdom ......13.6 7.6% 6.1% 5. 3.2% 2.8% 7. Azerbaijan ......4.9 2.7% 8. 9. Kuwait ......4.5 2.5% Italy ......4.5 2.5% 10. 2.0% 11. 12. 1.8% 1.8% 13. 1.7% 14. 15. Qatar .....2.5 1.4% 16. 1.4% 17. Canada ......2.3 1.3% 18. 1.2% 19. 1.1% 18.9% TOTAL 179.1

	N C E		
Minutes (millions)	1999	2000	2001
Incoming	191.5	216.8	173.1
Outgoing	156.1	176.8	179.1
Surplus (Deficit)	35.4	40.0	(6.0)
Total Volume	347.6	393.6	352.2

## **Ireland**

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02

	Destination Minutes (millions)	Percent of Outgoing Traffic	
1.	United Kingdom865.0		56.4%
2.	United States	10.7%	
3.	Germany	3.1%	
4.	France	2.9%	
5.	Spain	2.0%	
6.	Netherlands30.0	2.0%	
7.	Canada25.0	1.6%	
8.	Australia	1.4%	
9.	Italy	1.4%	
10.	Belgium12.0	0.8%	
11.	Sweden10.0	0.7%	
12.	Denmark6.0	0.4%	
13.	Finland	0.4%	
14.	Romania6.0	0.4%	
15.	Switzerland6.0	0.4%	
16.	Poland5.0	0.3%	
17.	Austria	0.3%	
18.	Portugal	0.3%	
19.	South Africa4.0	0.3%	
20.	Norway3.0	0.2%	
	Others219.0	14.3%	

TOTAL 1,535.0

### NATIONAL TRAFFIC BALANCE

Minutes (million	s)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming		n.a.	n.a.	n.a.
Outgoing	\	1,015.0	1,250.0	1,535.0
Surplus (Deficit)		n.a.	n.a.	n.a.
Total Volume	i i	n.a.	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March. Data exclude at least 100 million minutes of cross-border traffic to Northern Ireland.

## Israel

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 23.2% 6.7% 5.7% 3. 4.7% 4.7% 5. 3.3% 2.9% 7. 2.4% 1.9% Others ......498.0 44.5% TOTAL 1,120.0

Minutes (millions)	1999	2000	2001
ncoming	539.6	661.0	728.0
Dutgoing	803.7	1,022.4	1,120.0
Surplus (Deficit)	(264.1)	(361.4)	(392.0)
Total Volume	1,343.3	1,683.4	1,848.0

# Italy

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	GLO: !LLLGO	m m o m o o n i o	110 1100120, 2001
	Destination	Minutes (millions)	Percent of Outgoing Traffic
1.	Germany	580.0	12.1%
2.	France		9.6%
3.	United Kingdom		7.9%
4.	United States	325.0	6.8%
5.	Switzerland		6.2%
6.	Romania		5.0%
7.	Spain		4.1%
8.	Morocco	180.0	3.7%
9.	Albania	140.0	2.9%
10.	Austria		2.4%
11.	Belgium		2.1%
12.	Poland		2.1%
13.	Greece	90.0	1.9%
14.	Netherlands		1.8%
15.	Serbia & Montenegro		1.6%
16.	Croatia		1.6%
17.	Tunisia		1.6%
18.	Ukraine		1.5%
19.	Egypt	67.0	1.4%
20.	Canada	55.0	1.1%
	Others	1,095.0	22.8%

TOTAL 4,805.0

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	3,250.0	4,160.0	4,805.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

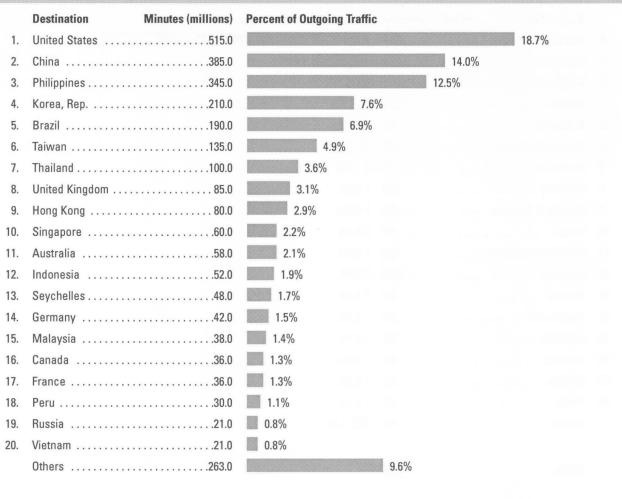
## **Jamaica**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 66.3% 1. 2. United Kingdom ......13.6 14.2% 3.3% 3. Canada ......2.4 2.5% 2.2% Trinidad & Tobago ......1.8 1.9% 1.3% 0.6% 0.5% 10. 0.4% 0.4% 11. 0.3% 12. 0.3% 13. 14. 0.3% 0.3% 15. 0.2% 16. 0.2% 17. 0.2% 18. 4.2% TOTAL 95.6

Minutes (millions)	1999	2000	2001
ncoming	347.4	328.5	413.8
Dutgoing	64.4	73.9	95.6
Surplus (Deficit)	283.0	254.6	318.2
Total Volume	411.8	402.3	509.4

# Japan

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02



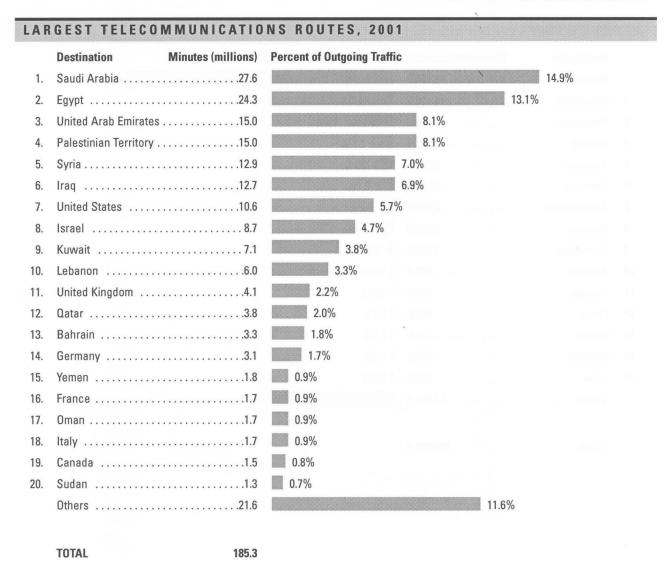
TOTAL 2,750.0

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	1,929.6	n.a.	n.a.
Outgoing	2,050.0	2,575.0	2,750.0
Surplus (Deficit)	(120.4)	n.a.	n.a.
Total Volume	3,979.6	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

## Jordan



Vlinutes (millions)	1999	2000	2001
ncoming	191.5	214.1	217.0
Dutgoing	145.6	170.6	185.3
Surplus (Deficit)	45.9	43.5	31.7
Total Volume	337.2	384.7	402.3

## Kazakhstan

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 1. 15.3% 2. Kyrgyzstan ......9,000.0 7.6% 3. 3.5% 4. 3.3% 2.7% 6. 2.3% 7. 8. 1.3% Azerbaijan . . . . . . . . . . . . . . . . . 1,100.0 0.9% 0.7% 10. 11. 0.5% 12. 0.4% 13. 0.3% 0.3% 0.2% 19.0% TOTAL 118,577.3

Vinutes (millions	(3)	1999	2000	2001
Incoming		149.8	183.1	206.9
Outgoing	\	104.5	105.4	118.6
Surplus (Deficit)		45.3	77.8	88.4
Total Volume		254.3	288.5	325.5

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## Kenya

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 22.8% United Kingdom ......5.5 8.0% 3. 5.5% 3.6% 3.3% 2.9% United Arab Emirates .................0.7 2.8% 2.8% 2.2% 10. 2.2% 2.0% 12. 13. 2.0% 1.3% 14. 1.2% 16. 17. 1.2% 18. 19. 1.2% 20. 1.1% Others ......4.1 16.8% TOTAL 24.2

	4000		0004
Minutes (millions)	1999	2000	2001
Incoming	n.a.	57.2	n.a.
Outgoing	25.0	21.0	24.2
Surplus (Deficit)	n.a.	36.2	n.a.
Total Volume	n.a.	78.2	n.a.

# Korea, Rep.

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) **Percent of Outgoing Traffic** 1. 24.1% 17.4% 2. China ......193.0 3. 3.5% 4. Canada ......30.0 2.7% 2.3% 6. 7. 2.1% 8. 2.0% 1.9% 9. 1.5% 10. 1.4% 11. 1.4% 12. Singapore ......14.2 1.3% 13. 1.2% 0.9% 15. 16. New Zealand ......7.5 17. 19. TOTAL 1,120.0

Minutes (milli	ions)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	\	898.0	1,063.0	1,120.0
Surplus (Defic	eit)	n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

# Kyrgyzstan

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 47.9% 1. 10.3% 3.0% 2.1% 5. 2.0% 0.9% 7. 0.8% 8. 9. 0.7% 0.6% 10. United Kingdom ......101.0 0.4% 11. 12. 0.4% United Arab Emirates . . . . . . . . . . . . . . . . . 50.0 0.2% 13. 0.2% 14. 0.2% 15. 0.1% 16. 0.1% 17. 0.1% 18. 0.1% 19. 20.

TOTAL	23,496.0

ONAL TRAFFIC BALAI	N C E		
Minutes (millions)	1999	2000	2001
Incoming	n.a.	36.4	42.3
Outgoing	23.5	23.1	23.5
Surplus (Deficit)	n.a.	13.3	18.8
Total Volume	n.a.	59.5	65.8

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## Latvia

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 1. Russia ......14.5 22.4% 12.1% 2. 8.8% 3. 6.8% 4. 5. 4.5% 6. 4.1% 7. 3.1% 8. Denmark . . . . . . . . . . . . . . . . . 1.7 2.6% 2.5% 10. 11. 2.2% 12. 1.4% 13. 1.4% Netherlands ........................0.8 1.2% 14. 1.2% 15. 16. 1.2% 1.1% 17. Switzerland .................................0.6 18. 0.9% 19. 0.6% 20. 0.5% Others ......11.5 17.8%

Minutes (millions)	1999	2000	2001
Incoming	90.0	90.1	105.3
Outgoing	55.6	54.8	64.7
Surplus (Deficit)	34.4	35.3	40.6
Total Volume	145.6	144.9	170.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

64.7

### Lesotho

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 87.6% 1. 1.0% 0.8% United Kingdom ......167.6 0.8% 5. 0.7% 0.6% Zimbabwe ......114.7 7. 0.5% 0.4% 8. 9. 0.3% 10. 0.3% 11. 0.2% 12. 0.1% Malawi ......30.7 0.1% 13. 0.1% 14. 0.1% 15. 16. 0.1% 0.1% 17. 0.1% 18. 0.1% 19. 20. 0.1%

ONAL TRAFFIC BALAI	NCE		
Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	35.8	21.6	21.5
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

21,474.0

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## Lithuania

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 1. Russia ......10.8 18.6% 11.4% 2. 3. 8.2% 4. 5. 4.6% 6. 7. United Kingdom . . . . . . . . . . . . 2.1 3.6% 8. 9. 2.6% United States ......1.4 2.5% 10. 2.3% 11. 2.0% 12. 13. 1.6% 1.5% 14. 1.2% 15. 16. 1.2% 0.9% 17. 18. 0.7% 0.7% 19. 20. 0.5% Others ......9.3

Minutes (mill	ions)	1999	2000	2001
ncoming		n.a.	n.a.	n.a.
Outgoing	\	52.0	54.6	58.1
Surplus (Defic	cit)	n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

58.1

## Luxembourg

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 24.1% 22.3% 22.3% 3. 5.1% 4.8% Netherlands ......14.0 3.5% 7. 2.8% United States . . . . . . . . . . . . . . . . . . 7.0 1.8% 1.5% 10.

Minutes (millions)	1999	2000	2001
ncoming	n.a.	n.a.	n.a.
Outgoing	319.1	381.0	394.6
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

394.6

# Macau

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination	Minutes (millions)	Percent of Outgoing Traffic	
1.	China			39.9%
2.	Hong Kong	57.0		36.4%
3.	Taiwan	9.8	6.2%	
4.	United States	6.0	3.8%	
5.	Philippines		2.1%	
6.	United Kingdom	3.1	2.0%	
7.	Canada		2.0%	
8.	Portugal	2.8	1.8%	
9.	Australia	2.4	1.6%	
10.	Thailand		0.8%	
11.	Singapore		0.5%	
12.	Japan	0.5	0.3%	
13.	Korea, Rep	0.5	0.3%	
14.	Vietnam		0.3%	
15.	Malaysia	0.4	0.3%	
16.	France		0.2%	
17.	Nepal		0.2%	
18.	New Zealand	0.2	0.1%	
19.	Indonesia	0.2	0.1%	
20.	Cambodia	0.2	0.1%	
	Others	1.6	1.0%	

**TOTAL** 

156.5

B.	8	18	п	ш	n	Λ	-	A	88	8 8	8	3	84	w		Е	80		 D		n.	8 10	87 i	w	R		r	E	
B٦	<b>.</b>	•			u	SIN.	ĸ	m	L	ш	81	3	r	133	Г	П	88	u	D	8	٠.	L	P	٩.	Н١	8	u	E	

Minutes (millions)	1999	2000	2001
Incoming	97.7	103.2	111.9
Outgoing	132.8	152.1	156.5
Surplus (Deficit)	(35.1)	(48.9)	(44.6)
Total Volume	230.5	255.2	268.4

## Macedonia

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) **Percent of Outgoing Traffic** Destination 25.9% Serbia & Montenegro ......17.1 8.4% 5. 5.4% 4.0% 7. 3.4% 3.2% 9. United Kingdom ..................2.0 2.9% 10. United States ......1.9 2.8% 11. 12. 2.6% 1.8% 13. 1.8% 14. 1.7% 15. Bosnia-Herzegovina .....1.1 1.7% 16. 17. 1.0% 18. 1.0% 0.9%

Minutes (millions)	1999	2000	2001
Incoming	152.5	166.4	197.2
Outgoing	82.3	73.2	66.3
Surplus (Deficit)	70.3	93.2	131.0
Total Volume	234.8	239.6	263.5

66.3

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Traffic from Serbia & Montenegro is for the period August 2001-December 2001

# Malaysia

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02

	Destination Minut	tes (millions)	Percent of O	utgoing Traffic	iii	
1.	Singapore	422.0				49.9%
2.	Indonesia			11.7%		
3.	Thailand		4.5%			
4.	Australia		3.7%			
5.	United States	28.0	3.3%			
6.	Japan		3.1%			
7.	India		3.0%			
8.	United Kingdom	24.0	2.8%			
9.	Taiwan	22.0	2.6%			
10.	Hong Kong		2.5%			
11.	China	16.0	1.9%			
12.	Philippines		1.4%			
13.	Bangladesh		1.1%			
14.	Myanmar	3.9	0.5%			
15.	Germany	3.1	0.4%			
16.	Brunei		0.4%			
17.	Canada	2.5	0.3%			
18.	Korea, Rep		0.2%			
19.	Saudi Arabia	1.4	0.2%			
20.	France	1.1	0.1%			
	Others		6.5%			

**TOTAL** 845.0

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	n.a.	765.0	810.0
Outgoing	690.0	840.0	845.0
Surplus (Deficit)	n.a.	(75.0)	(35.0)
Total Volume	n.a.	1,605.0	1,655.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

### Malta

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 30.7% 1. United Kingdom ......14.0 Italy ......7.1 15.5% 2. 8.0% 3. 4.5% 4.0% 5. 3.3% 6. Netherlands ......1.3 2.9% 7. 2.8% 8. 2.3% 9. 1.7% 10. 1.7% 11. 1.6% 12. 1.4% 13. 1.2% 14. 1.2% 15. 1.1% 16. 0.9% 17. 0.9% 18. 19. 0.9% Serbia & Montenegro ......0.3 0.8% 20. 12.8%

Minutes (millions)	1999	2000	2001
ncoming	50.2	56.5	65.5
Dutgoing	39.0	43.0	45.6
Surplus (Deficit)	11.2	13.4	19.9
Total Volume	89.2	99.5	111.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

45.6

## **Mauritius**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Percent of Outgoing Traffic** Destination Minutes (millions) 20.2% United Kingdom ......5.4 15.1% 10.3% 8.5% 4. 7.3% 6. 3.5% 3.0% 7. Germany . . . . . . . . . . . . . . . . . . 1.0 2.7% 8. 2.6% 9. 2.3% 10. 2.0% 11. United States ........................0.6 12. 1.6% 1.6% 13. 1.5% 14. 1.5% 15. 16. 1.4%

0.9%

0.7%

0.6%

TOTAL	35.6
IOIAL	00.0

Minutes (millions	)	FY 1999/00	FY 2000/01	2001
ncoming		43.3	49.0	56.2
Outgoing	1	31.4	35.1	35.6
Surplus (Deficit)		11.9	13.9	20.6
Total Volume	4	74.7	84.0	91.8

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

17.

18.

## **Mexico**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Minutes (millions)	Percent of Outgoing Traffic	
1.	United States		82.8%
2.	Canada	1.0%	
3.	Spain19.1	0.9%	
4.	Guatemala	0.6%	
5.	Cuba	0.6%	
6.	Argentina10.6	0.5%	
7.	Colombia10.1	0.5%	
8.	France	0.5%	
9.	United Kingdom 8.7	0.4%	
10.	Germany	0.4%	
	Others244.5	11.7%	

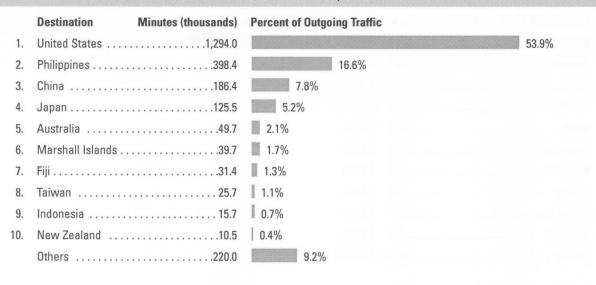
TOTAL

2,082.0

#### NATIONAL TRAFFIC BALANCE Minutes (millions) 1999 2000 2001 Incoming 4,007.5 5,896.0 5,100.0 Outgoing 1,563.0 1,981.0 2,082.0 Surplus (Deficit) 2,444.5 3,915.0 3,018.0 **Total Volume** 7,182.0 5,570.5 7,877.0

## Micronesia

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



2,400.0

TOTAL

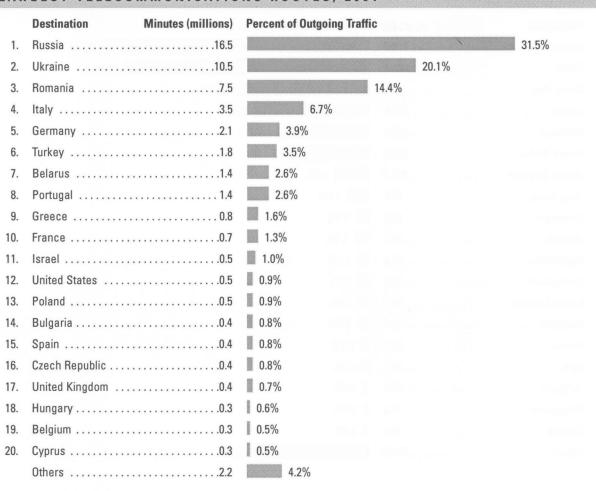
### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	1.8	1.9	2.4
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## Moldova

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



TOTAL 52.3

Minutes (millions)	1999	2000	2001
Incoming	101.1	120.8	161.8
Outgoing	49.0	50.8	52.3
Surplus (Deficit)	52.1	70.1	109.6

171.6

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

150.1

214.1

**Total Volume** 

# Mongolia

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 21.6% 19.9% 9.4% 4. 6. United Kingdom ......102.2 7. 8. 9. 1.1% 10. 1.1% 11. 12. 1.0% 13. 0.9% 0.9% 14. 0.8% 15. 16. 0.5% 0.5% 0.5% 0.5% 9.8% TOTAL

Minutes (millions)	1999	2000	2001	
Incoming	18.1	n.a.	n.a.	
Outgoing	n.a.	3.1	3.5	
Surplus (Deficit)	n.a.	n.a.	n.a.	
Total Volume	n.a.	n.a.	n.a.	

3,469.1

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## Morocco

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 40.8% 1. France ......110.0 United Kingdom ......21.0 7.8% 3. 7.4% Belgium ......11.0 Germany ......11.0 4.1% United States ......11.0 4.1% 3.7% 3.7% 2.0% 10. 13.4% **TOTAL** 269.5

/linutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	219.5	245.0	269.5
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

## Myanmar

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 23.6% 1. 19.0% 2. 8.8% 3. 7.2% 4. 6.8% 5. 4.9% 6. 7. 4.0% 8. 3.8% 3.5% 9. 2.9% 10. United Kingdom ......201.7 2.0% 11. 1.4% 12. 1.3% 13. 0.9% 14. 15. 0.9% 16. 17. 18. 19. 0.6% 0.4% 20. TOTAL 10,130.5

Minutes (millions)		1999	2000	2001
Incoming		29.8	37.0	55.1
utgoing	\	17.4	11.4	10.1
Surplus (Defic	it)	12.4	25.6	44.9
Total Volume	. ,	47.2	48.4	65.2

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## Namibia

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (thousands) **Percent of Outgoing Traffic** 76.5% Botswana ......800.0 1.2% 3. United Kingdom ......800.0 1.2% Zimbabwe ......800.0 5. 1.2% United States ........................600.0 0.9% 6. 7. 0.8% 0.6% 8. 9. 0.6% 0.3% 10. 11. 0.3% China ......170.0 0.3% 12. Italy ......170.0 13. 0.3% 0.2% 0.2% Netherlands ......140.0 16. 0.2% 0.2% 17. Australia ......120.0 0.2% 18. 19. Mozambique ......100.0 0.2% 20. 0.2% 11.8%

ONAL TRAFFIC BALANCE				
Minutes (millions)	1999	2000	2001	
Incoming	51.2	50.7	46.2	
Outgoing	61.2	60.2	64.8	
Surplus (Deficit)	(10.0)	(9.5)	(18.7)	
Total Volume	112.4	110.8	111.0	

64,846.0

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## **Netherlands**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** Germany .......540.0 16.7% 1. 13.6% 2. United Kingdom ......340.0 10.5% 3. 6.7% 4. 6.5% Italy .......90.0 2.8% 6. 7. 2.6% 8. 2.6% 2.2% 1.9% 10. 1.7% 11. Morocco ......41.0 1.3% 12. 1.2% 13. 1.1% Denmark ......34.0 15. 16. 1.0% 17. 1.0% 18. 0.9% 19. 0.8% 0.8%

TOTAL	3,225.0

Minutes (millions)		1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	\	2,380.0	2,830.0	3,225.0
Surplus (Deficit)		n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

## **New Zealand**

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02 Minutes (millions) Destination **Percent of Outgoing Traffic** 44.6% 5.0% 2.6% 1.7% Hong Kong ......16.0 1.6% 7. 1.2% Japan ......12.0 1.2% 1.2% Singapore ......12.0 10. 1.0% China ......9.0 0.9% 12. 0.9% 13. 0.7% Others ......95.0 9.8% TOTAL 965.0

ONAL TRAFFIC BALANCE				
Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02	
Incoming	n.a.	n.a.	n.a.	

 Outgoing
 815.0
 950.0
 965.0

 Surplus (Deficit)
 n.a.
 n.a.
 n.a.

 Total Volume
 n.a.
 n.a.
 n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 30 June.

# Niger

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 18.2% 11.1% 10.4% 3. 8.6% 4. 5. 7.5% 4.6% 6. 4.5% 7. United States . . . . . . . . . . . . . . . . . . 285.0 4.3% 8. 3.0% 9. 2.4% 10. Morocco ......123.3 1.8% 11. 12. 1.7% 1.4% 13. Germany ......94.1 1.4% 14. 1.2% 15.

1.0%

1.0%

0.9%

0.9%

0.8%

TOTAL	6,700.0

Others ......880.0

ONAL TRAFFIC E			
Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	6.1	6.4	6.7
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

16.

17.

18.

19.

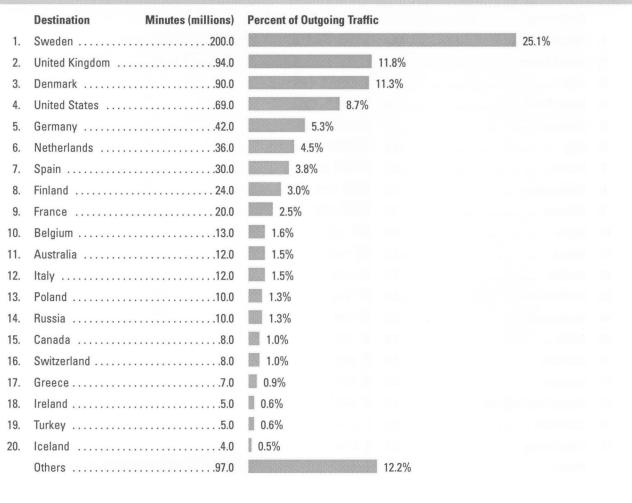
# Nigeria

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 20.5% United Kingdom ......12.4 17.3% 3. 4.3% 4.3% 3.8% 3.5% 7. Netherlands . . . . . . . . . . . . . . . . 1.6 2.6% 2.5% 1.6% 10. 1.4% 1.2% 12. 13. 1.0% 15. 0.9% 16. 17. 0.8% 18. 19. 0.7% 20. 0.7% 25.0% Others ......15.2 TOTAL 60.7

Minutes (millions)	1000	2000	2001
Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	238.0
Outgoing	57.9	66.0	60.7
Surplus (Deficit)	n.a.	n.a.	177.3
Total Volume	n.a.	n.a.	298.7

# **Norway**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



TOTAL

Minutes (millions)		1999		2000	2001
Incoming		n.a.		n.a.	n.a.
Outgoing	1	667.0	HIL	737.0	796.0
Surplus (Defic	it)	n.a.		n.a.	n.a.
Total Volume		n.a.		n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

796.0

## **Oman**

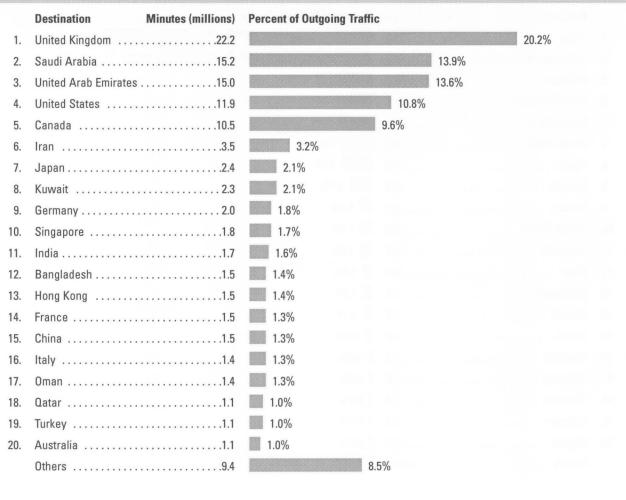
### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 31.5% 1. 25.3% 6.7% 3. United Kingdom ......7.1 4.5% 3.8% 3.6% 3.5% 2.7% 10. 11. Qatar ......2.0 12. 13. 14. 15. 16. Germany ......1.0 17. Morocco ......1.0 18. 0.6% 0.5% 19. 20. 0.4% Others ......10.9 6.8% TOTAL 159.3

M:	1000	2000	0004
Minutes (millions)	1999	2000	2001
Incoming	83.4	n.a.	108.0
Outgoing	101.3	116.8	159.3
Surplus (Deficit)	(17.9)	n.a.	(51.3)
Total Volume	184.7	n.a.	267.3

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Data exclude some crossborder traffic to the United Arab Emirates.

## **Pakistan**

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02



110.0

TOTAL

ONAL TRAF	FIC BALA	ANCE		
Minutes (millions)		FY 1999/00	FY 2000/01	FY 2001/02
Incoming		644.9	896.1	1,165.1
Outgoing	\	75.1	98.6	110.0
Surplus (Defic	cit)	569.8	797.4	1,055.2
Total Volume		720.0	994.7	1,275.1

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 30 June. Data exclude some cross-border traffic to India.

# **Palestinian Territory**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 41.6% 9.6% 6.1% 2.9% United Kingdom ......1.0 1.4% 14. 15. 0.8% 16. 0.8% 17. 18. 0.7% 0.7% 19. 0.7% 10.0% TOTAL 45.3

Minutes (millions)	1999	2000	2001
ncoming	n.a.	37.2	47.9
Outgoing	34.9	45.6	45.3
Surplus (Deficit)	n.a.	(8.4)	2.6
Total Volume	n.a.	82.8	93.1

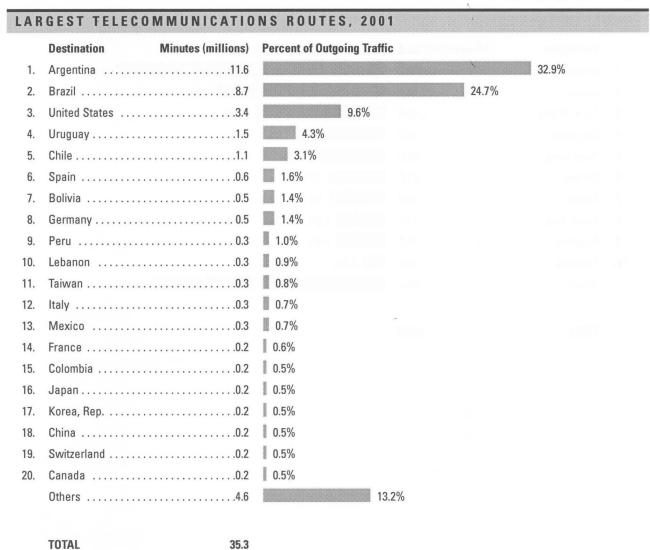
Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Data exclude traffic with Israel.

## **Panama**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 1. 28.8% 2. 7.2% 3. 4.4% 4. Venezuela ......1.1 2.4% 5. 2.3% 6. 7. 2.2% 8. 2.1% 2.0% 9. 1.7% 10. 1.6% 11. 1.4% 12. 1.4% 13. 1.2% 14. 1.0% 15. 16. 1.0% 17. 0.9% United Kingdom ......0.4 18. 0.9% 19. 0.5% 20. 24.7% TOTAL 45.3

Minutes (millions)	1999	2000	2001
Incoming	96.2	111.7	119.9
Outgoing	53.6	51.9	45.3
Surplus (Deficit)	42.6	59.7	74.6
Total Volume	149.8	163.6	165.2

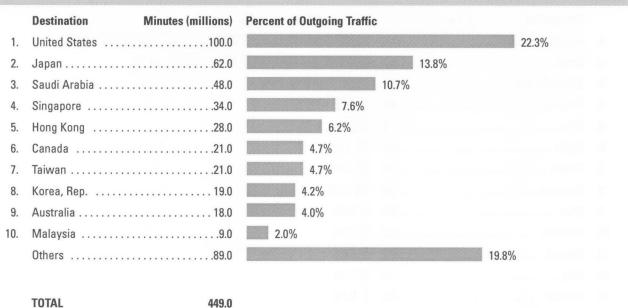
# **Paraguay**



Minutes (millions)	1999	2000	2001
Incoming	54.8	71.6	75.8
Outgoing	34.7	33.3	35.3
Surplus (Deficit)	20.1	38.4	40.6
Total Volume	89.5	104.9	111.1

# **Philippines**

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02



### NATIONAL TRAFFIC BALANCE

s)	FY 1999/00	FY 2000/01	FY 2001/02
	n.a.	1,977.6	2,332.7
1	260.0	327.0	449.0
	n.a.	1,650.6	1,883.7
	n.a.	2,304.6	2,781.7
	5)	n.a. 260.0 n.a.	n.a. 1,977.6 260.0 327.0 n.a. 1,650.6

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

## **Poland**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 37.0% United Kingdom ......59.0 7.4% 5.9% United States ......32.0 3.4% 3.4% 3.3% 2.7% 2.3% Others ......160.9 22.0% TOTAL 729.9

Minutes (millions)	1999	2000	2001
ncoming	n.a.	n.a.	n.a.
Outgoing	624.0	675.8	729.9
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

# **Portugal**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) **Percent of Outgoing Traffic** France ......140.0 15.6% United Kingdom ......80.0 8.8% 4. 5. 8.0% 4.4% 6. 3.3% 8. 2.8% Netherlands ......24.0 2.7% 10. 2.6% 11. 12. 1.9% 1.8% 13. Canada ......14.0 1.6% 14. Guinea-Bissau ......12.0 1.3% 15. 16. Luxembourg ......9.0 1.0% Moldova ......9.0 1.0% 0.9% 0.8% 0.7% Others ......121.5 TOTAL 900.0

Minutes (millions)		1999	2000	2001
Incoming		753.3	n.a.	n.a.
Outgoing	1	532.8	720.0	900.0
Surplus (Defic	it)	220.5	n.a.	n.a.
Total Volume	1	1,286.0	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. 1999 data are for Portugal Telecom only, and may exclude some cross-border traffic to Spain.

### **Qatar**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 15.5% 1. 14.3% 9.3% 3. Bahrain ......14.2 8.3% Egypt ......12.2 7.1% 3.2% 3.1% 2.6% 2.5% 10. 1.5% United Kingdom ......2.5 1.4% 11. 1.4% 12. 13. 1.3% Sri Lanka ......2.1 1.2% 14. Iran ......2.1 1.2% 15. Philippines ........................2.1 1.2% 16. 1.1% 17. 0.8% 18. 0.5% 19. 20. 0.4% 21.9%

Minutes (millions)	1999	2000	2001
Incoming	84.0	95.5	113.5
Outgoing	128.5	143.0	171.6
Surplus (Deficit)	(44.5)	(47.5)	(58.1)
Total Volume	212.5	238.6	285.1

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

171.6

## Russia

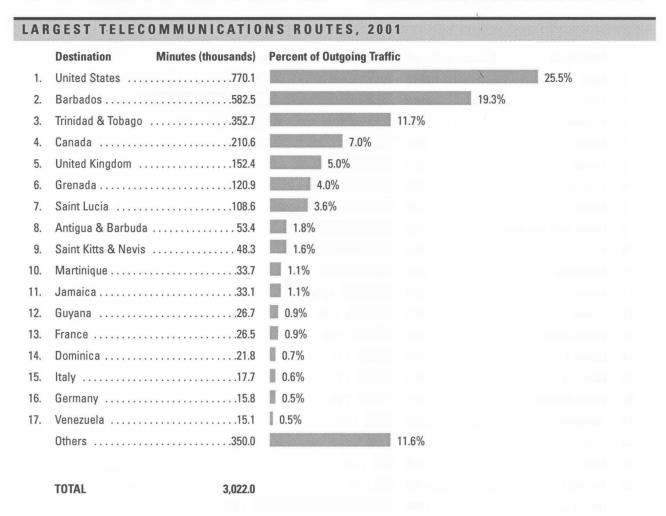
#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 1. Ukraine ......184.0 17.0% Belarus ......136.5 12.6% 2. 5.6% 4. 5. 6. 4.4% 4.2% 7. 4.0% 8. 9. 2.5% 2.2% 10. Lithuania ......19.0 1.8% 11. 12. 1.7% 13. 1.2% United States ......11.0 1.0% 14. 0.7% 15. United Kingdom ......7.7 16. 0.7% 0.7% 17. 0.5% 18. 19. 0.5% 20. 0.5%

M: ( / 'II' ) 4000 0000				
Minutes (milli	ons)	1999	2000	2001
ncoming		929.3	n.a.	869.3
Outgoing	1	928.2	944.0	1,081.6
Surplus (Defic	it)	1.1	n.a.	(212.3)
Total Volume		1,857.5	n.a.	1,950.9

1,081.6

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Data are for Rostelecom only.

### **Saint Vincent & The Grenadines**

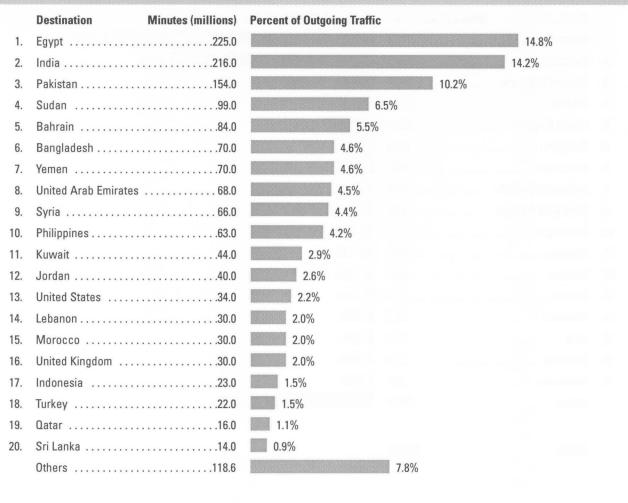


Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	n.a.	n.a.	3.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

### Saudi Arabia

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



NATIONAL TRAFFIC BALANCE

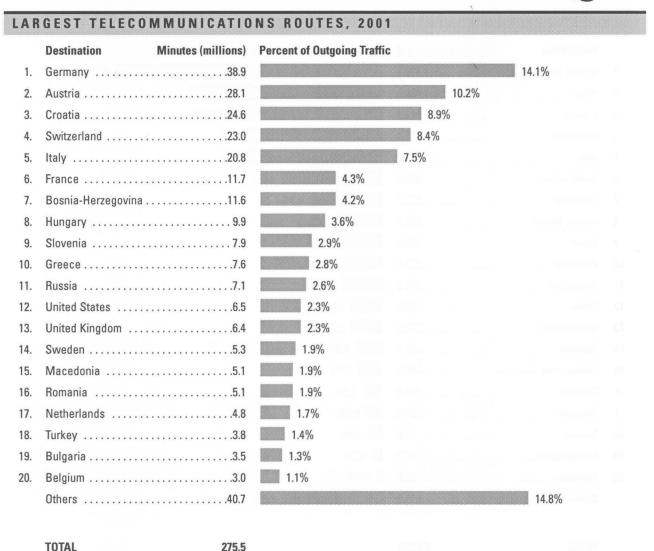
TOTAL

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	705.5
Outgoing	1,060.0	1,194.9	1,516.6
Surplus (Deficit)	n.a.	n.a.	(811.2)
Total Volume	n.a.	n.a.	2,222.1

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

1,516.6

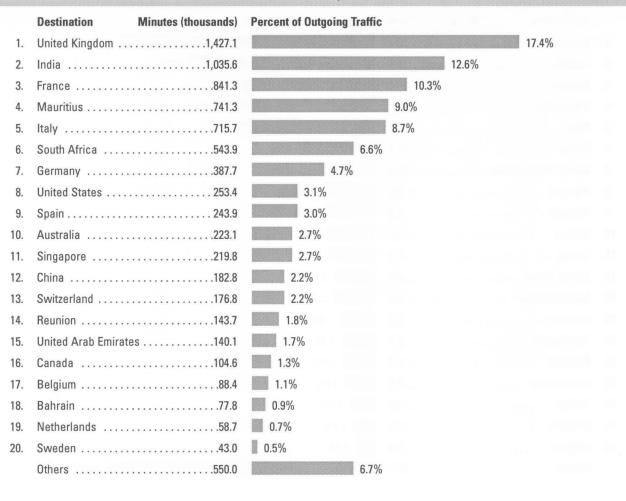
## Serbia & Montenegro



Vlinutes (millions)	1999	2000	2001
Incoming	498.8	n.a.	582.2
Outgoing	227.0	286.9	275.5
Surplus (Deficit)	271.7	n.a.	306.7
Total Volume	725.8	n.a.	857.7

## Seychelles

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



											Δ			

8,200.0

TOTAL

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	4.3	6.7	8.2
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## **Singapore**

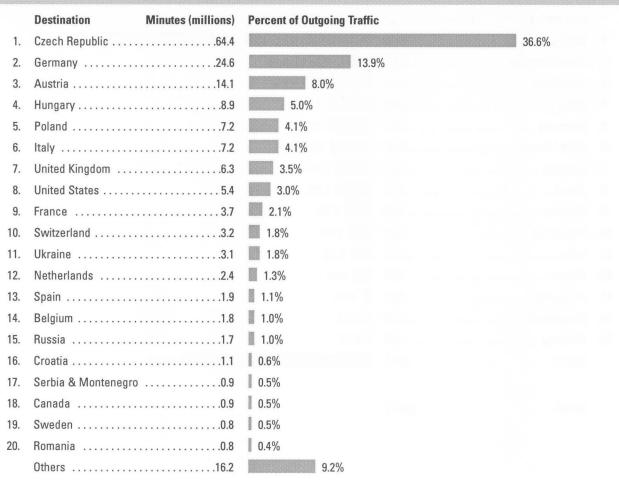
#### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02 **Destination** Minutes (millions) **Percent of Outgoing Traffic** Malaysia ......550.0 29.4% United Kingdom ......155.0 8.3% 3. 7.5% China ......90.0 4.8% Indonesia ................................90.0 4.8% United States .......85.0 4.5% 4.0% 4.0% Thailand ...... 50.0 2.7% 2.4% 10. 11. 12. 13. 14. 0.9% 0.5% 21.1% TOTAL 1,870.7

IONAL TRAFFIC BAL	ANCE		
Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	n.a.	n.a.	n.a.
Outgoing	1,350.0	1,515.0	1,870.7
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

## **Slovak Republic**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



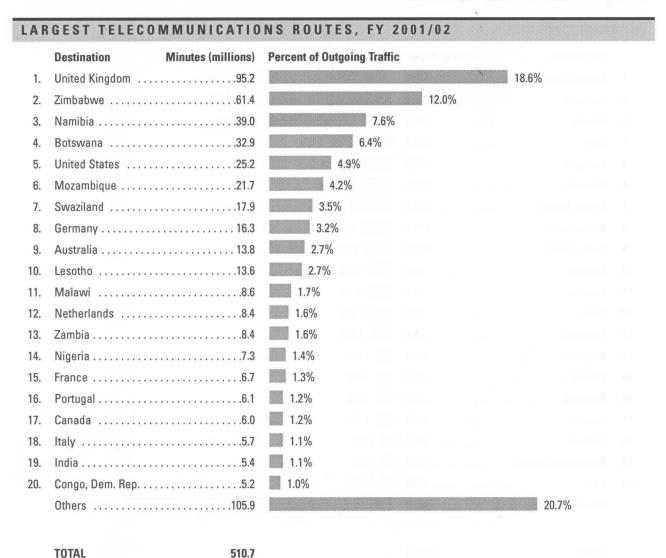
TOTAL

176.3

### NATIONAL TRAFFIC BALANCE

Minutes (millions)		1999	2000	2001
Incoming		208.7	233.1	n.a.
Outgoing	1	162.8	162.7	176.3
Surplus (Deficit)		45.9	70.4	n.a.
Total Volume	4	371.5	395.7	n.a.

### **South Africa**



Vinutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	n.a.	700.0	736.0
Outgoing	461.1	494.6	510.7
Surplus (Deficit)	n.a.	205.4	225.3
Total Volume	n.a.	1,194.6	1,246.7

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

## **Spain**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 14.2% 1. Germany ......540.0 12.6% 2. 3. 5.3% 4. 4.4% 5. 3.9% 6. 7. 3.5% 8. 2.7% 2.3% 9. Belgium ......95.0 2.2% 10. 2.1% 11. 1.9% 12. 1.8% 13. 1.4%

1.4%

1.4%

 17. Sweden
 .60.0
 1.4%

 18. Andorra
 .46.0
 1.1%

 19. Dominican Republic
 .40.0
 0.9%

 20. Peru
 .40.0
 0.9%

 Others
 .966.0

22.6%

TOTAL

15.

16.

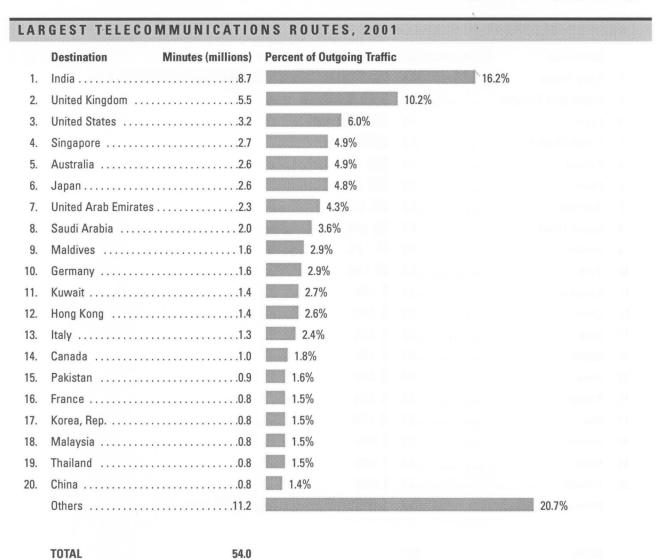
4,275.0

### NATIONAL TRAFFIC BALANCE

Minutes (milli	ons)	1999	2000	2001
Incoming		n.a.	n.a.	n.a.
Outgoing	\	2,340.0	3,215.0	4,275.0
Surplus (Defic	it)	n.a.	n.a.	n.a.
Total Volume	1	n.a.	n.a.	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Total traffic volumes may include some refile traffic to Latin America originated outside of Spain.

### Sri Lanka



Vlinutes (millions)	1999	2000	2001
Incoming	n.a.	157.0	180.0
Outgoing	45.5	42.0	54.0
Surplus (Deficit)	n.a.	115.0	126.0
Total Volume	n.a.	199.0	234.0

### Sudan

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) **Percent of Outgoing Traffic** Destination 34.5% 3. 4.4% 4. 5. 2.8% 6. 2.8% 2.2% 7. United States . . . . . . . . . . . . . . . . . 0.7 2.1% 8. 9. 1.4% 10. 1.0% 11. 0.9% 12. 0.9% 13. 0.8% 14. 0.8% 15. 16. 0.8% 17. 0.7% 0.7% 18. 19. 0.6% 20. 0.6% Others ......8.1 22.3% **TOTAL** 36.1

Minutes (mill	ions)	1999	2000	2001
Incoming		105.3	155.7	n.a.
Outgoing	\	21.9	31.8	36.1
Surplus (Defi	cit)	83.3	123.9	n.a.
Total Volume	×	127.2	187.6	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Data exclude some cross-border traffic to Chad.

### **Swaziland**

#### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02 Destination Minutes (thousands) **Percent of Outgoing Traffic** 79.1% 1.4% United States ......140.0 0.5% Zimbabwe ......140.0 0.5% 0.5% 0.3% 0.2% Taiwan ......50.0 0.2% Uganda ......50.0 0.2% 10. 0.2% 11. 0.2% 12. 13. 0.2% 0.2% 14. 0.2% 0.1% 18. Ghana ......30.0 0.1% Italy .......30.0 0.1% 13.0%

ATIONAL TRAFFIC BAL	ANCE		
Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	n.a.	22.5	n.a.
Outgoing	29.3	25.1	26.3
Surplus (Deficit)	n.a.	(2.6)	n.a.

26,300.0

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

n.a.

47.6

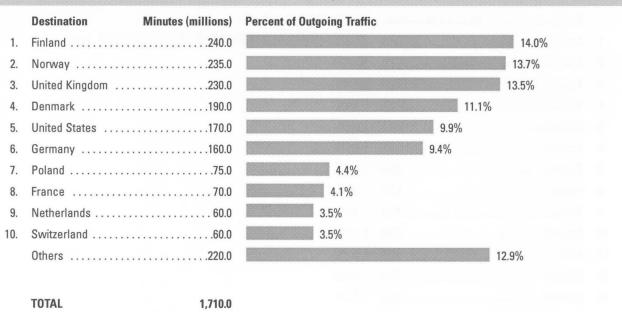
n.a.

**Total Volume** 

TOTAL

### Sweden

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001
Incoming	n.a.	n.a.	n.a.
Outgoing	1,365.0	1,550.0	1,710.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

### **Switzerland**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 20.3% 5.6% United Kingdom ......180.0 4.8% Austria ......140.0 4.3% 4.2% 3.4% Portugal ......110.0 Serbia & Montenegro . . . . . . . . . . 85.0 2.6% 2.0% 26.2% TOTAL 3,230.0

Minutes (millions)	1999	2000	2001
ncoming	n.a.	n.a.	n.a.
Outgoing	2,120.0	2,780.0	3,230.0
Surplus (Deficit)	n.a.	n.a.	n.a.
Total Volume	n.a.	n.a.	n.a.

## **Syria**

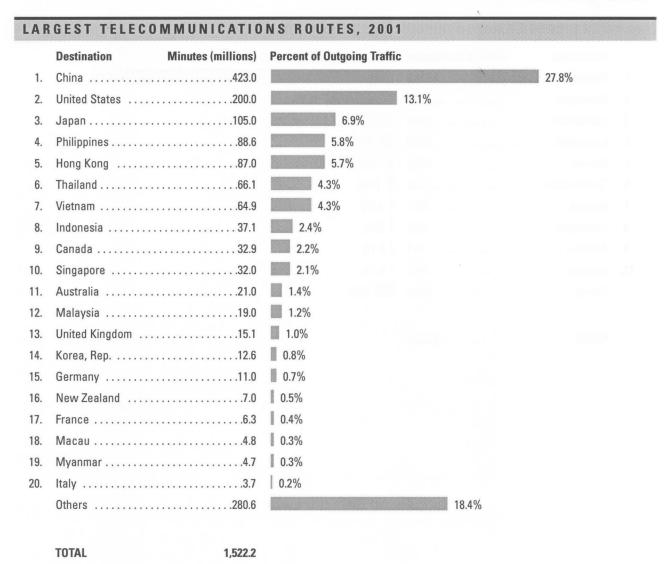
#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 27.7% 1. 21.7% 8.1% 6.4% 4. 4.2% 5. 3.5% 6. United States ......5.1 7. 3.4% 8. Kuwait ......4.9 3.3% 2.1% 9. 2.1% 10. United Kingdom ......3.2 11. 2.1% 1.9% 12. 1.5% 13. Qatar .....1.2 14. 15. 16. 17. 18. Iran ......1.0 19. 0.5% 20.

TOTAL	150.0
IOIAL	100.0

Others ......10.9

Minutes (millio	ons)	1999	2000	2001
Incoming		256.7	286.0	325.8
Outgoing	1	125.6	140.0	150.0
Surplus (Defici	t)	131.1	146.0	175.8
Total Volume		382.3	426.0	475.8

### **Taiwan**



Minutes (millions)	1999	2000	2001
Incoming	882.0	n.a.	n.a.
Outgoing	949.3	1,160.0	1,522.2
Surplus (Deficit)	(67.3)	n.a.	n.a.
Total Volume	1,831.3	n.a.	n.a.

## **Tajikistan**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination	Minutes (thousands)	Percent of Outgoing Traffic	
1.	Russia			64.5%
2.	Uzbekistan		16.2%	
3.	Kazakhstan		7.4%	
4.	Kyrgyzstan		3.5%	
5.	Ukraine		1.6%	
6.	Turkmenistan		1.3%	
7.	Belarus		0.8%	
8.	Azerbaijan	22.9	0.3%	
9.	Armenia	10.1	0.1%	
10.	Georgia		0.1%	
	Others	340.0	4.0%	
	TOTAL	8.565.8		

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001
Incoming	n.a.	18.5	n.a.
Outgoing	9.0	6.8	8.6
Surplus (Deficit)	n.a.	11.7	n.a.
Total Volume	n.a.	25.3	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic. The "Others" category may include routes to non-members of the Commonwealth of Independent States that rank among the top destinations for outgoing traffic.

### **Thailand**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 12.0% 1. 2. 7.9% 3. 6.9% 6.0% 5. 5.2% 7. 4.6% 4.5% United Kingdom . . . . . . . . . . . . . . . . . 17.0 4.5% 3.6% 2.9% 2.8% 12. 2.1% 2.0% 14. 1.5% 15. 1.3% 16. 1.3% 17. 1.3% 18. Indonesia ................................4.3 1.1% 19. Italy ......4.2 1.1% 20. 18.4% TOTAL 377.7

Vlinutes (millions)	1999	2000	2001
Incoming	327.8	426.6	555.0
Outgoing	298.7	355.2	377.7
Surplus (Deficit)	29.1	71.4	177.4
Total Volume	626.5	781.8	932.6

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. 1999 data exclude some cross-border traffic with Laos, Malaysia, and Myanmar.

## Togo

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (thousands) **Percent of Outgoing Traffic** 20.8% 12.9% 3. 7.5% 4. 4.9% 5. 4.1% 6. 7. 4.0% United States . . . . . . . . . . . . . . . . . . 513.0 8. 3.6% 3.5% 9. 2.5% 10. 2.2% 11. 2.1% 12. 1.9% 13. United Kingdom ......267.0 1.9% 14. 1.7% 15. 16. 1.1% Cameroon ......142.0 1.0% 17. 18. 0.8% 0.8% 19. China ......111.0 0.8% 20.

Minutes (millions)	1999	2000	2001
ncoming	21.6	12.2	48.8
Outgoing	8.5	10.2	14.1
Surplus (Deficit)	13.1	2.0	34.6
Total Volume	30.1	22.4	62.9

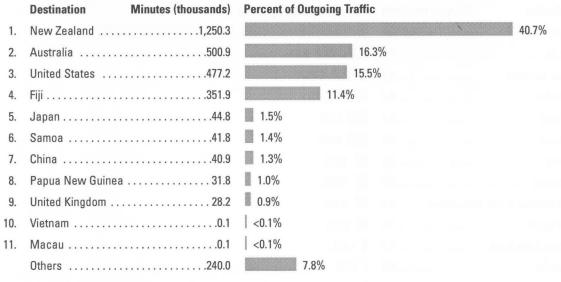
14,125.0

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

TOTAL

## **Tonga**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001



TOTAL 3,074.0

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001
Incoming	n.a.	8.0	n.a.
Outgoing	3.0	2.5	3.1
Surplus (Deficit)	n.a.	5.5	n.a.
Total Volume	n.a.	10.5	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic.

## **Trinidad & Tobago**

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02

	Destination Minutes (millions)	Percent of Outgoing Traffic	
1.	United States		48.4%
2.	Canada7.5	9.3%	
3.	United Kingdom5.4	6.7%	
4.	Barbados	5.3%	
5.	Grenada	3.6%	
6.	Jamaica2.7	3.4%	
7.	Guyana2.3	2.9%	
8.	Venezuela2.0	2.5%	
9.	Saint Vincent & The Grenadines 2.0	2.5%	
10.	Saint Lucia1.6	2.0%	
11.	Antigua & Barbuda1.1	1.4%	
12.	Dominica	₩ 0.7%	
13.	Saint Kitts & Nevis	0.6%	
14.	Netherlands Antilles0.4	0.5%	
15.	Germany	0.4%	
16.	India	0.4%	
17.	Netherlands0.3	0.4%	
18.	Cayman Islands0.3	0.4%	
19.	Bahamas	0.3%	
	Others	7.8%	

TOTAL

80.9

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	158.8	167.7	189.2
Outgoing	67.2	80.5	80.9
Surplus (Deficit)	91.6	87.2	108.3
Total Volume	226.0	248.2	270.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March.

## **Turkey**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** Germany ......168.0 24.9% 1. United Kingdom .......50.0 4.6% 3. 4.1% 4. 3.7% 5. 3.0% 6. Italy ......16.0 7. 2.4% 8. 2.2% 9. 2.0% 10. 1.9% 11. 12. 1.8% Romania ......12.0 1.8% 13. 1.5% 14. 1.3% 15. 1.2% 16. 1.1% 17. 1.0% 18. 1.0% 19. 20. 0.8%

Vinutes (millions)	1999	2000	2001
ncoming	1,122.7	1,240.0	1,100.0
Outgoing	698.4	731.8	675.0
Surplus (Deficit)	424.3	508.2	425.0
Total Volume	1,821.1	1,971.8	1,775.0

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

675.0

TOTAL

### **Turkmenistan**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (thousands) **Percent of Outgoing Traffic** 36.8% 5.6% 3. 5.2% 4. Ukraine .......925.9 4.8% 6. 2.0% 1.8% 1.4% 8. 1.2% 1.0% 10. Moldova ......101.4 0.5% 11. 33.1% TOTAL 19,295.4

/linutes (millions)	1999	2000	2001
coming	n.a.	11.3	n.a.
utgoing	16.5	15.7	19.3
urplus (Deficit)	n.a.	(4.5)	n.a.
otal Volume	n.a.	27.0	n.a.

Note: National traffic data are in millions of minutes of outgoing public switched telecommunications traffic; route data are in thousands of minutes of outgoing public switched telecommunications traffic. The "Others" category may include routes to non-members of the Commonwealth of Independent States that rank among the top destinations for outgoing traffic.

### **Ukraine**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 **Destination** Minutes (millions) **Percent of Outgoing Traffic** 60.6% 1. 5.6% 2. Moldova ......12.6 3.2% 3. Poland ......12.3 3.2% 4. Germany ......12.2 3.1% 5. Italy ......5.1 1.3% 6. 7. 1.1% Azerbaijan ......4.3 1.1% 9. Kazakhstan ......4.0 1.0% 10. 1.0% 11. 0.9% 12. 13. 0.8% United States ......2.8 0.7% 14. Uzbekistan ................................2.8 15. 0.7% 16. 0.6% United Kingdom .....2.2 0.6% 17. 0.5% 18. 19. 0.5% 0.5% 20. 11.2%

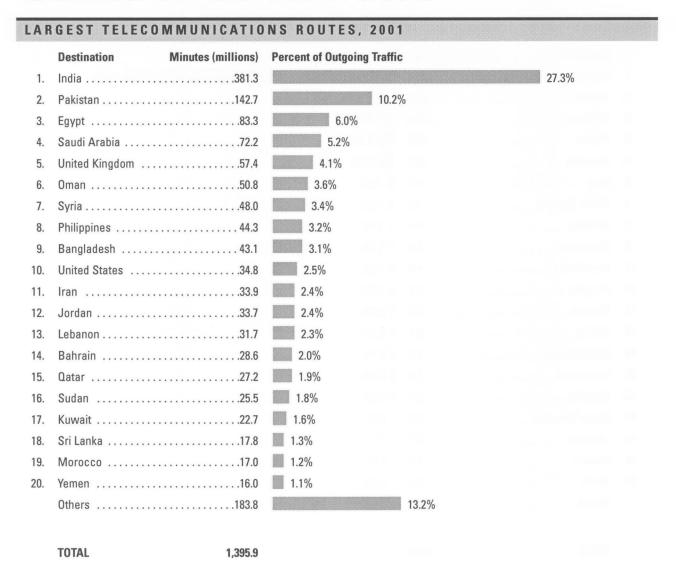
Vlinutes (millions)	1999	2000	2001
ncoming	n.a.	269.5	n.a.
Dutgoing	359.2	363.0	388.0
Surplus (Deficit)	n.a.	(93.4)	n.a.
Total Volume	n.a.	632.5	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic.

388.0

TOTAL

## **United Arab Emirates**



Minutes (millions	.1	1999	2000	2001
minutes (illinitolis	>/	1999	2000	2001
ncoming		n.a.	n.a.	n.a.
Outgoing	\	963.0	1,123.6	1,395.9
Surplus (Deficit)		n.a.	n.a.	n.a.
Total Volume		n.a.	n.a.	n.a.

## **United Kingdom-Outgoing**

#### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02 Destination Minutes (millions) **Percent of Outgoing Traffic** 19.1% Germany ......951.4 3. 6.6% 5.6% 5. 3.5% 3.4% 3.4% 3.0% 2.4% 10. 2.0% 1.9% 12. 14. 15. 1.7% 16. 17. 1.4% 18. 1.4% 19 1.4% 20. 24.9%

					Т									

12,730.0

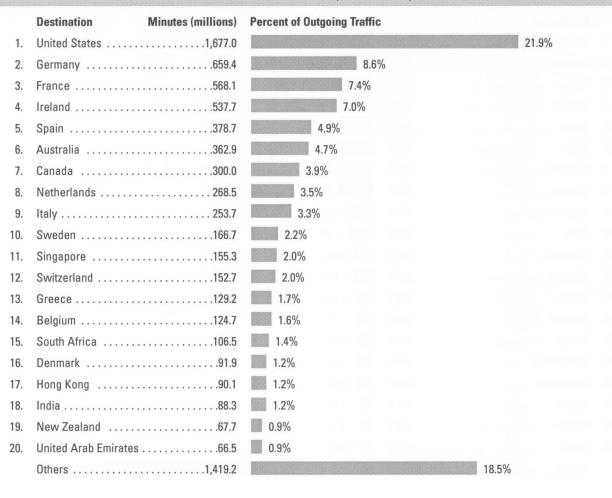
TOTAL

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	6,853.4	7,463.2	7,664.8
Outgoing	10,141.0	12,242.7	12,730.0
Surplus (Deficit)	(3,287.6)	(4,779.5)	(5,065.2)
Total Volume	16,994.4	19,705.9	20,394.8

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March. Data include include approximately two billion minutes of traffic refiled via the U.K., thus overstating U.K.-originated volumes.

## United Kingdom-Incoming

### LARGEST TELECOMMUNICATIONS ROUTES, FY 2001/02



TOTAL

7,664.8

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	FY 1999/00	FY 2000/01	FY 2001/02
Incoming	6,853.4	7,463.2	7,664.8
Outgoing	10,141.0	12,242.7	12,730.0
Surplus (Deficit)	(3,287.6)	(4,779.5)	(5,065.2)
Total Volume	16,994.4	19,705.9	20,394.8

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Fiscal year ends 31 March. Data include include approximately two billion minutes of traffic refiled via the U.K., thus overstating U.K.-originated volumes.

## **United States—Outgoing**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Destination Minutes (millions) **Percent of Outgoing Traffic** 13.9% 13.7% 5.5% 4.4% 3.9% 3.3% 7. Dominican Republic ............ 994.3 2.7% 2.3% 2.2% 10. 2.0% 11. 12. 1.6% 13. 1.3% 14. 15. 1.3% 1.2% 16. 1.2% 1.2%

TIONAL TRAFFIC BAL	ANCE		
Minutes (millions)	1999	2000	2001
Incoming	10,640.8	13,010.7	13,400.0
Outgoing	29,358.8	37,594.8	37,272.4
Surplus (Deficit)	(18,718.0)	(24,584.1)	(23,872.4)
Total Volume	39,999.5	50,605.6	50,672.4

37,272.4

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Data exclude VoIP traffic volumes which accounted for over 3 billion minutes of outgoing traffic and 100 million minutes of incoming traffic. Carriers and traffic from points beyond the United States, Puerto Rico, and the U.S. Virgin Islands are excluded.

TOTAL

## **United States-Incoming**

#### LARGEST TELECOMMUNICATIONS ROUTES, 2001 Minutes (millions) Destination **Percent of Outgoing Traffic** 1. 37.8% Mexico ......1,703.9 6. 7. 2.0% 8. 1.7% 10. 1.6% 11. Dominican Republic ......190.7 12. 1.3% 13. Italy ......130.5 1.0% 14. Belgium ......103.6 15. 0.8% 16. 0.7% 17. 0.7% 0.7% 19. 0.7% 20. 0.7% 13.4% TOTAL 13,400.0

Minutes (millions)	1999	2000	2001
Incoming	10,640.8	13,010.7	13,400.0
Outgoing	29,358.8	37,594.8	37,272.4
Surplus (Deficit)	(18,718.0)	(24,584.1)	(23,872.4)
Total Volume	39,999.5	50,605.6	50,672.4

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. Data exclude VoIP traffic volumes which accounted for over 3 billion minutes of outgoing traffic and 100 million minutes of incoming traffic. Carriers and traffic from points beyond the United States, Puerto Rico, and the U.S. Virgin Islands are excluded.

## **Uruguay**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Minutes (m	illions)	Percent of Outgoing Traffic	
1.	Argentina	40.0		51.3%
2.	Brazil	10.5	13.5%	
3.	United States	8.0	10.3%	
4.	Spain	4.2	5.4%	
5.	Chile	1.7	2.2%	
6.	Paraguay	1.5	1.9%	
7.	Italy	1.2	1.5%	
8.	Peru	0.9	1.2%	
9.	France	0.8	1.0%	
10.	Mexico	8.0	1.0%	
11.	Canada	0.5	0.6%	
12.	Germany	0.5	0.6%	
13.	United Kingdom	0.5	■ 0.6%	
14.	Cuba	0.4	0.5%	
15.	Switzerland	0.4	0.5%	
16.	Ecuador	0.3	0.4%	
17.	Australia	0.2	0.3%	
18.	Bolivia	0.2	0.3%	
19.	Netherlands	0.2	0.3%	
20.	Venezuela	0.2	0.3%	
	Others	5.0	6.4%	

TOTAL 78.0

ATIONAL TRAFFIC BALAI	NCE		
Minutes (millions)	1999	2000	2001
Incoming	98.3	110.9	127.8
Outgoing	80.1	78.0	78.0
Surplus (Deficit)	18.2	33.0	49.8
Total Volume	178.4	188.9	205.8

### **Uzbekistan**

### LARGEST TELECOMMUNICATIONS ROUTES, 2001

	Destination Minutes (millions)	Percent of Outgoing Traffic	
1.	Russia		50.6%
2.	Kazakhstan5.1	8.8%	
3.	Kyrgyzstan3.2	5.5%	
4.	Ukraine2.0	3.4%	
5.	Tajikistan	3.0%	
6.	Turkmenistan1.4	2.5%	
7.	Belarus0.6	1.0%	
8.	Azerbaijan	0.8%	
9.	Armenia	0.6%	
10.	Georgia	0.3%	
11.	Moldova0.1	0.1%	
	Others13.7	23.5%	

58.3

TOTAL

### NATIONAL TRAFFIC BALANCE

Minutes (millions)	1999	2000	2001
Incoming	75.0	54.3	n.a.
Outgoing	68.5	71.4	58.3
Surplus (Deficit)	6.6	(17.0)	n.a.
Total Volume	143.5	125.7	n.a.

Note: Data are in millions of minutes of outgoing public switched telecommunications traffic. The "Others" category may include routes to non-members of the Commonwealth of Independent States that rank among the top destinations for outgoing traffic.

### Methodology

The traffic statistics in *TeleGeography 2003* were compiled primarily from an independent survey of telecommunications service providers. For some countries and carriers, traffic data have been estimated based upon annual reports, government publications, and industry interviews.

To enable comparisons of countries' international traffic statistics, TeleGeography has endeavored to apply a consistent methodology. When reviewing the traffic statistics in *TeleGeography 2003*, however, readers should keep in mind the following issues.

#### Public Switched Network vs. Private Line Traffic

Traffic volumes in *TeleGeography 2003* are generally reported in minutes. In most cases, the statistics refer to paid minutes on public switched circuits and thus include voice as well as fax traffic.

Traffic volumes include traffic carried by wholesale carriers that is resold by "pure" resellers. These resellers do not own or lease their own international transmission facilities. Instead, they resell the services of other carriers; thus, pure resale traffic is counted as part of the minutes for the facilities-based carrier whose services are resold. Many companies act both as carriers of traffic and as reselllers of other carriers' services. To avoid double counting, TeleGeography's carrier survey specifically counts only traffic actually carried by the company.

Traffic carried by International Simple Resale (ISR) carriers is also included. ISR carriers lease international private lines (IPLs) for switched services by interconnecting their IPLs to the public switched network at one or both ends and resell this capacity.

### **Illicit Bypass**

While traffic volumes include ISR, they generally do not include illicit bypass traffic that bypasses the international settlement rate regime. One form of illicit bypass is Voice-over-Internet-Protocol (VoIP). For an overview of Voice-over-IP traffic volumes, see "VoIP Routes and Traffic."

#### **Cross-Border Traffic**

Neighboring countries may not classify local cross-border traffic in the same way. That is, one country may treat some cross-border traffic as domestic while its neighbor counts all such traffic as international.

### **Transit Traffic**

Unless otherwise stated, *TeleGeography 2003* excludes refile and transit traffic from the totals of countries acting as transit hubs. Notable exceptions include the U.K. and U.S. statistics, which do include some traffic reoriginated from other countries.

### **COUNTRY TRAFFIC STATISTICS**

### Inbound vs. Outbound Statistics

Comparisons of inbound traffic statistics reported by the United States and the United Kingdom may not match up exactly with outbound traffic reported by the originating country. Reasons for discrepancies may include differences in reporting methodologies (e.g. billing point vs. originating point) and inclusion of some refile or bypass traffic. Carriers or regulators may also exclude some cross-border traffic (e.g., between Ireland and Northern Ireland).

### Fixed vs. Mobile Traffic

Traffic volumes include international calls originated and terminated on both fixed and mobile networks.

### Rounding

Rounding may cause the figures on total national incoming and outgoing traffic to appear inconsistent with other national data.

### **Revised Data**

Some differences exist between the historical statistics reported in *TeleGeography 2003* and data published in prior TeleGeography reports or Direction of Traffic. The variations reflect corrections and/or revised data subsequently provided to TeleGeography.

## **X**

# Bandwidth

### **Bandwidth**

The statistics and analysis presented on the following pages are excerpted from Submarine Bandwidth 2002 and Terrestrial Bandwidth 2002, published in March and April 2002, respectively.

After five years of frenzied network construction, the fiber-optic industry is suffering a hangover so severe that it's hard to remember why anyone ever thought it was a good idea to lay an undersea cable in the first place. While the pain will likely persist for some time to come, TeleGeography's analysis of bandwidth demand suggests that the underlying idea may not have been so far off the mark.

### Supply

The construction boom experienced at the end of the twentieth century has yielded a vast supply of fiber-optic capacity and a diverse array of suppliers. Over the past year, a number of bandwidth providers have disappeared, unable to surmount the debt incurred through ambitious network construction. Others have scaled back their activities and pruned plans for network expansion while diversifying their product and service offerings. In the midst of such volatility, incumbent carriers have re-emerged as the industry's prominent players—nearly all of the few companies still extending their networks in 2001 were owned by incumbents.

While the number of providers may be dwindling, supply remains abundant, if not excessive. Major cities in the U.S., for example, are routinely traversed by a thousand (or more) pairs of optical fiber while pan-European networks have laid hundreds of pairs through population centers. Only a small portion of those fibers are actually lit: on average, 10 percent of potential wavelengths on 10 percent of available fiber pairs. As a result, only one to two percent of potential bandwidth is active. The potential capacity is even more astonishing, reaching petabits per second in the U.S. (on domestic and international networks) and hundreds of terabits in Europe (on international networks alone).

Since 1998, lit capacity on both trans-Atlantic and trans-Pacific cables has grown more than 20-fold while lit capacity on intra-Asian regional cables has increased more than 50-fold in only four years (see Figure 1. Submarine Cable Capacity Trends by Route, 1998-2004). Although construction of new cables has slowed sharply, two high-capacity cables are still scheduled to be deployed this year, one each in the Atlantic and Pacific.

#### Demand

The incredible supply available in the bandwidth market has generated much discussion of an industry glut. Given the tremendous amount of fiber laid over the past few years and the waning of dark fiber sales, industry analysts and network builders have focused on the distinction between oversupply of fiber and oversupply of bandwidth. That the current supply of fiber exceeds demand is now a foregone conclusion, but, according to many in the industry, surplus fiber does not directly imply surplus bandwidth—after all, only a small portion of that fiber is actually lit. TeleGeography's research, unfortu-

### **BANDWIDTH**

nately, suggests that a bandwidth glut does indeed exist alongside the fiber glut. London has 6.5 Tbps of capacity running through it on cross-border networks, yet the combined bandwidth on Internet, voice, and private data networks to and from the top forty European metropolitan areas (ranked by international circuit usage) was only 1.6 Tbps in 2001.

How severe is this disjuncture between supply and demand? TeleGeography research indicates that demand is certainly growing, though not as vigorously as the industry might hope. The Internet has long been touted as the pivotal driver of bandwidth demand, and research confirms its importance in generating demand for bandwidth products and services. Between 2000 and 2001, international Internet bandwidth tripled, far outpacing growth on other, private networks. While still robust, the rate of Internet bandwidth growth appears to be slowing, despite increased broadband access to homes and businesses.

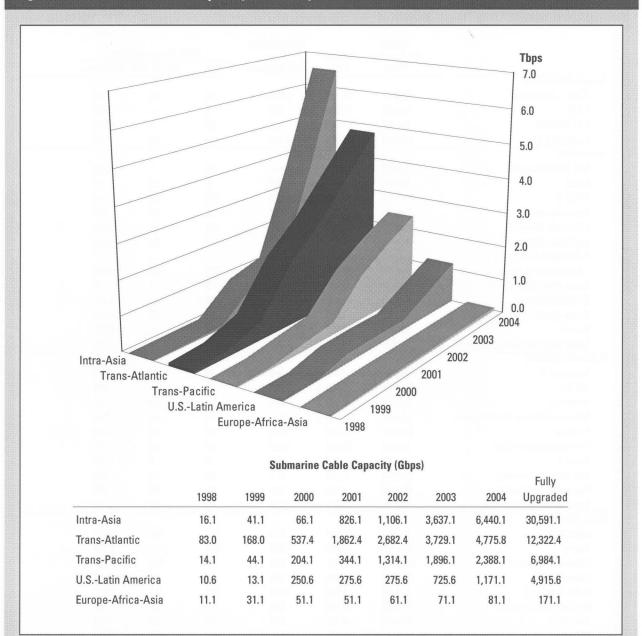
For all the industry worry over capacity gluts, it is ironic that the supply/demand equation now has little bearing on price changes. The overhang of bandwidth is so large that, for the foreseeable future, the supply/demand equation will not strongly determine price swings in either direction. With bandwidth prices already at or even below costs, however, it seems unlikely that the capacity overhang, alone, can depress prices any further. If prices do continue their steep descent, it will be due to other market forces—cheaper provisioning costs or distressed sales by providers nearing bankruptcy—rather than the continuing capacity glut.

### The Road Ahead

Unfortunately, the elusive state of market equilibrium will not arrive soon enough for some companies. Caught between falling prices, slowing demand, and difficult debt covenants, a number of bandwidth providers showed signs in 2002 that they may join scores of other telecom companies in bankruptcy. Even so, supply costs are falling, demand continues to grow, and prices will eventually stabilize. Once the current market chaos finally does subside, investors will likely perceive what no one wanted to admit in the 1990s: when stripped of its "new economy" glamour, the bandwidth industry fundamentally is a competitive one. As with most companies in competitive industries, the surviving bandwidth suppliers will likely earn a respectable—if unspectacular—return on their capital investments.

## **Submarine Cable Systems**

Figure 1. Submarine Cable Capacity Trends by Route, 1998-2004



Notes: Capacity figures denote lit, protected capacity at the end of the respective year. Projected capacity assumes trans-Atlantic cables will reach half of their fully upgradeable capacities by 2005 while cables on other routes will reach half of their fully upgradeable capacities by 2007. Projections for 360atlantic assume no capacity upgrades.

Notes on submarine cable maps: Cable systems profiled include international cables and U.S. domestic cables with a fully upgradeable capacity of at least 10 Gbps and an announced Ready for Service (RFS) date before January 1, 2004.

Source: TeleGeography research, Submarine Bandwidth 2002

## **Submarine Cable Systems**

Figure 2. Major Submarine Networks: Length, Cost, and Capacity

	Ready		Construction		able Capacity	(Chnc)
	for Service (RFS)	Length (km)	Cost (US\$ Millions)	RFS		(GDPS) 2 Maximum
urope-Africa-Asia	(111 0)	(KIII)	(000 1411110113)	1110	Wildrell 200	LividXIIIIdili
FLAG Europe-Asia	Nov-97	28,000	1,600	10	10	10
SAFE	Apr-02	13,500	290	10	_	130
SAT-3/WASC	Apr-02	14,350	507	20	_	120
SeaMeWe-3	Sep-99	38,000	1,173	20	20	40
ntra-Asian						
A2A Cable Network	Jun-03	4,600	n.a.	40	_	1,920
APCN	Feb-97	5,234	550	5	10	10
APCN-2	Dec-01	19,000	1,060	160	160	2,560
Australia-Japan	Dec-01	12,700	450	40	40	320
C2C Cable Network	Nov-01	17,000	2,100	160	160	7,680
East Asia Crossing	Jan-01	19,500	1,280	80	80	2,560
FLAG North Asia Loop/						
REACH North Asia Loop	Jun-01	10,000	750	320	320	3,840
Guam-Philippines (G-P)	Mar-99	3,600	100	5	5	40
i2i Cable Network	Apr-02	11,400	650	160	_	8,400
Korea-Japan Cable Network	Mar-02	500	60	50	50	2,880
Nava-1	Dec-03	9,000	645	160	_	3,200
South East Asia Cable Network	n.a.	19,000	1,250	640	_	7,680
J.SLatin America						
Americas-II	Aug-00	7,350	365	80	80	80
ARCOS	Dec-01	8,600	400	15	15	960
Atlantis-2	Feb-00	8,500	230	5	20	20
Bahamas Internet Cable System	Jul-01	600	n.a.	15	15	240
Emergia	Mar-01	25,000	1,600	40	40	1,920
GlobeNet/360americas	Oct-00	29,000	1,000	80	80	1,360
Maya-1	Oct-00	4,400	152	8	8	20
Mid-Atlantic Crossing	Jun-00	6,700	415	20	20	320
Pan-American Crossing	Mar-00	9,000	280	10	20	240
South American Crossing	Sep-00	16,000	800	40	60	1,280
rans-Atlantic						
360atlantic	Apr-01	11,700	770	160	160	1,920
Apollo	Dec-02	13,000	1,200	640	_	3,200
Atlantic Crossing-1	May-98	14,521	750	40	140	160
Columbus-III	Dec-99	10,000	236	10	40	40
FLAG Atlantic-1	Jun-01	14,500	1,100	160	160	2,400
Gemini Cable System	Feb-98	12,115	600	10	60	60
TAT-12/13	Sep-96	12,766	750	10	30	30
TAT-14	Apr-01	15,300	1,400	640	640	640
Tyco Transatlantic	Jun-01	13,000	n.a.	280	460	2,560
Yellow/Atlantic Crossing-2	Sep-00	6,000	800	320	320	1,280

Source: TeleGeography research, Submarine Bandwidth 2002

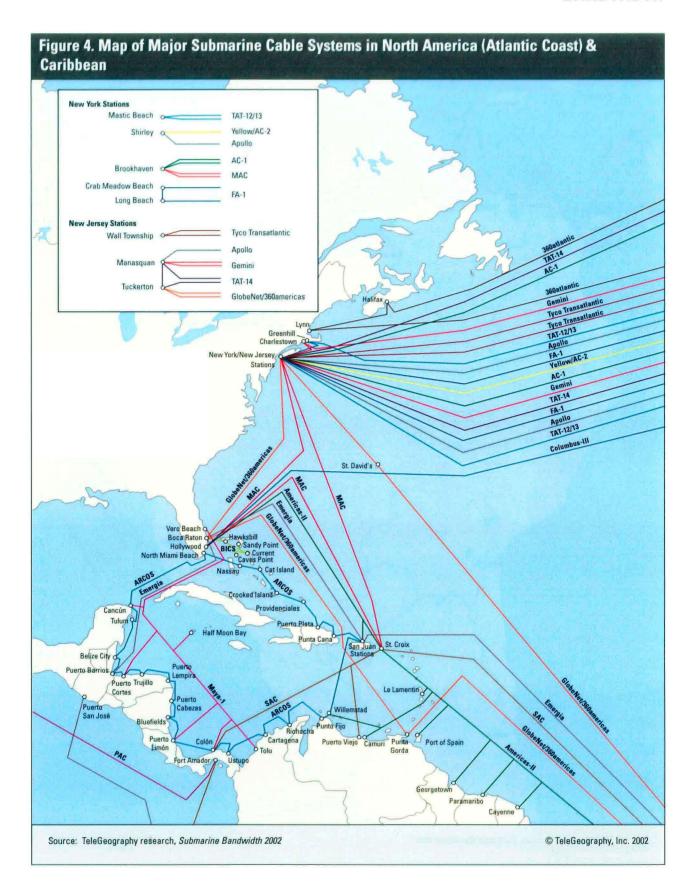
## **Submarine Cable Systems**

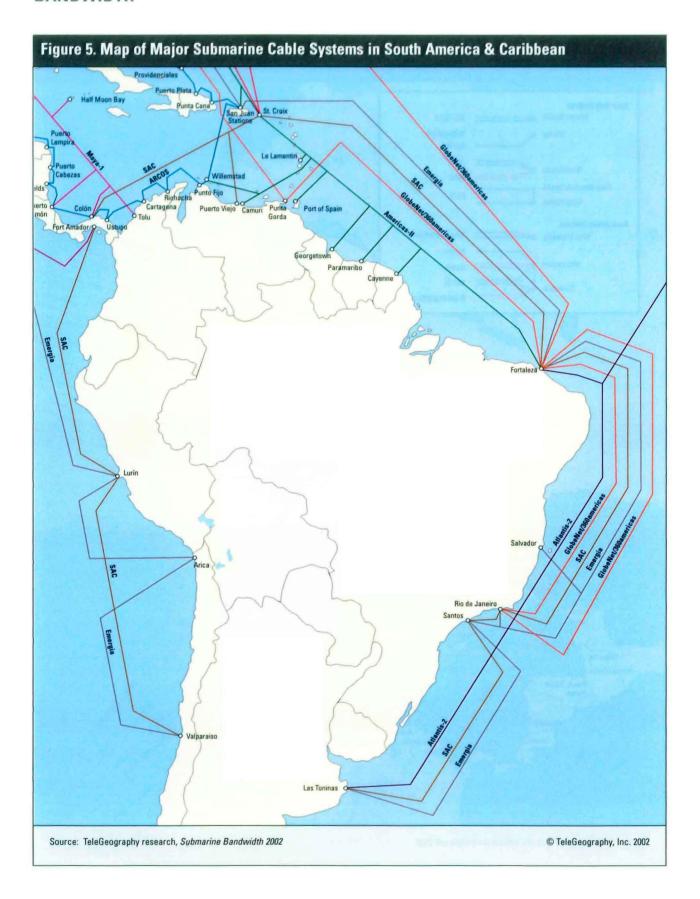
Figure 2. Major Submarine Networks: Length, Cost, and Capacity

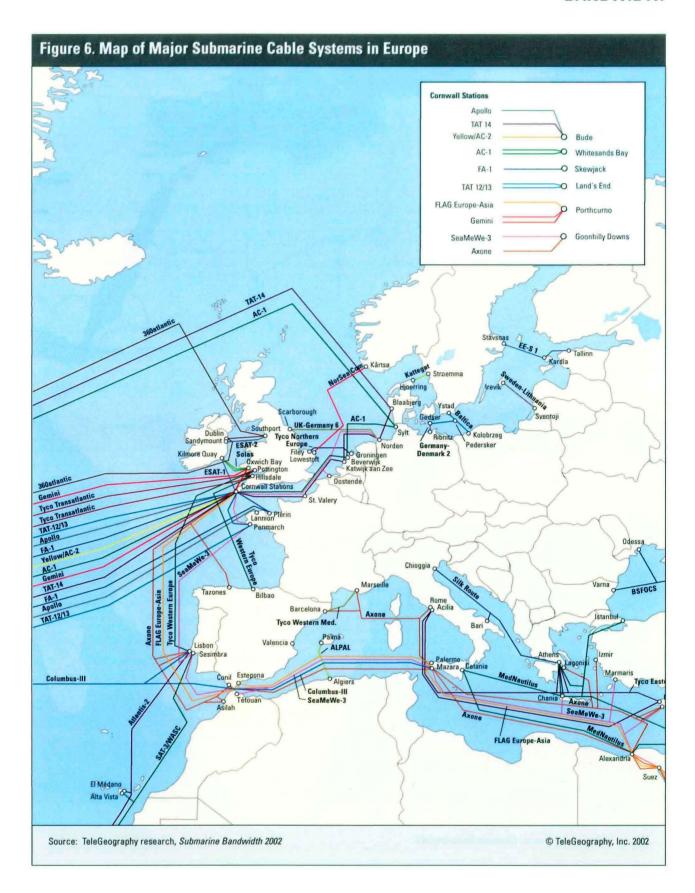
	Ready		Construction	0	abla Canaaita /	Chao)	
	for Service (RFS)	Length (km)	Cost (US\$ Millions)	RFS	able Capacity ( March 2002		
Trans-Pacific	(111 0)	(Kill)	(OOQ WIIIIOIIO)	1110	WIGHTON EGGE	WithAlliam	
China-U.S. Cable Network	Jan-00	30,800	1,400	80	80	80	
Japan-U.S. Cable Network	Aug-01	21,000	1,000	80	400	640	
Pacific Crossing-1	Dec-99	20,900	1,200	80	80	640	
Southern Cross Cable Network	Nov-00	30,500	1,300	20	80	480	
TPC 5	Jan-97	25,000	1,240	10	20	20	
Tyco Transpacific	Aug-02	22,100	1,900	580	_	5,120	
ntra-European	3		.,				
Baltica	Mar-97	437	16	15	15	15	
ESAT-1	Aug-99	200	13	5	5	960	
ESAT-2	Sep-99	240	16	5	5	960	
Germany-Denmark 2	Dec-95	60	3	10	10	15	
Kattegat	Aug-95	180	13	15	15	15	
NorSea Com	Jul-99	930	n.a.	240	240	960	
Solas	Apr-99	200	20	15	15	60	
Sweden-Estonia	Jun-95	240	7	15	15	15	
Sweden-Lithuania	Nov-97	200	4	20	15	20	
Tyco Northern Europe	Mar-02	600	n.a.	160	160	3,840	
Tyco Western Europe	Jun-02	6,174	90	120		3,840	
UK-Germany 6	Oct-98	560	50	40	40	80	
Mediterranean							
ALPAL-2	Apr-02	308	15	3	_	160	
Axone	Dec-03	20,000	1,000	80	_	4,000	
Lev Submarine System	Mar-99	2,600	66	5	5	40	
MedNautilus Submarine Network	Nov-01	7,000	n.a.	40	40	3,840	
Silk Route	Jun-03	2,000	n.a.	n.a.	_	3,840	
Tyco Eastern Mediterranean	Dec-03	6,719	400	40	_	1,280	
Tyco Western Mediterranean	Dec-03	400	n.a.	40	_	1,920	
Black Sea							
Black Sea Fiber Optic Cable System	Jan-01	1,300	55	5	5	20	
Georgia-Russia	Dec-00	433	n.a.	3	3	10	
Persian Gulf							
Fiber Optic Gulf	Jun-98	1,300	81	15	15	30	
U.S. Domestic							
Alaska United	Feb-99	3,218	125	3	3	10	
Global West Network	Sep-01	930	160	160	160	15,360	
NorthStar	Oct-99	3,229	n.a.	20	20	30	

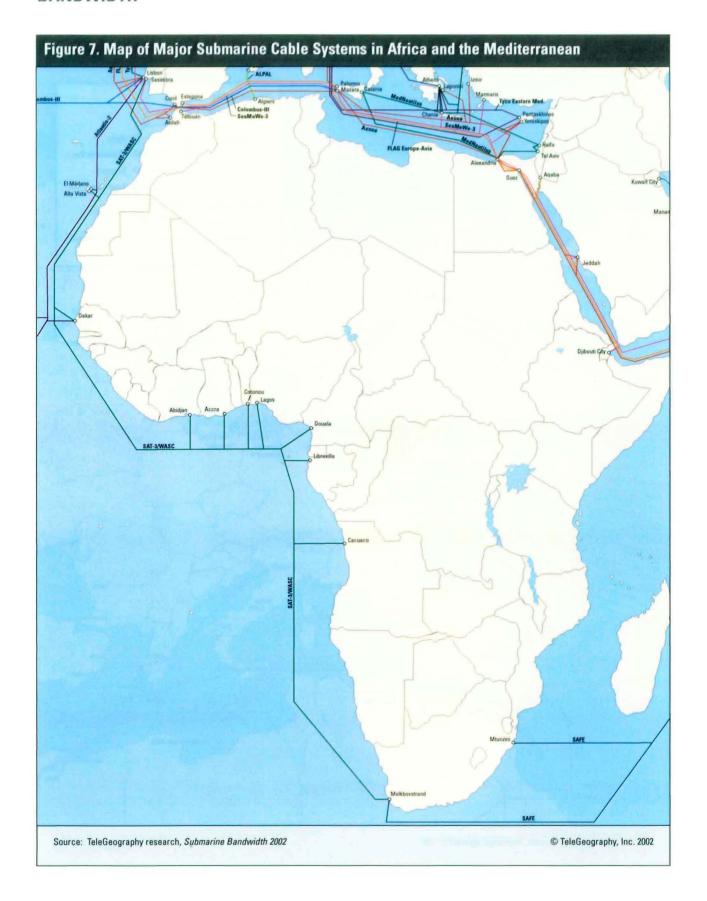
Source: TeleGeography research, Submarine Bandwidth 2002

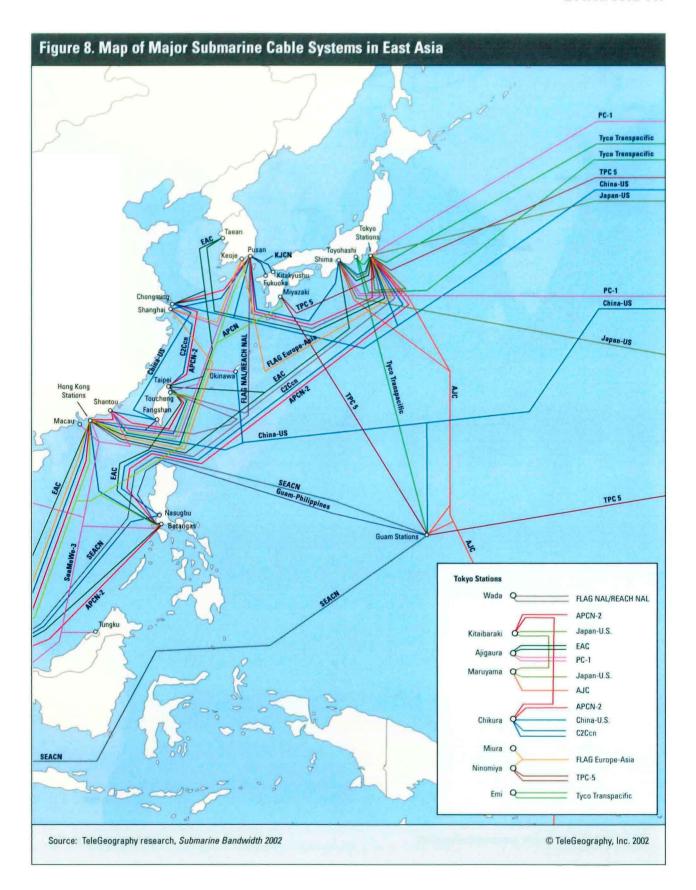


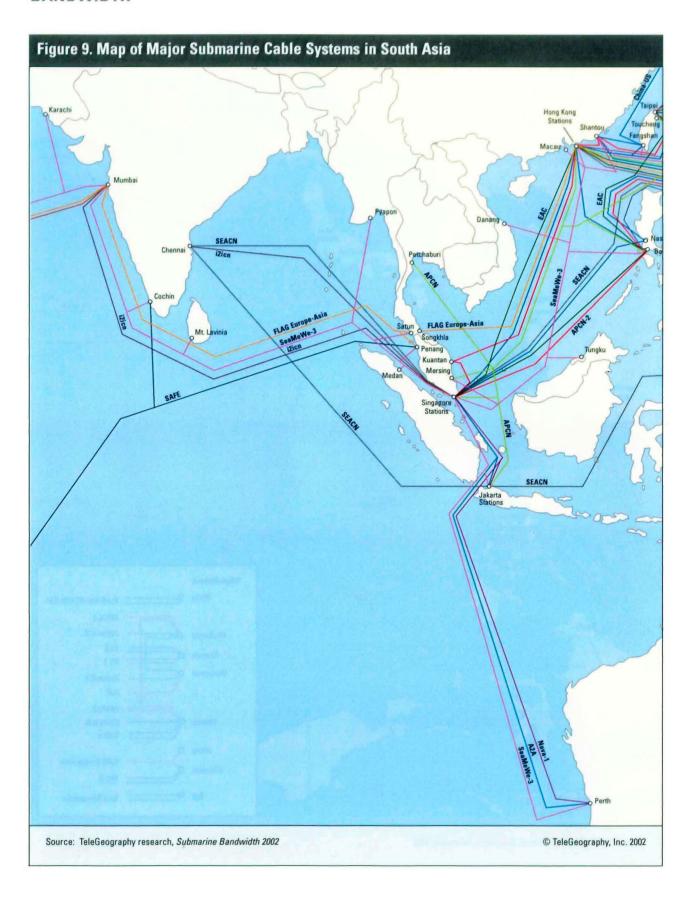


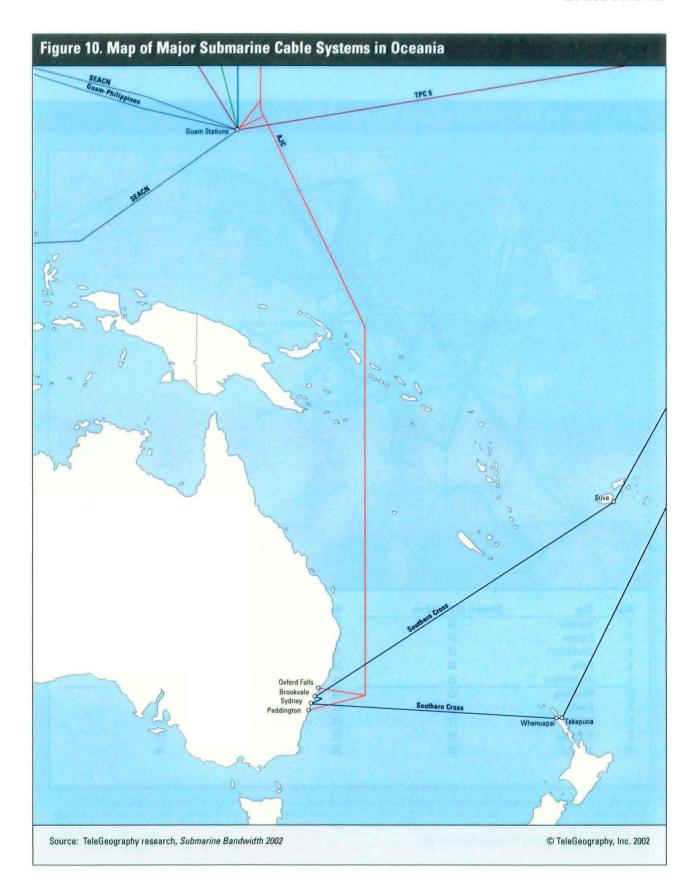






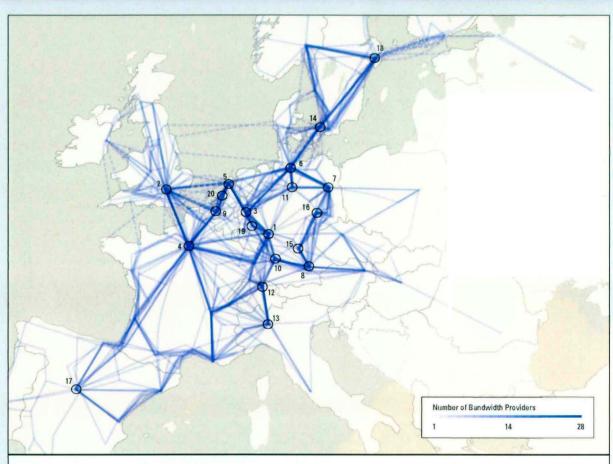






### **Terrestrial Networks**

Figure 1. Overlay Map of Pan-European Terrestrial Networks

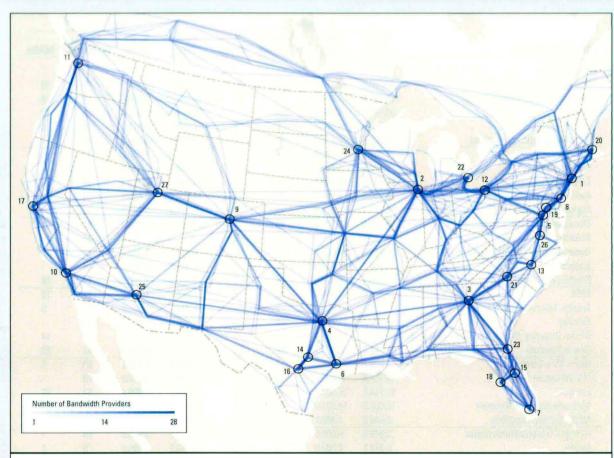


Rank	City	Number of Providers	Rank	City	Number of Providers
1.	Frankfurt	28	11.	Hannover	18
2.	London	27	12.	Zürich	18
3.	Düsseldorf	27	13.	Milan	17
4.	Paris	26	14.	Copenhagen	16
5.	Amsterdam	25	15.	Nuremberg	16
6.	Hamburg	23	16.	Leipzig	16
7.	Berlin	22	17.	Madrid	16
8.	Munich	22	18.	Stockholm	15
9.	Brussels	22	19.	Cologne	15
10.	Stuttgart	20	20.	Rotterdam	15

Notes: Bandwidth providers include operators offering capacity on their own network build and/or via fiber leased from other network providers. Providers included were those who offered cross-border connectivity at 155 Mbps (or higher) as part of their standard service offerings. Maps are designed to illustrate intercity connectivity and do not necessarily reflect the exact physical routing of fiber.

Source: TeleGeography research, Terrestrial Bandwidth 2002

Figure 2. Overlay Map of U.S. Terrestrial Networks



Rank	City	Number of Providers	Rank	City	Number of Providers
1.	New York	28	15.	Orlando	18
2.	Chicago	27	16.	San Antonio	18
3.	Atlanta	26	17.	San Francisco	18
4.	Dallas	24	18.	Tampa	18
5.	Washington	22	19.	Baltimore	17
6.	Houston	21	20.	Boston	17
7.	Miami	21	21.	Charlotte	17
8.	Philadelphia	21	22.	Detroit	17
9.	Denver	20	23.	Jacksonville	17
10.	Los Angeles	20	24.	Minneapolis	17
11.	Seattle	20	25.	Phoenix	17
12.	Cleveland	19	26.	Richmond	17
13.	Raleigh	19	27.	Salt Lake City	17
14.	Austin	18			

Notes: Bandwidth providers include operators offering capacity on their own network build and/or via fiber leased from other network providers. Providers included were those who offered connectivity to three or more states at 155 Mbps (or higher) as part of their standard service offerings. Maps are designed to illustrate intercity connectivity and do not necessarily reflect the exact physical routing of fiber.

Source: TeleGeography research, Terrestrial Bandwidth 2002

Figure 3. Major Terrestrial Networks: Length, Connectivity, and MANs

	2			·	20		
Route kms	Route miles	Cities Connected	MANs	Route kms	Route miles	Cities Connected	MANs
36,000.0	22,370.4	51	13	40,000.0	24,856.0	66	29
12,872.0	8,000.0	35	18	12,872.0	8,000.0	58	18
98,149.0	61,000.0	189	-	98,149.0	61,000.0	189	12
24,000.0	14,913.6	27	3	24,000.0	14,913.6	27	3
		59	-			59	_
6,757.8		28	-			28	-
9,332.2		23	-			25	
30,191.0		24	-			24	-
		44	1				1
		13	-				-
		25.00	7				32
-	-	17		-	-		14
25,744.0	16,000.0	44		25,744.0	16.000.0		16
			-				-
			6				10
							10
-	-		_				3
28.479.3	17.700.0		_				-
			14				14
							23
			2002				1
			_				_
			26				26
							26
			_				12
			_				-
			2				2
ATTAC - 100 1 MARK - 100 1							25
							1
							2
			-				6
			-				-
			-				-
			_				_
			_				_
							-
							34
							102
25,534.8	15,870.0	64	35	25,534.8	15,870.0	64	35
5.740 0	3,566.8	19	3	5.840.0	3,629 0	28	3
							4
			7				4
3,506.0	2,179.0	4	-	3,506.0	2,179.0	4	
	\$36,000.0 12,872.0 98,149.0 24,000.0 29,766.5 6,757.8 9,332.2 30,191.0 14,000.0 9,171.3 10,458.5 - 25,744.0 47,948.2 7,240.5 2,976.7 - 28,479.3 31,761.7 25,789.0 3,000.0 16,057.8 25,744.0 16,090.0 3,040.0 8,045.0 3,218.0 13,515.6 41,029.5 1,930.8 54,947.4 18,000.0 14,930.0 27,040.9 41,834.0 32,180.0 53,097.0 89,600.0	Route kms         Route miles           36,000.0         22,370.4           12,872.0         8,000.0           98,149.0         61,000.0           24,000.0         14,913.6           29,766.5         18,500.0           6,757.8         4,200.0           9,332.2         5,800.0           30,191.0         18,760.7           14,000.0         8,699.6           9,171.3         5,700.0           10,458.5         6,500.0           25,744.0         16,000.0           47,948.2         29,800.0           7,240.5         4,500.0           2,976.7         1,850.0           28,479.3         17,700.0           31,761.7         19,740.0           25,789.0         16,025.3           3,000.0         1,864.2           16,057.8         9,980.0           25,744.0         16,000.0           16,057.8         9,980.0           25,744.0         16,000.0           16,057.8         9,980.0           25,744.0         16,000.0           3,040.0         1,889.1           8,045.0         5,000.0           3,515.6         8,400.0      <	kms         miles         Connected           36,000.0         22,370.4         51           12,872.0         8,000.0         35           98,149.0         61,000.0         189           24,000.0         14,913.6         27           29,766.5         18,500.0         59           6,757.8         4,200.0         28           9,332.2         5,800.0         23           30,191.0         18,760.7         24           14,000.0         8,699.6         44           9,171.3         5,700.0         13           10,458.5         6,500.0         49           -         -         17           25,744.0         16,000.0         44           47,948.2         29,800.0         49           7,240.5         4,500.0         24           2,976.7         1,850.0         12           2,976.7         1,850.0         12           2,976.7         1,850.0         12           28,479.3         17,700.0         68           31,761.7         19,740.0         115           25,789.0         16,025.3         26           3,000.0         1,864.2         1	Route kms         Route miles         Cities Connected         MANs           36,000.0         22,370.4         51         13           12,872.0         8,000.0         35         18           98,149.0         61,000.0         189         -           24,000.0         14,913.6         27         3           29,766.5         18,500.0         59         -           6,757.8         4,200.0         28         -           9,332.2         5,800.0         23         -           30,191.0         18,760.7         24         -           14,000.0         8,699.6         44         1           9,171.3         5,700.0         13         -           10,458.5         6,500.0         49         7           25,744.0         16,000.0         44         16           47,948.2         29,800.0         49         -           7,240.5         4,500.0         24         6           2,976.7         1,850.0         12         7           28,479.3         17,700.0         68         -           31,761.7         19,740.0         115         14           25,789.0         16,	Route kms         Route miles         Cities Connected         MANs         Route kms           36,000.0         22,370.4         51         13         40,000.0           12,872.0         8,000.0         35         18         12,872.0           98,149.0         61,000.0         189         -         98,149.0           24,000.0         14,913.6         27         3         24,000.0           29,766.5         18,500.0         59         -         29,766.5           6,757.8         4,200.0         28         -         6,757.8           9,332.2         5,800.0         23         -         12,872.0           30,191.0         18,760.7         24         -         30,191.0           14,000.1         8,699.6         44         1         14,000.0           9,171.3         5,700.0         13         -         9,171.3           10,458.5         6,500.0         49         7         23,491.4           47,948.2         29,800.0         49         -         47,948.2           5,744.0         16,000.0         24         6         7,240.5           2,976.7         1,850.0         12         7         2,976.7     <	Route kms         Route miles         Cities Connected         MANs         Route kms         Route miles           36,000.0         22,370.4         51         13         40,000.0         24,856.0           12,872.0         8,000.0         35         18         12,872.0         8,000.0           98,149.0         61,000.0         189         -         98,149.0         61,000.0           24,000.0         14,913.6         27         3         24,000.0         14,913.6           29,766.5         18,500.0         59         -         29,766.5         18,500.0           9,332.2         5,800.0         23         -         6,757.8         4,200.0           9,332.2         5,800.0         23         -         12,872.0         8,000.0           30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24 <td< td=""><td>Route kms         Route miles         Cities connected         MANs         Route kms         Route miles         Cities Connected           36,000.0         22,370.4         51         13         40,000.0         24,856.0         66           98,149.0         61,000.0         189         -         98,149.0         61,000.0         189           24,000.0         14,913.6         27         3         24,000.0         14,913.6         27           29,766.5         18,500.0         59         -         29,766.5         18,500.0         59           6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         14,000.0         8,699.6         44         1         14,000.0         3,699.6</td></td<>	Route kms         Route miles         Cities connected         MANs         Route kms         Route miles         Cities Connected           36,000.0         22,370.4         51         13         40,000.0         24,856.0         66           98,149.0         61,000.0         189         -         98,149.0         61,000.0         189           24,000.0         14,913.6         27         3         24,000.0         14,913.6         27           29,766.5         18,500.0         59         -         29,766.5         18,500.0         59           6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         6,757.8         4,200.0         28         -         18,760.7         24         -         30,191.0         18,760.7         24         -         30,191.0         18,760.7         24         14,000.0         8,699.6         44         1         14,000.0         3,699.6

Notes: Terrestrial systems listed include those on which capacity may be leased in increments of at least 155 Mbps (one STM-1) as part of standard products and service offerings. European systems include only cross-border European networks.

Source: TeleGeography research, Terrestrial Bandwidth 2002

Figure 3. Major Terrestrial Networks: Length, Connectivity, and MANs (continued)

			001				02	
Terrestrial System	Route kms	Route miles	Cities Connected	MANs	Route kms	Route miles	Cities Connected	MAN:
South America								
Embratel	23,000.0	14,292.2	19	8	23,000.0	14,292.2	19	8
Global Crossing (Trans Andean Crossing)	2,518.1	1,565.0	7	-	2,595.3	1,613.0	7	-
Impsat	6,400.0	3,977.0	25	15	6,400.0	3,977.0	25	15
Intelig Telecomunicações Ltda.	15,000.0	9,321.0	102	10	15,000.0	9,321.0	123	10
Latin America Nautilus	-	-	-	-	5,400.0	3,355.6	6	-
Silica Networks	4,300.0	2,672.0	13	-	4,300.0	2,672.0	13	-
urope								
360networks	20,100.0	12,490.1	30	_	20,100.0	12,490.1	30	_
BCE Teleglobe (GlobeSystem Europe)	14,200.0	8,823.9	27	_	23,000.0	14,292.2	27	-
Belgacom	11,300.0	7,021.8	9	-	15,300.0	9,507.4	13	5
BT Ignite	54,000.0	33,555.6	33	-	55,000.0	34,177.0	33	-
Cable & Wireless Europe	7,500.0	4,660.5	28	3	7,500.0	4,660.5	32	5
Carrier1	15,000.0	9,321.0	26	2	15,000.0	9,321.0	26	2
CECOM BV	2,000.0	1,242.8	9	-	2,500.0	1,553.5	11	-
COLT (EuroLAN)	14,000.0	8,699.6	39	32	15,000.0	9,321.0	39	32
Dynegy Europe Communications (DEC)	18,661.0	11,595.9	25	2	18,661.0	11,595.9	28	3
Energis	12,500.0	7,767.5	62	10	12,500.0	7,767.5	62	15
Fibernet	13,400.0	8,326.8	92	16	13,400.0	8,326.8	92	17
France Telecom	20,000.0	12,428.0	32	-	20,000.0	12,428.0	44	6
Genuity	20,000.0	12,420.0	13		20,000.0	12,420.0	14	-
Global Crossing (Pan European Crossing)	24,986.0	15,526.3	32	7	24,986.0	15,526.3	33	7
GlobalConnect A/S	1,900.0	1,180.7	4	4	1,900.0	1,180.7	5	4
	4,098.0	2,546.5	8	-	4,098.0	2,546.5	10	-
Infigate		9,010.3	45			9,010.3	45	8
Interoute (i-21 network)	14,500.0		60	10	14,500.0	5.0	60	14
KPNQwest (EuroRings)	25,000.0	15,535.0		10	25,000.0	15,535.0		
LambdaNet Communications	22,000.0	13,670.8	100	7	22,000.0	13,670.8	104 30	10
LDCOM Networks	11,000.0	6,835.4	30	29	14,000.0	8,699.6	/.#O#/	29
Level 3 (Europe)	6,000.0	3,728.4	9	9	6,000.0	3,728.4	17	10
Metromedia Fiber Network	10 500 0	0.504.7	16	16	10 500 0	0.504.7	16	16
Pangea Network	10,500.0	6,524.7	19 47	-	10,500.0	6,524.7	19 47	22
Song Networks Holding AB	12,706.0	7,895.5		22	-	-	3,5,47	10000
Storm Telecommunications	9,500.0	5,903.3	20	12	0.500.0		20	12
TDC Tele Danmark	6,000.0	3,728.4	17	-	9,500.0	5,903.3	21	-
Telia (Viking)	16,000.0	9,942.4	50	2	22,000.0	13,670.8	67	2
Tiscali International Network BV	12,000.0	7,456.8	37	6	14,000.0	8,699.6	58	7
Utfors	4,000.0	2,485.6	6	-	7,000.0	4,349.8	7	6
Verizon	3,236.0	2,010.9	6	-	5,910.0	3,672.5	8	-
Versatel	3,500.0	2,174.9	45	41	4,000.0	2,485.6	49	45
Viatel (Circe)	10,400.0	6,462.6	39	-	10,400.0	6,462.6	39	-
Williams Communications Group	10,940.0	6,798.1	21	-	10,940.0	6,798.1	24	-
WorldCom (Ulysses)	16,260.0	10,104.0	75	44	16,260.0	10,104.0	75	44

Notes: Terrestrial systems listed include those on which capacity may be leased in increments of at least 155 Mbps (one STM-1) as part of standard products and service offerings. European systems include only cross-border European networks.

Source: TeleGeography research, Terrestrial Bandwidth 2002

## International Circuit Usage by U.S. Carriers

Each year, the U.S. Federal Communications Commission (FCC) releases aggregate circuit usage statistics based on reports filed by the three largest U.S. facilities-based carriers (AT&T, WorldCom, and Sprint). As of 2000, these three carriers accounted for only 50.1 percent of total international bandwidth from the U.S. Nevertheless, the "Big Three" statistics are still useful for baseline comparisons along two axes. First, the data illuminates year-to-year growth trends in overall cable connectivity. Second, the statistics break down how much capacity is used for public switched telephone network (PSTN) traffic and international private lines (IPLs), as well as how much capacity is reported "idle" each year.

Although private lines can carry voice traffic, the circuit usage statistics provide a rough proxy for determining the balance of voice and data traffic on international networks connecting to the U.S. Assuming that increased IPL circuit deployment represents increased data traffic flows, the voice/data "crossover"—occurred sometime in 1998. Since 1996, the PSTN's share of used capacity dropped from 83 to 18 percent. During 2001, private line deployments grew by 34 percent, while public telephone line capacity increased by a stately 8 percent.

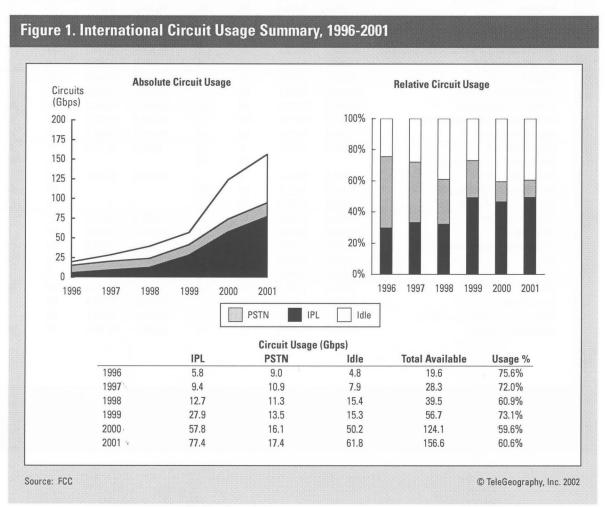
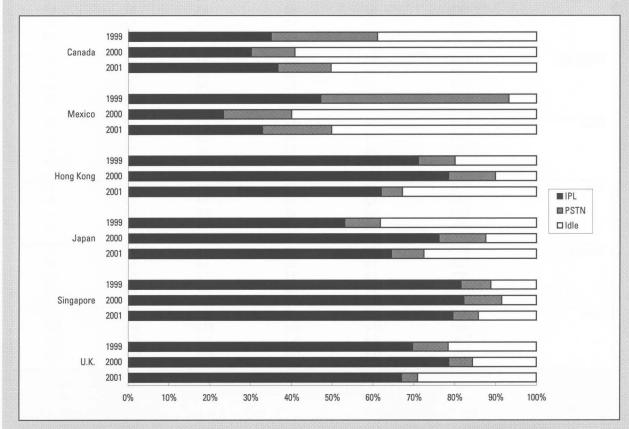


Figure 2. International Circuit Usage for Selected Routes, 1999-2001

		U.S. Carri	er Circuit Usage (Gbps)	3,		
		For Private Lines	For Public Switched Network	Total Circuits In Use	ldle Circuits	Total Available
Canada	1999	6.3	4.7	10.9	7.0	17.9
	2000	13.7	4.8	18.5	26.8	45.3
	2001	14.1	5.0	19.1	19.4	38.5
Mexico	1999	3.3	3.2	6.5	0.5	7.0
	2000	5.7	4.1	9.9	14.8	24.6
	2001	8.5	4.3	12.8	12.9	25.7
Hong Kong	1999	0.5	0.1	0.5	0.1	0.7
	2000	0.6	0.1	0.7	0.1	0.8
	2001	0.9	0.1	1.0	0.5	1.5
Japan	1999	2.5	0.4	2.9	1.8	4.7
	2000	3.8	0.6	4.3	0.6	4.9
	2001	4.8	0.6	5.3	2.0	7.4
Singapore	1999	0.5	0.0	0.5	0.1	0.6
	2000	0.5	0.1	0.5	0.0	0.6
	2001	0.8	0.1	0.9	0.1	1.1
United Kingdom	1999	7.0	0.9	7.9	2.2	10.1
	2000	19.6	1.5	21.0	3.9	24.9
	2001	27.2	1.6	28.7	11.8	40.5



Notes: Data based on year-end FCC circuit status reports filed by AT&T, WorldCom, and Sprint for circuits originating in the continental U.S. as well as Puerto Rico, Guam, and other U.S. territories. "Idle" circuits are owned by a carrier at year end but not in use. The FCC estimates that 25-30 percent of total submarine cable capacity landed in the U.S. is controlled by foreign carriers and thus not reported here.

Source: FCC

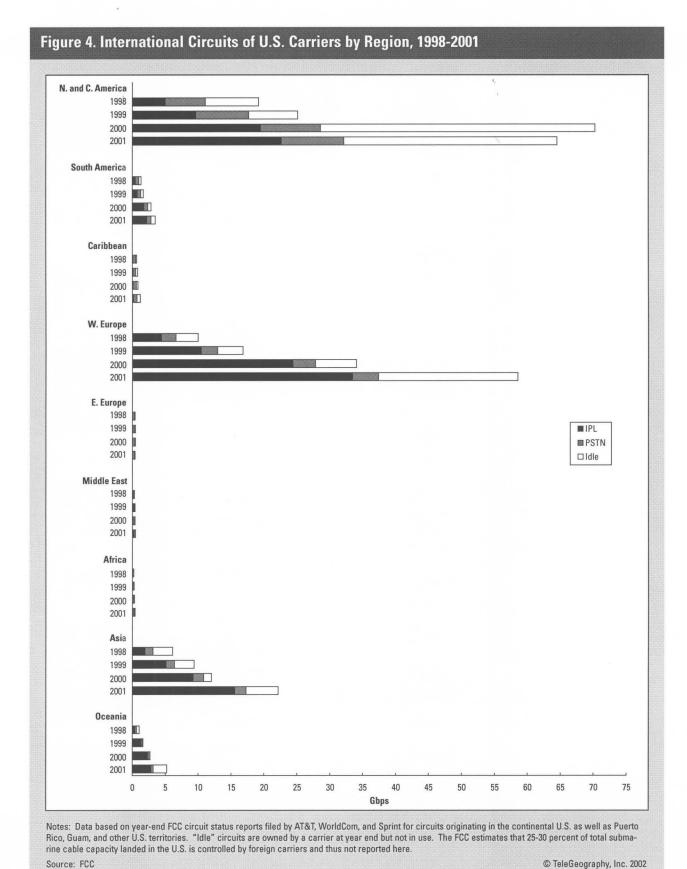
#### **BANDWIDTH**

Figure 3. International Circuit Usage by Region, 1998-2001

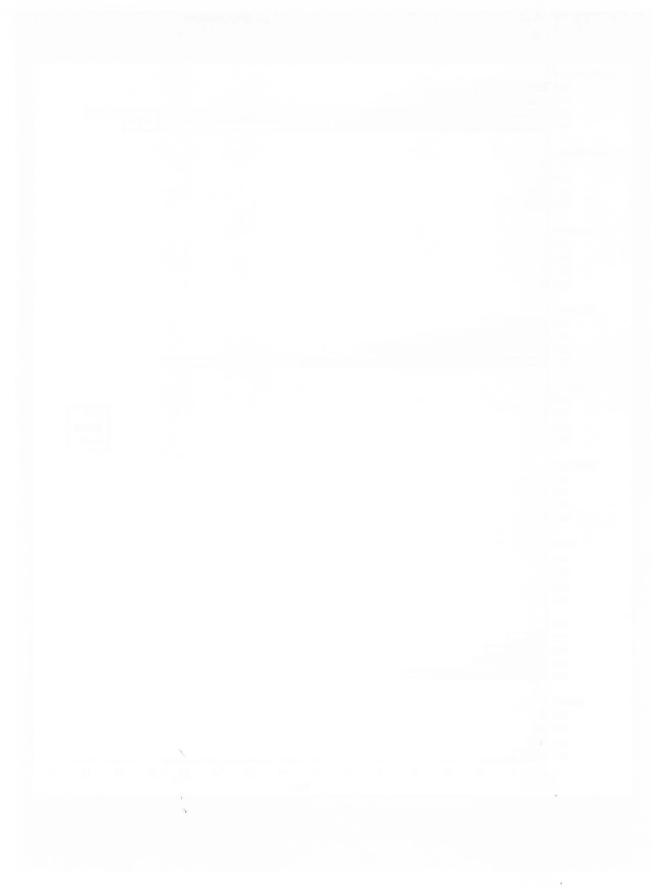
			ier Circuit Usage (Gb			
			For Public Switched	<b>Total Circuits</b>	ldle	Total
		Lines	Network	In Use	Circuits	Available
N. and C. America	1998	5.0	6.1	11.1	8.1	19.2
	1999	9.6	8.0	17.7	7.5	25.1
	2000	19.5	9.1	28.6	41.6	70.2
	2001	22.6	9.5	32.2	32.3	64.5
South America	1998	0.5	0.5	1.0	0.4	1.4
	1999	0.8	0.5	1.3	0.4	1.7
	2000	1.8	0.6	2.4	0.5	2.9
	2001	2.2	0.6	2.9	0.7	3.5
Caribbean	1998	0.1	0.4	0.5	0.1	0.7
	1999	0.1	0.4	0.6	0.3	0.8
	2000	0.2	0.5	0.6	0.3	0.9
	2001	0.2	0.5	0.7	0.5	1.2
W. Europe	1998	4.4	2.2	6.6	3.4	10.0
1 ***	1999	10.5	2.5	13.0	3.8	16.8
	2000	24.4	3.4	27.8	6.2	34.1
	2001	33.5	4.0	37.4	21.1	58.6
E. Europe	1998	0.1	0.3	0.3	0.1	0.4
	1999	0.1	0.3	0.4	0.1	0.5
	2000	0.1	0.3	0.4	0.1	0.5
	2001	0.0	0.3	0.4	0.1	0.4
Middle East	1998	0.1	0.2	0.3	0.1	0.4
	1999	0.2	0.2	0.4	0.1	0.4
	2000	0.2	0.2	0.4	0.1	0.4
	2001	0.2	0.2	0.4	0.1	0.5
Africa	1998	0.1	0.2	0.2	0.0	0.3
	1999	0.1	0.2	0.2	0.1	0.3
	2000	0.1	0.2	0.3	0.1	0.3
	2001	0.1	0.2	0.3	0.1	0.4
Asia	1998	2.0	1.2	3.2	2.9	6.1
	1999	5.2	1.3	6.4	3.0	9.4
	2000	9.3	1.6	10.9	1.2	12.0
	2001	15.6	1.7	17.3	4.9	22.2
Oceania	1998	0.4	0.3	0.7	0.4	1.1
	1999	1.4	0.2	1.6	0.1	1.7
	2000	2.3	0.2	2.6	0.2	2.7
	2001	2.9	0.3	3.2	2.0	5.3
Totals	1998	12.7	11.3	24.0	15.4	39.5
September 2007	1999	27.9	13.5	41.5	15.3	56.7
	2000	57.8	16.1	73.9	50.2	124.1
	2001	77.4	17.4	94.9	61.8	156.6
	2001	77.7	17.4	04.0	51.0	100.0

Notes: Data based on year-end FCC circuit status reports filed by AT&T, WorldCom, and Sprint for circuits originating in the continental U.S. as well as Puerto Rico, Guam, and other U.S. territories. "Idle" circuits are owned by a carrier at year end but not in use. The FCC estimates that 25-30 percent of total submarine cable capacity landed in the U.S. is controlled by foreign carriers and thus not reported here.

Source: FCC



#### **BANDWIDTH**



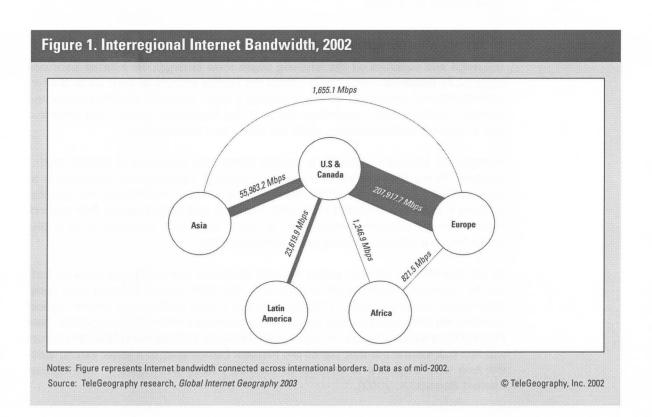
# Internet Backbones

### **International Internet Backbones**

The statistics and analysis presented on the following pages are excerpted from Global Internet Geography 2003 and U.S. Internet Geography 2003 published in October 2002 and July 2002, respectively.

What is an Internet backbone? And when is it international? The questions are not as straightforward as they might seem. International Internet backbones are private data links which cross international political borders, run the Internet Protocol (IP), are reachable from other parts of the Internet, and carry general Internet traffic: e-mail, Web pages, and most of the other popular services which have come to define today's Internet. That means that international IP links devoted to just one type of traffic—notably, Voice-over-IP (VoIP)—are excluded from our definition of backbones on the public Internet. If VoIP is excluded, though, then why publish international Internet backbone data in a book on international telephony? The answer: because it just might be important.

Despite a history stretching back more than 30 years, today's Internet really began its push toward ubiquity during the 1990s in a rapid transition from academic network to commercial networks. What evolved was a decentralized infrastructure whose end-to-end design made it possible for users to create new network applications without asking too many people's permission.



The resulting infrastructure took media services based on text and simple graphics and turned them into the most widespread media platform since television. That ubiquity only fueled its popularity, however, and soon people were stuffing two-way voice telephony, streaming video, and other bandwidth-intensive applications into the public Internet. This convergence occurred not because the Internet's then-infrastructure was particularly well-suited to such services but because running them over the Internet meant bringing together multiple services on a single platform. On networks, the whole is always more than the sum of its parts.

The so-called "public Internet" is at a crossroads. How will it accommodate very different types of traffic inside the same networks? Some want to solve the problem by bestowing Quality of Service (QoS) provisions upon IP so that networks can distinguish between what needs to be delivered immediately and what needs to be delivered with care. Some, pressed for time, prefer to forego fancy traffic engineering by throwing more bandwidth at the problem, hoping to give every packet enough room to get to its destination in style. Others are abandoning the public Internet altogether by building distinct backbones for self-similar traffic generators, such as VoIP. These private IP networks—and most corporate networks—are excluded from our backbone research.

That sharpens the scope of what we mean by "Internet" backbones, but it doesn't close off their possibilities. There is increasing excitement over a "new public network" infrastructure which meshes PSTN (public switched telephone network) and IP infrastructure into the backbone of tomorrow's public communications facilities. If the feverish activity taking place around the world can successfully achieve the economies of scale and creative possibilities that interoperable communications services represent, these backbones will have to come together to look like the Internet as many engineers have always drawn it—a cloud.

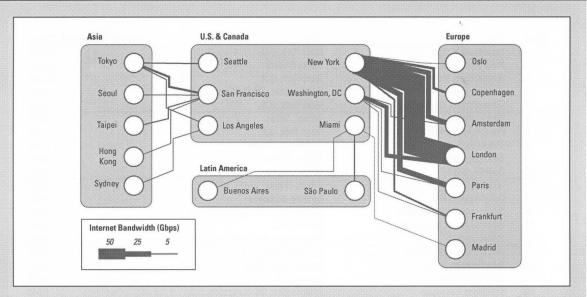
#### Bandwidth, Not Traffic

The maps and statistics on the following pages show international Internet backbone capacity, or bandwidth—not traffic. There are several reasons to keep track of international Internet bandwidth. One is to provide a rough metric for matching supply and demand. Another, more compelling reason is that bandwidth take-up may provide a clue to Internet traffic statistics, which are still in very short supply.

International Internet bandwidth is growing faster than international Internet traffic, however. In the past few years, tremendous physical infrastructure builds began to come on-line. Because raw bandwidth does not translate immediately into Internet capacity, however—it must first be lit, sold, deployed, and integrated into data network operations—the numbers showed what, to casual observers, appeared to be a mismatch between physical capacity and Internet capacity.

All this new Internet capacity makes network bandwidth less useful as a proxy for traffic, but it does provide important insights as to how traffic is routed. Historically, steep intraregional bandwidth costs, a comparative lack of local content, and limited regional coordination had caused the U.S. to become the Internet's central switching office, even for data flows within a region. In recent years, however, we have found that the Internet was still U.S.-centric but that places like Western Europe and, to a lesser extent, eastern Asia were beginning to develop as secondary hubs (see Figure 1. Interregional Internet Bandwidth, 2002).

Figure 2. Major Interregional Internet Routes, 2002



Notes: Figure represents Internet bandwidth connected across international borders to Consolidated Metropolitan Statistical Areas or equivalents. Intraregional and domestic routes are omitted. Data as of mid-2002.

Source: TeleGeography research, Global Internet Geography 2003

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Enormous differences still remain from country to country. The U.S.-centric pattern wanes only with substantial and sustained infrastructure builds of the sort that has swept Europe, rolled into Asia, announced itself in Latin America, and stalled in most of Africa.

#### Methodology

The data depicted on the following pages—using different scales for different regions—result from a TeleGeography, Inc., study completed in October 2002. The research focused on the network topologies of over 300 IISPs operating international Internet links—routers or switches directly connected across an international border over an internal network. These links and their capacities were then tracked through over 300 cities in more than 180 countries. Each IISP's network routes and capacities were derived from a combination of public documents, confidential interviews, and computer-based network analysis tools.

The study grouped specific switch and router locations according to Consolidated Metropolitan Statistical Area, Census Metropolitan Area, or the equivalent. Only the IP network was mapped, instead of the physical network infrastructure which runs beneath it. In cases where IISPs had provisioned relatively new dedicated IP capacity, the study did not include the capacity unless it was believed to be operational and available for public Internet traffic as of mid-2000 (i.e., bandwidth kept in reserve was excluded). A final note: due to the complex and ever-changing nature of network architectures, omissions may have occurred.

Figure 3. Top 50 Interregional Internet Routes, 2002

Rank	City	City	Internet Bandwidth (Mbps
1.	London, U.K.	New York, U.S.	96,59
2.	New York, U.S.	Paris, France	25,50
3.	Amsterdam, Netherlands	New York, U.S.	22,48
4.	London, U.K.	Washington, DC-Baltimore, U.S.	18,03
5.	Copenhagen, Denmark	New York, U.S.	11,81
6.	San Francisco, U.S.	Tokyo, Japan	9,70
7.	Frankfurt, Germany	New York, U.S.	7,97
8.	Miami, U.S.	São Paulo, Brazil	5,52
9.	San Francisco, U.S.	Taipei, Taiwan	5,47
10.	Seattle, U.S.	Tokyo, Japan	4,81
11.	Los Angeles, U.S.	Tokyo, Japan	4,60
12.	Los Angeles, U.S.	Sydney, Australia	4,03
13.	Amsterdam, Netherlands	Washington, DC-Baltimore, U.S.	3,88
14.	Buenos Aires, Argentina	Miami, U.S.	3,08
15.	Paris, France	Washington, DC-Baltimore, U.S.	2,95
16.	Hong Kong, Hong Kong	San Francisco, U.S.	2,73
17.	San Francisco, U.S.	Seoul, Korea, Rep.	2,71
18.	Madrid, Spain	Miami, U.S.	2,65
19.	Frankfurt, Germany	Washington, DC-Baltimore, U.S.	2,64
20.	New York, U.S.	Oslo, Norway	2,48
21.	Hong Kong, Hong Kong	Los Angeles, U.S.	2,35
22.	San Francisco, U.S.	Sydney, Australia	2,25
23.	New York, U.S.	Stockholm, Sweden	2,02
24.	San Francisco, U.S.	Singapore, Singapore	1,63
25.	Miami, U.S.	Rio de Janeiro, Brazil	1,40
26.	Beijing, China	Seattle, U.S.	1,34
27.	Amsterdam, Netherlands	Chicago, U.S.	1,24
28.	San Francisco, U.S.	Shanghai, China	97
29.		0	93
	Dallas-Fort Worth, U.S.	Mexico City, Mexico	
30.	New York, U.S.	Zürich, Switzerland	93
-	Beijing, China	San Francisco, U.S.	
32.	Miami, U.S.	Santiago, Chile	82
33.	Geneva, Switzerland	New York, U.S.	81
34.	Guangzhou, China	San Francisco, U.S.	79
35.	Lima, Peru	Miami, U.S.	79
36.	Los Angeles, U.S.	Shanghai, China	77
37.	Auckland, New Zealand	Los Angeles, U.S.	77
38.	New York, U.S.	Tel Aviv, Israel	70
39.	Houston, U.S.	Mexico City, Mexico	66
40.	Mexico City, Mexico	Miami, U.S.	66
41.	Los Angeles, U.S.	Mexico City, Mexico	65
42.	Guatemala City, Guatemala	Miami, U.S.	65
43.	Milan, Italy	New York, U.S.	62
	Lisbon, Portugal	Miami, U.S.	62
-	Miami, U.S.	Milan, Italy	62
	Miami, U.S.	Palermo, Italy	62
-	New York, U.S.	Palermo, Italy	62
-	Guangzhou, China	Seattle, U.S.	62
~	Nagoya, Japan	San Francisco, U.S.	62
-	Atlanta, U.S.	Monterrey, Mexico	62

Notes: Figures represent Internet bandwidth connected across international borders to Consolidated Metropolitan Statistical Areas or equivalents as of mid-2002. Intraregional and domestic routes are omitted.

Source: TeleGeography research, Global Internet Geography 2003

Figure 4. Top 50 Interregional Internet Hub Cities, 2002

Rank	City	Country	Internet Bandwidth (Mbp
1.	New York	U.S.	179,27
2.	London	U.K.	115,6
3.	San Francisco	U.S.	30,1
4.	Paris	France	29,0
5.	Washington, DC-Baltimore	U.S.	28,6
6.	Amsterdam	Netherlands	27,6
7.	Miami	U.S.	20,10
8.	Tokyo	Japan	19,30
9.	Los Angeles	U.S.	15,50
10.	Copenhagen	Denmark	11,8
11.	Frankfurt	Germany	10,69
12.	Seattle	U.S.	
			6,8
13.	Sydney	Australia	6,73
14.	São Paulo	Brazil	6,65
15.	Hong Kong	Hong Kong	5,70
16.	Taipei	Taiwan	5,64
17.	Mexico City	Mexico	3,83
18.	Buenos Aires	Argentina	3,63
19.	Seoul	Korea, Rep.	3,3
20.	Beijing	China	2,6
21.	Madrid	Spain	2,6
22.	Oslo	Norway	2,49
23.	Stockholm	Sweden	2,00
24.	Singapore	Singapore	2,0
25.	Shanghai	China	1,79
26.	Rio de Janeiro	Brazil	1,59
27.	Sacramento	U.S.	1,50
28.	Monterrey	Mexico	1,44
29.	•	China	
	Guangzhou		1,43
30.	Palermo	Italy	1,38
31.	Milan	Italy	1,31
32.	Chicago	U.S.	1,33
33.	Tel Aviv	Israel	1,23
34.	Dallas-Fort Worth	U.S.	1,14
35.	Santiago	Chile	1,13
36.	Auckland	New Zealand	1,13
37.	Houston	U.S.	1,02
38.	Zürich	Switzerland	93
39.	Perth	Australia	93
40.	Lima	Peru	86
41.	Geneva	Switzerland	8.
42.	San Antonio	U.S.	77
43.	Cairo	Egypt	72
44.	Atlanta	U.S.	67
44.	Moscow	U.S. Russia	
			67
46.	Guatemala City	Guatemala	65
47.	Lisbon	Portugal	64
48.	Nagoya	Japan	62
49.	Osaka	Japan	62
50.	Caracas	Venezuela	59

Notes: Figures represent Internet bandwidth connected across international borders from Consolidated Metropolitan Statistical Areas or equivalents. Data as of mid-2002. Intraregional and domestic routes are omitted.

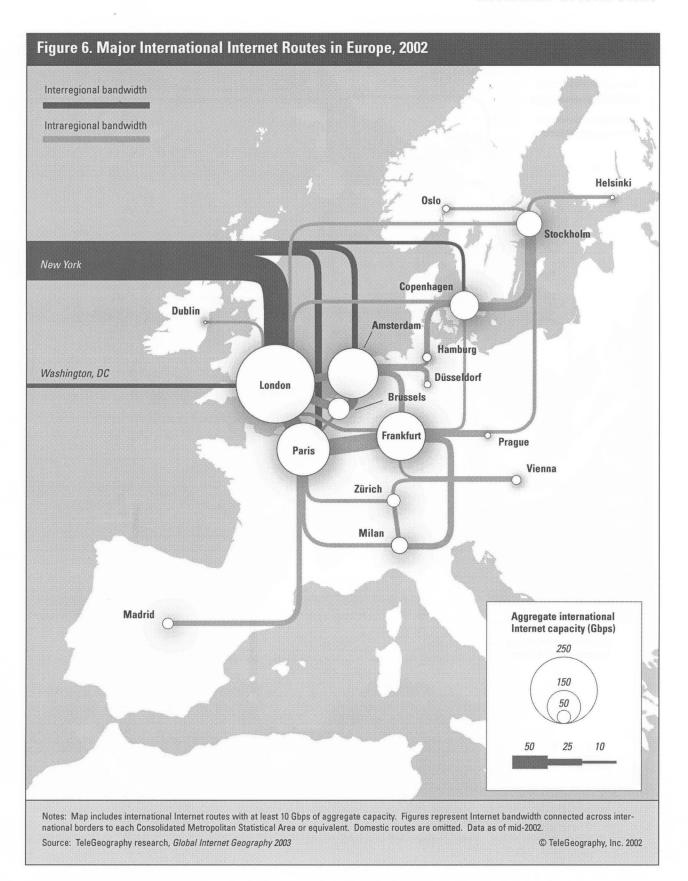
Source: TeleGeography research, Global Internet Geography 2003

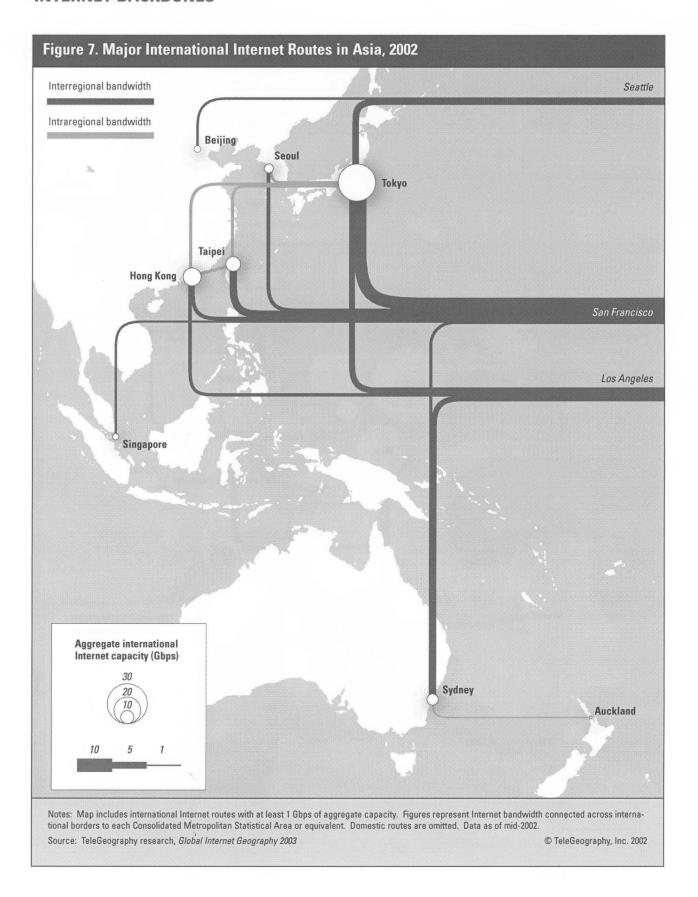
Figure 5. Top 100 U.S. Internet Routes, 2002

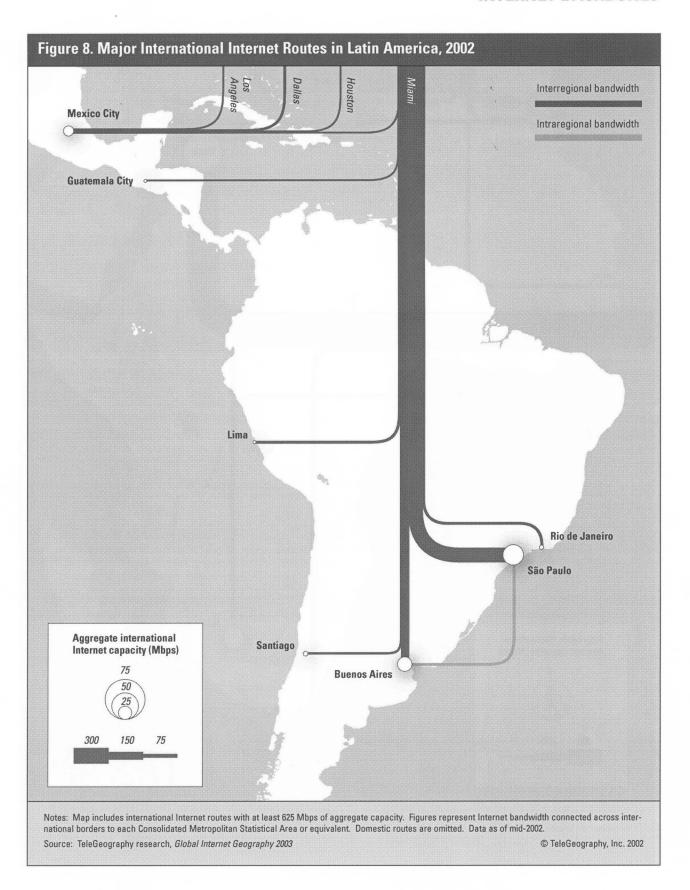
Rank	Route	Internet Bandwidth (Gbps)
1.	New York—Washington, DC-Baltimore	137.4
2.	Los Angeles—San Francisco	129.9
3.	Sacramento—San Francisco	124.9
4.	Atlanta—Washington, DC-Baltimore	111.1
5.	Chicago—New York	110.3
6.	Dallas-Fort Worth—Los Angeles	72.9
7.	Philadelphia—Washington, DC-Baltimore	68.9
8.	San Francisco—Seattle	68.3
9.	Dallas-Fort Worth—Houston	67.9
10.	Portland, OR—Seattle	64.9
11.	Chicago—Washington, DC-Baltimore	63.9
12.	New York—Philadelphia	60.7
13.	Boston—New York	57.9
14.	Atlanta—Dallas-Fort Worth	56.0
15.	Atlanta—Ballas-Fort Worth	53.5
16.		47.8
	Chicago—Denver	
17.	Los Angeles—San Diego	45.9
18.	Chicago—Kansas City	45.7
19.	Chicago—Sacramento	44.8
20.	Los Angeles—Sacramento	43.5
21.	San Francisco—Washington, DC-Baltimore	42.2
22.	Atlanta—Miami	41.1
23.	Denver—San Francisco	37.1
-	Chicago—Dallas-Fort Worth	37.1
25.	Dallas-Fort Worth—Kansas City	36.2
26.	Atlanta—Orlando	34.7
27.	Chicago—San Francisco	34.4
28.	Dallas-Fort Worth—Denver	31.3
29.	Atlanta—Chicago	29.7
30.	Chicago—Seattle	28.2
31.	Chicago—Indianapolis	27.8
32.	Denver—Kansas City	27.4
33.	Orlando—Tampa-St. Petersburg	27.3
34.	Kansas City—San Francisco	25.5
35.	Boston—Chicago	23.2
36.	Chicago—Minneapolis-St. Paul	22.6
37.	Houston—Los Angeles	22.5
38.	New York—San Francisco	22.3
39.	Jacksonville—Orlando	21.8
40.	Atlanta—Jacksonville	21.4
41.	Chicago—Philadelphia	20.7
42.	Los Angeles—Phoenix	20.6
43.	Jacksonville—Miami	20.2
44.	Houston—Tampa-St. Petersburg	20.1
-	Chicago—Cleveland	20.1
46.	Miami—Tampa-St. Petersburg	20.0
47.	Denver—Sacramento	19.9
-	Atlanta—New York	19.9
49.	Dallas-Fort Worth—Washington, DC-Baltimore	19.6
50.	Chicago—St. Louis	19.5

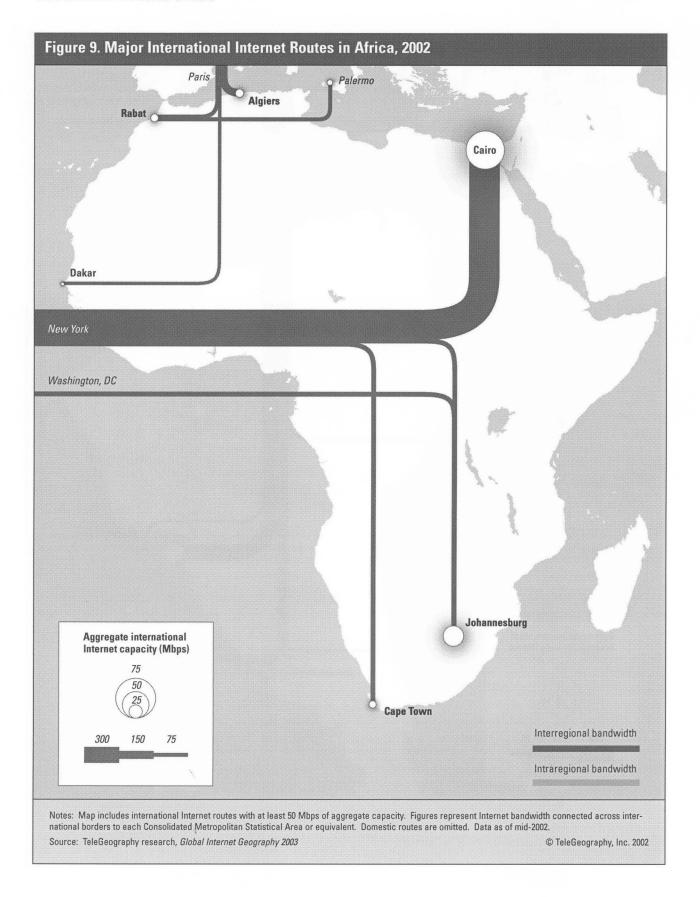
Notes: Figures represent Internet bandwidth connecting Consolidated Metropolitan Statistical Areas or equivalents as of May 2002. Intracity routes are omitted.

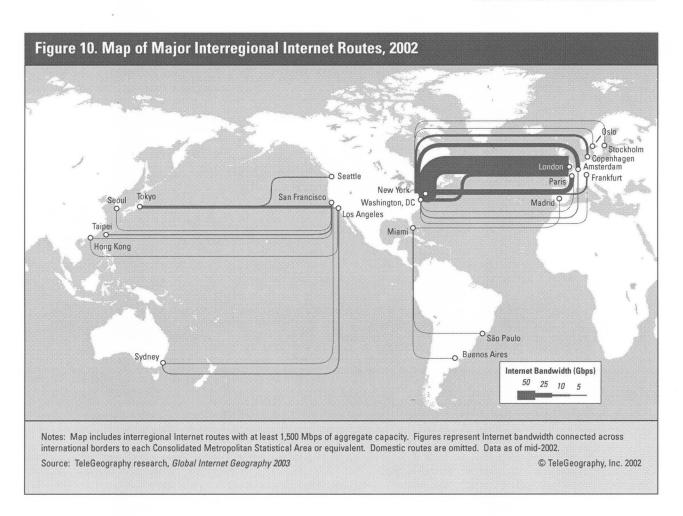
Source: TeleGeography research, U.S. Internet Geography 2003











# Reference

## **National Telecommunications Indicators (A-K)**

Countries	GDP 2001 (US\$ billions)	Population 2001 (millions)	Main Lines 2001 (thous.)	Lines Per 100 people	Cellular Users 2001 (thous.)	International Carriers 2001	Internet Host 2001 (thous.)
Albania	4.1	3.4	197.5	5.7	350	1	<1
Algeria	53.0	30.9	1,880.0	6.1	100	1	<1
Andorra	n.a.	0.1	35.0	52.2	24	1	3
Argentina	268.8	37.5	8,108.0	21.6	6,975	66	465
Armenia	2.0	3.8	529.3	13.9	25	1	2
Australia (a)	368.6	19.4	10,060.0	51.9	11,169	75	2,289
Austria	188.7	8.1	3,810.0	46.9	6,566	65	326
Azerbaijan	5.7	8.1	865.5	10.7	620	1	1
Bahamas	4.8.	0.3	123.3	40.1	61	1	<1
Bahrain	7.8.	0.7	173.9	24.3	300	1	2
Bangladesh	46.7	133.4	514.0	0.4	520	1	<1
						1	
Barbados	2.6	0.3	123.8	46.2	29		<1
Belarus	12.1	10.0	2,857.9	28.7	138		3
Belgium	227.6	10.3	5,074.0	49.4	7,690	50	352
Bolivia	8.0	8.5	514.8	6	744	7	2
Botswana (a)	5.1	1.6	150.3	9.3	278	1	1
Brazil	502.5	172.6	37,430.8	21.7	28,746	4	1,645
Bulgaria	12.7	8.1	2,913.9	35.9	1,550	1	27
Canada	677.2	31.0	20,319.3	65.5	9,924	96	2,890
Cayman Islands	n.a.	0.4	n.a.	n.a.	n.a.	1	n.a.
Chile	63.5	15.4	3,703.3	24.1	5,272	34	123
China	1,159.0	1,271.9	179,034.0	14.1	144,812	3	89
Colombia	83.4	43.0	7,300.0	17	3,265	3	57
Costa Rica	16.2	3.9	945.0	24.3	311	1	9
Côte d'Ivoire	10.4	16.4	293.6	1.8	729	1	3
Croatia	19.8	4.4	1,700.0	38.8	1,755	1	22
Cuba	n.a.	11.2	572.6	5.1	8	1	1
Cyprus	8.7	0.8	435.0	57.2	314	1	2
Czech Republic	56.4	10.3	3,846.0	37.5	6,769	15	216
Denmark	162.8	5.4	3,882.0	72.6	3,954	45	561
Dominican Republic	21.2	8.5	955.1	11.2	1,270	5	42
Ecuador	18.0	12.9	1,335.8	10.4	859	3	3
	97.5	65.2	THE COLUMN TO SERVICE STATES	10.4	2,794	1	2
Egypt			6,650.0				
Estonia	5.3	1.4	503.6	37.2	651	15	51
Finland	122.0	5.2	2,845.0	54.8	4,044	32	887
France	1,302.8	59.2	34,032.9	57.5	35,922	130	789
Georgia	3.1	5.0	867.6	17.3	295	2	2
Germany	1,873.9	82.2	52,280.0	63.6	56,245	135	2,426
Ghana	5.3	19.7	242.1	1.2	194	2	<1
Greece	116.3	10.6	5,607.7	53	7,962	15	143
Guatemala	20.6	11.7	756.0	6.5	1,134	15	7
Guyana	0.7	0.8	79.9	10.4	75	1	<1
Hong Kong (a)	162.6.	6.9	3,897.6	56.7	5,776	235	388
Hungary	52.4	10.2	3,730.0	36.6	4,968	1	168
India (a)	477.6	1,033.4	34,732.1	3.4	6,431	4	83
Indonesia	145.3	213.6	7,949.3	3.7	5,303	1	46
Iran	118.9	64.7	10,346.8	16.0	1,725	1	2
Ireland (a) (b)	101.2	3.8	1,860.0	48.5	2,800	45	128
Israel	110.4	6.4	3,100.0	48.7	5,260	3	144
Italy	1,090.9	57.7	27,303.0	47.3	48,698	120	680
Jamaica	7.8	2.7	512.6	19.2	700	1	1
Japan (a)	4,245.2	127.1	76,000.0	59.8	74,819	150	7,118
Jordan	8.8	5.0	660.0	13.1	74,013	1	2,110
Jordan	0.0	5.0	000.0	10.1	740		2

Source: TeleGeography research, ITU, and World Bank

## **International Telephone Traffic (A-K)**

	Balance			ing Minute:			ing Minutes	
Coun	2001	2000	% Change	2001	2000	% Change	2001	2000
All	251.6	113.7	77.5%	317.0	178.6	0.7%	65.4	64.9
Al	n.a.	n.a.	n.a.	n.a.	n.a.	36.4%	207.1	151.8
And	-15.1	n.a.	n.a.	48.1	n.a.	13.0%	63.2	55.9
Arge	n.a.	n.a.	n.a.	n.a.	n.a.	5.5%	455.9	432.1
Arn	n.a.	n.a.	n.a.	n.a.	n.a.	10.2%	34.6	31.4
Austral	n.a.	n.a.	n.a.	n.a.	n.a.	14.3%	3,030.0	2,650.0
Au	n.a.	n.a.	n.a.	n.a.	n.a.	5.0%	1,480.0	1,410.0
Azerb	n.a.	31.6	n.a.	n.a.	59.7	5.5%	29.6	28.1
Baha	44.4	44.5	4.6%	116.9	111.8	7.8%	72.5	67.3
Ba	12.5	-13.9	45.3%	182.6	125.6	21.9%	170.1	139.5
Bangla	n.a.	n.a.	n.a.	n.a.	n.a.	-3.8%	47.7	49.6
Barb	n.a.	n.a.	n.a.	n.a.	n.a.	17.1%	37.6	32.1
Be	n.a.	n.a.	n.a.	n.a.	n.a.	17.6%	209.9	178.5
Bel	n.a.	n.a.	n.a.	n.a.	n.a.	17.4%	2,155.0	1,835.0
B	n.a.	53.6			80.8	16.4%	31.6	27.2
Botswar	-17.8	n.a.	n.a.	n.a. 41.2	n.a.	40.5%	59.0	42.0
Dutswai		519.8			1,212.4	11.5%	772.2	692.7
	n.a.		n.a.	n.a.				
Bul	95.0	101.0	4.3%	220.0	211.0	13.6%	125.0	110.0
Ca	n.a.	n.a.	n.a.	n.a.	n.a.	9.6%	7,915.0	7,224.0
Cayman Isl	n.a.	-23.7	n.a.	n.a.	27.3	0.0%	51.0	51.0
	n.a.	n.a.	n.a.	n.a.	n.a.	7.6%	281.2	261.4
(	1,670.0	1,260.0	22.0%	4,270.0	3,500.0	16.1%	2,600.0	2,240.0
Colo	n.a.	n.a.	n.a.	n.a.	n.a.	16.5%	363.4	312.0
Costa	34.1	38.2	20.1%	165.5	137.8	32.0%	131.4	99.6
Côte d'I	n.a.	n.a.	n.a.	n.a.	n.a.	-18.4%	60.3	74.0
Cr	n.a.	289.6	n.a.	n.a.	512.0	10.0%	244.5	222.3
	235.5	263.8	-9.3%	258.0	284.4	9.1%	22.4	20.6
Cy	-52.2	-32.9	2.9%	164.3	159.7	12.4%	216.5	192.6
Czech Rep	n.a.	n.a.	n.a.	n.a.	n.a.	17.9%	424.4	359.9
Den	n.a.	n.a.	n.a.	n.a.	n.a.	9.9%	995.0	905.0
Dominican Rep	1,487.2	1,128.3	28.0%	1,714.6	1,340.0	7.4%	227.4	211.7
Ecu	n.a.	n.a.	n.a.	n.a.	n.a.	10.1%	61.1	55.5
	n.a.	437.5	n.a.	n.a.	620.6	5.0%	192.3	183.1
Es	17.3	n.a.	n.a.	91.9	n.a.	-1.2%	74.6	75.5
Fir	n.a.	n.a.	n.a.	n.a.	n.a.	3.6%	485.0	468.0
Fr	n.a.	n.a.	n.a.	n.a.	n.a.	17.0%	7,605.0	6,500.0
Ge	n.a.	-8.0	n.a.	n.a.	37.6	40.8%	64.2	45.6
Geri	n.a.	n.a.	n.a.	n.a.	n.a.	7.8%	10,320.0	9,570.0
G	92.5	124.3	-16.3%	139.3	166.4	11.1%	46.7	42.1
Gr	-129.0	96.6	0.1%	891.0	889.8	28.6%	1,020.0	793.2
Guate	380.6	170.0	81.4%	536.8	295.9	24.1%	156.2	125.9
Gu	50.2	37.2	33.2%	69.6	52.3	29.2%	19.4	15.0
Hong Kor	-1,545.0	-1,216.8	4.5%	1,942.3	1,858.0	13.4%	3,487.3	3,074.9
						-6.4%		
Hur	n.a.	n.a.	n.a.	n.a.	n.a.		326.8	349.2
Ind	1,947.2	1,634.3	17.2%	2,533.6	2,161.4	11.3%	586.4	527.1
Indo	49.7	30.3	5.8%	365.9	345.8	0.2%	316.2	315.5
1 1 11	-6.0	40.0	-20.2%	173.1	216.8	1.3%	179.1	176.8
Ireland (	n.a.	n.a.	n.a.	n.a.	n.a.	22.8%	1,535.0	1,250.0
	-392.0	-361.4	10.1%	728.0	661.0	9.5%	1,120.0	1,022.4
	n.a.	n.a.	n.a.	n.a.	n.a.	15.5%	4,805.0	4,160.0
Jan	318.2	254.6	26.0%	413.8	328.5	29.5%	95.6	73.9
Japa	n.a.	n.a.	n.a.	n.a.	n.a.	6.8%	2,750.0	2,575.0
Jo	31.7	43.5	1.4%	217.0	214.1	8.6%	185.3	170.6

Notes: Data are in millions of minutes of public switched traffic. VoIP call volumes are excluded.
a. International traffic for year ending March 31. Year for Australia, New Zealand, and Pakistan ends June 30.
b. Traffic data exclude some carriers or routes. (See country table for details.)
c. 2000 and 2001 traffic data not directly comparable. (See country table for details.)

d. Data include some refile traffic. (See country table for details.)

# **National Telecommunications Indicators (K-Z)**

Countries	GDP 2001 (US\$ billions)	Population 2001 (millions)	Main Lines 2001 (thous.)	Lines Per 100 people	Cellular Users 2001 (thous.)	International Carriers 2001	Internet Hosts 2001 (thous.)
Kazakhstan	22.6	14.8	1,834.2	12.4	582	3	11
Kenya	10.4	30.7	313.1	1	500	1	3
Korea, Rep.	422.2	47.6	22,724.7	47.7	29.046	60	440
Kyrgyzstan	1.5	5.0	376.1	7.6	27	1	5
Latvia	7.5	2.3	724.8	31	657	1	25
Lesotho	0.8	2.1	22.2	1.1	33	1	<1
Lithuania	11.8	3.5	1,151.7	33	932	1	35
Luxembourg	19.8	0.4	350.0	78.8	432	11	14
Macau	6.2	0.4	176.4	39.4	195	1	<1
Macedonia	3.4	2.0	538.5	26.4	223	1	3
Malaysia (a)	87.5	23.8	4,738.0	19.9	7,128	16	74
Malta	3.6	0.4	207.7	53	139	1	9
Mauritius	4.5	1.2	306.8	25.6	300	1	3
Mexico	617.8	99.4	13,773.0	13.9	21,757	21	918
Moldova	1.5	4.3	676.1	15.8	21,757	1	2
	33.7	29.2	1,191.3	4.1	4,772	1	2
Morocco							
Namibia	3.2	1.8	117.4	6.6	100	OF.	5
Netherlands	375.0	16.0	10,000.0	62.4	11,900	95	2,632
New Zealand (a)	48.3	3.8	1,833.6	47.6	2,417	30	408
Norway	165.5	4.5	3,262.0	72.2	3,737	70	305
Oman (b)	n.a.	2.5	235.3	9.6	325		5
Pakistan (a) (b)	59.6	141.5	3,400.0	2.4	800		11
Palestinian Territory (b)	4.0	3.1	256.9	8.3	300	1	n.a.
Panama	10.2	2.9	430.0	14.8	600		8
Paraguay	6.9	5.6	288.8	5.1	1,150	1	3
Philippines (a)	71.4	77.0	3,100.0	4	10,568	11	31
Poland	174.6	38.7	11,400.0	29.5	10,050	1	490
Portugal	108.5	10.2	4,397.4	43	7,978	32	247
Qatar	14.5.	0.6	167.4	28	179	1	<1
Russia (b)	310.0	144.8.	35,700.0	24.7	5,560	30	354
Saudi Arabia	173.3	21.4	3,232.9	15.1	2,529	1	11
Serbia & Montenegro	10.9	10.6	2,443.9	23	1,998	1	16
Singapore (a)	92.3	4.1	1,947.5	47.5	2,992	93	198
Slovak Republic	20.5	5.4	1,556.3	28.8	2,147	1	73
South Africa (a)	113.3	43.2	4,969.0	11.5	9,197	1	238
Spain (d)	577.5	39.5	17,427.0	44.1	26,494	85	539
Sri Lanka	16.3	19.6	828.0	4.2	720	1	2
Sudan (b)	12.6	31.7	453.0	1.4	105	1	n.a.
Swaziland (a)	1.3	1.1	32.0	3	66	1	1
Sweden	210.1	8.9	6,585.0	74	7,042	120	735
Switzerland	247.4	7.2	5,183.0	71.9	5,226	60	528
Syria	17.9	16.6	1,807.6	10.9	200	1	<1
Taiwan	n.a.	22.4.	12,846.9	57.34	21,633	29	1,713
Tajikistan (b)	1.1	6.2	223.0	3.6	2	1	<1
Thailand (c)	114.8	61.2	5,973.5	9.8	7,550	1	72
Trinidad & Tobago (a)	8.4	1.3	311.8	23.8	225	1	7
Turkey (b)	147.6	66.2	18,900.9	28.5	20,000	1	107
Turkmenistan (b)	6.0	5.3	387.6	7.3	10	1	2
Ukraine (b)	37.6	49.1	10,669.6	21.7	2,225	2	58
United Arab Emirates	n.a.	3.0	1,052.9	35.4	1,909	1	77
United Kingdom (a) (d)	1,406.3	59.9	35,326.0	59	47,026	500	2,231
United States	10,171.4		190,000.0	66.9	127,000	1,800	106,193
Uruguay	18.4	3.4	950.9	28.3	520	13	71
Uzbekistan (b)	11.3	25.1	1,663.0	6.6	63	1	<1
OZDEKISTALI (D)	11.0	23.1	1,005.0	0.0	03		<1

Source: TeleGeography research, ITU, and World Bank

## **International Telephone Traffic (K-Z)**

	Balance	Traffic	s (millions)	ing Minute	Incom	Outgoing Minutes (millions)		Outgo
Countrie	2001	2000	% Change	2001	2000	% Change	2001	2000
Kazakhsta	88.4	77.8	13.0%	206.9	183.1	12.5%	118.6	105.4
Keny	n.a.	36.2	n.a.	n.a.	57.2	15.2%	24.2	21.0
Korea, Re	n.a.	n.a.	n.a.	n.a.	n.a.	5.4%	1,120.0	1,063.0
Kyrgyzsta	18.8	13.3	16.2%	42.3	36.4	1.7%	23.5	23.1
Latvi	40.6	35.3	16.9%	105.3	90.1	18.0%	64.7	54.8
Lesoth	n.a.	n.a.	n.a.	n.a.	n.a.	-0.5%	21.5	21.6
Lithuani	n.a.	n.a.	n.a.	n.a.	n.a.	6.4%	58.1	54.6
Luxembour	n.a.	n.a.	n.a.	n.a.	n.a.	3.6%	394.6	381.0
Maca	-44.6	-48.9	8.5%	111.9	103.2	2.9%	156.5	152.1
Macedoni	131.0	93.2	18.5%	197.2	166.4	-9.5%	66.3	73.2
Malaysia (a	-35.0	-75.0	5.9%	810.0	765.0	0.6%	845.0	840.0
Malt	19.9	13.4	16.0%	65.5	56.5	5.8%	45.6	43.0
Mauritiu	20.6	13.9	14.8%	56.2	49.0	1.5%	35.6	35.1
Mexic	3,018.0	3,915.0	-13.5%	5,100.0	5,896.0	5.1%	2,082.0	1,981.0
Moldov	109.6	70.1	33.9%	161.8	120.8	3.0%	52.3	50.8
						10.0%	269.5	245.0
Moroco	n.a.	n.a.	n.a.	n.a.	n.a.			
Namibi	-18.7	-9.5	-8.9%	46.2	50.7	7.8%	64.8	60.2
Netherland	n.a.	n.a.	n.a.	n.a.	n.a.	14.0%	3,225.0	2,830.0
New Zealand (a	n.a.	n.a.	n.a.	n.a.	n.a.	1.6%	965.0	950.0
Norwa	n.a.	n.a.	n.a.	n.a.	n.a.	8.0%	796.0	737.0
Oman (I	-51.3	n.a.	n.a.	108.0	n.a.	36.4%	159.3	116.8
Pakistan (a) (I	1,055.2	797.4	30.0%	1,165.1	896.1	11.5%	110.0	98.6
Palestinian Territory (	2.6	-8.4	28.7%	47.9	37.2	-0.8%	45.3	45.6
Panam	74.6	59.7	7.4%	119.9	111.7	-12.8%	45.3	51.9
Paragua	40.6	38.4	5.8%	75.8	71.6	5.9%	35.3	33.3
Philippines (a	1,883.7	1,650.6	18.0%	2,332.7	1,977.6	37.3%	449.0	327.0
Polan	n.a.	n.a.	n.a.	n.a.	n.a.	8.0%	729.9	675.8
Portuga	n.a.	n.a.	n.a.	n.a.	n.a.	25.0%	900.0	720.0
Qata	-58.2	-47.5	18.8%	113.5	95.5	20.0%	171.6	143.0
Russia (I	-212.3	n.a.	n.a.	869.3	n.a.	14.6%	1,081.6	944.0
Saudi Arabi	-811.2	n.a.	n.a.	705.5	n.a.	26.9%	1,516.6	1,194.9
Serbia & Montenegr	306.7	n.a.	n.a.	582.2	n.a.	-4.0%	275.5	286.9
Singapore (a	n.a.	n.a.	n.a.	n.a.	n.a.	23.5%	1,870.7	1,515.0
Slovak Republi	n.a.	70.4	n.a.	n.a.	233.1	8.4%	176.3	162.7
South Africa (a	225.3	205.4	5.1%	736.0	700.0	3.3%	510.7	494.6
Spain (d	n.a.	n.a.	n.a.	n.a.	n.a.	33.0%	4,275.0	3,215.0
Sri Lank	126.0	115.0	14.6%	180.0	157.0	28.6%	54.0	42.0
Sudan (I	n.a.	123.9	n.a.	n.a.	155.7	13.4%	36.1	31.8
Swaziland (a	n.a.	-2.6	n.a.	n.a.	22.5	4.9%	26.3	25.1
Swede	n.a.	n.a.	n.a.	n.a.	n.a.	10.3%	1,710.0	1,550.0
Switzerlan	n.a.	n.a.	n.a.	n.a.	n.a.	16.2%	3,230.0	2,780.0
Syri	175.8	146.0	13.9%	325.8	286.0	7.1%	150.0	140.0
Taiwa	n.a.	n.a.	n.a.	n.a.	n.a.	31.2%	1,522.2	1,160.0
Tajikistan (t		11.7			18.5	26.6%	8.6	6.8
	n.a. 177.4	71.4	n.a. 30.1%	n.a. 555.0	426.6	6.3%	377.7	355.2
Thailand (c	108.4	87.2	12.8%		167.7	0.3 %	80.9	
Trinidad & Tobago (a				189.2				80.5
Turkey (t	425.0	508.2	-11.3%	1,100.0	1,240.0	-7.8%	675.0	731.8
Turkmenistan (t	n.a.	-4.5	n.a.	n.a.	11.3	22.6%	19.3	15.7
Ukraine (t	n.a.	-93.4	n.a.	n.a.	269.5	6.9%	388.0	363.0
United Arab Emirate	n.a.	n.a.	n.a.	n.a.	n.a.	24.2%	1,395.9	1,123.6
United Kingdom (a) (d	-5,065.2	-4,779.5	2.7%	7,664.8	7,463.2	4.0%	12,730.0	2,242.7
United State	-23,872.4	-24,584.1	3.0%	13,400.0	13,010.7	-0.9%	37,272.4	7,594.8
		33.0	15.2%	127.8	110.9	0.1%	78.0	78.0
Urugua Uzbekistan (t	49.8	-17.0	13.270	127.0	54.3	-18.3%	58.3	71.4

Notes: Data are in millions of minutes of public switched traffic. VoIP call volumes are excluded.
a. International traffic for year ending March 31. Year for Australia, New Zealand, and Pakistan ends June 30.

b. Traffic data exclude some carriers or routes. (See country table for details.)

c. 2000 and 2001 traffic data not directly comparable. (See country table for details.)

d. Data include some refile traffic. (See country table for details.)

# **International Dialing Codes, by Country**

Afghanistan	British Virgin Islands1-284
Albania	Brunei
Tirana4	Bandar Seri Begawan 2
Algeria	<b>Bulgaria</b>
Algiers21	Sofia2
American Samoa684	Burkina Faso226
Andorra376	Burundi
Angola244	Cambodia855
Luanda2	Cameroon237
Anguilla1-264	Canada
Antigua & Barbuda 1-268	Montreal
Argentina	Ottawa
Buenos Aires1	Toronto416/647
Armenia	Vancouver604/778
Yerevan1	Cape Verde
Aruba297	Cayman Islands 1-345
Ascension Island247	Central African Republic236
Australia	
	Bangui61
Melbourne3	Chad
Sydney	Chile
Australian Territories 672	Santiago2
Austria	China, People's Republic of 86
Vienna1	Beijing10
Azerbaijan994	Guangzhou20
Baku12	Shanghai
<b>Bahamas</b> 1-242	<b>Colombia</b>
<b>Bahrain</b> 973	Bogota1
Bangladesh	Cocos Islands; Norfolk &
Dhaka2	Christmas Islands 672
<b>Barbados</b> 1-246	<b>Comoros</b>
<b>Belarus</b>	Congo, Dem. Rep. of 243
Minsk172	Kinshasa12
Belgium32	Congo, Republic of 242
Brussels2	Brazzaville81/82/83
Belize	Cook Islands
Belmopan8	Costa Rica
Benin229	Côte d'Ivoire225
Bermuda 1-441	Croatia
Bhutan	Zagreb1
<b>Bolivia</b>	<b>Cuba</b>
La Paz2	Havana7
Bosnia-Herzegovina 387	Cyprus
Sarajevo71	Nicosia2
Botswana	Czech Republic
Brazil	Prague2
Brasilia61	Denmark
Rio de Janeiro21	<b>Djibouti</b>
São Paulo11	Dominica1-767
British Indian	Dominican Republic 1-809
Ocean Terr	<b>East Timor</b>

British Virgin Islands1-284
Brunei
Bandar Seri Begawan 2
<b>Bulgaria</b>
Sofia
Burkina Faso
Burundi
Cambodia855
Cameroon237
Canada
Montreal
Ottawa613
Toronto416/647
Vancouver604/778
Cape Verde238
Cayman Islands 1-345
Central African Republic236
Bangui61
Chad235
Chile
Santiago2
China, People's Republic of 86
Beijing10
Guangzhou20
Shanghai21
Colombia
Bogota1
Cocos Islands; Norfolk &
Christmas Islands 672
Comoros
Congo, Dem. Rep. of 243
Kinshasa12
Congo, Republic of 242
Brazzaville81/82/83
Cook Islands
Costa Rica506
Côte d'Ivoire225
Croatia
Zagreb1
Cuba53
Havana7
<b>Cyprus</b>
Nicosia2
Czech Republic
Prague2
<b>Denmark</b> 45
<b>Djibouti</b>
<b>Dominica</b> 1-767
Dominican Republic 1-809

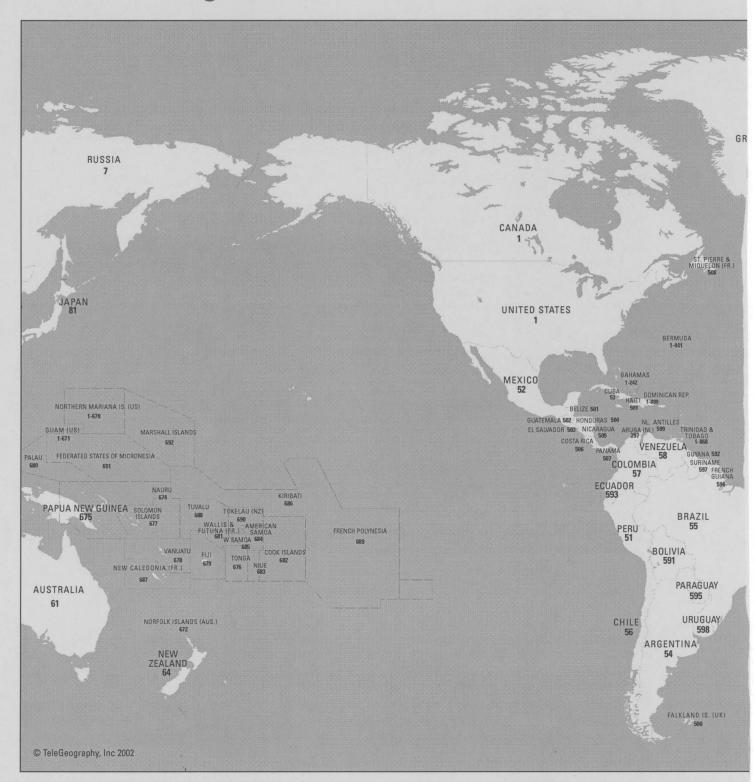
<b>Ecuador</b> 59
Quito
Quito
Cairo
El Salvador503
Equatorial Guinea 24
<b>Eritrea</b> 29
<b>Estonia</b>
Tallinn
<b>Ethiopia</b>
Addis Ababa
Falkland Islands 50
Faroe Islands29
Fiji
Finland
Helsinki
France
Paris
Marseille49
French Antilles 59
French Guiana
French Polynesia689
<b>Gabon</b>
<b>Gambia</b>
<b>Georgia</b> 99
Tbilisi
<b>Germany</b>
Berlin
Bonn228
Frankfurt69
Munich89
Ghana
Accra2
Gibraltar350
Greece
Athens
Greenland299
<b>Grenada</b> 1-473
Guadeloupe
<b>Guam</b>
Guatemala502
Guinea
Guinea-Bissau245
<b>Guyana</b>
Georgetown
Haiti509
Honduras504
Hong Kong
Hungary36

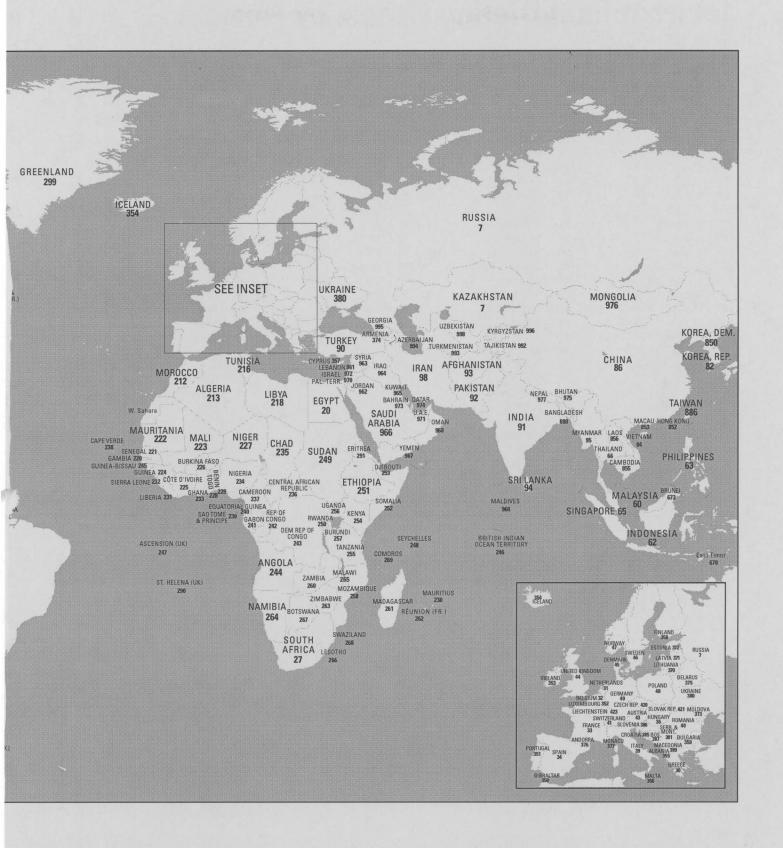
uador	Iceland
Quito2	India
ypt20	Mumbai
Cairo2	Calcutta
Salvador503	New Delhi11
uatorial Guinea	Indonesia62
trea291	Jakarta21
tonia	Inmarsat
Tallinn	Special
iopia251	East Atlantic871
Addis Ababa1	Pacific872
kland Islands 500	Indian
roe Islands298	West Atlantic874
i679	International Freephone800
land	Iran98
Helsinki9	Tehran21
nce33	Iraq964
Paris1	Baghdad1
Marseille491	Ireland
ench Antilles 596	Dublin1
ench Guiana 594	Israel
nch Polynesia689	Jerusalem2
bon	Tel Aviv3
mbia	Italy39
orgia995	Rome
Tbilisi32	Milan02
rmany49	Jamaica1-876
Berlin	Japan81
Bonn228	Osaka
Frankfurt69	
Munich89	Tokyo
	Jordan
Ana	Amman
Accra	Kazakhstan
oraltar350	Almaty3272
ece30	Kenya
Athens1	Nairobi2
eenland	Kiribati
enada1-473	Korea, Dem. Rep. of850
adeloupe	Pyongyang2
am	Korea, Republic of 82
atemala502	Seoul
inea224	Kuwait
inea-Bissau245	Kyrgyzstan
yana	Bishkek
Georgetown2	Laos
iti509	<b>Latvia</b>
nduras	Riga2
ng Kong	<b>Lebanon</b>
ngary36	Beirut1
Budapest1	<b>Lesotho</b>

#### REFERENCE

Liberia231	New Zealand64	Serbia & Montenegro381	Ashkhabad12
Libya	Auckland9	Belgrade11	
Tripoli21	Wellington4	Seychelles	Turks & Caicos1-649
Liechtenstein423	Nicaragua505	Sierra Leone232	Tuvalu
<b>Lithuania</b>	Managua2	Freetown22	<b>Uganda</b>
Vilnius2	Niger227	Singapore65	Kampala41
Luxembourg352	Nigeria	Slovak Republic 421	Ukraine
Macau853	Lagos1	Bratislava7	Kiev44
Macedonia	Niue	Slovenia	United Arab Emirates 971
Skopje91	Northern Marianas 1-670	Ljubljana61	Abu Dhabi2
Madagascar261	Saipan322	Solomon Islands 677	Dubai
Malawi265	Norway47	Somalia252	United Kingdom44
Malaysia60	Oslo22/23	Mogadishu1	Cardiff2920
Kuala Lumpur3	Oman968	South Africa27	Glasgow141
Maldives	Pakistan	Johannesburg10/11	London207/208
Mali223	Islamabad51	Pretoria12	Manchester161
Malta356	Palestinian Territory 970	Spain	United States1
Marshall Islands692	Palau	Madrid91	Chicago312/773/872
Martinique	Panama	Barcelona93	Houston
Mauritania	Papua New Guinea675	Sri Lanka	Los Angeles 213/323
Mauritius	Paraguay595	Colombo1	Miami305/786
Mayotte	Asuncion21	Sudan	New York 212/646/917
Mexico	Peru	Khartoum11	Washington
Guadalajara33	Lima14	Suriname597	U.S. Virgin Islands 1-340
Mexico City55	Philippines63	Swaziland268	Uruguay598
Monterrey81	Manila2	Sweden	Montevideo2
Micronesia691	Poland48	Stockholm8	Uzbekistan998
	Warsaw22		Tashkent71
Moldova		Switzerland	Vanuatu
Chisinau	Portugal	Berne	
Monaco	Lisbon21	Zurich1	Vatican City
Mongolia	Puerto Rico1-787	Syria	
Ulaanbaatar1	Qatar	Damascus11	Caracas
Montserrat1-664	Réunion Island262	Tahiti	Vietnam84
Morocco212	Romania	Taiwan	Wallis & Futuna681
Casablanca2	Bucharest1	Taipei	Western Samoa685
Rabat7	Russia7	Tajikistan	Yemen
Mozambique258	Moscow	Dushanbe	Sanaa
Maputo1	St. Petersburg	Tanzania	Zambia
Myanmar	Rwanda	Dar Es Salaam22	Lusaka1
Namibia	<b>St. Helena</b>	Thailand	Zanzibar (Tanzania)255
Windhoek61	St. Kitts & Nevis 1-869	Bangkok2	<b>Zimbabwe</b>
Nauru	<b>St. Lucia</b> 1-758	Togo228	Harare4
Nepal	St. Pierre & Miquelon508	Tokelau	
Kathmandu1	St. Vincent & the	Tonga676	
Netherlands	Grenadines1-784	Trinidad & Tobago 1-868	
Amsterdam20	<b>San Marino</b>	Tunisia	
Netherlands Antilles599	Sao Tome and Principe239	Tunis71	
New Caledonia	Saudi Arabia	Turkey90	
	Riyadh1	Ankara312	
	Senegal221	Istanbul212	
		Turkmenistan993	

## **World Dialing Codes**





# **International Dialing Codes, by Number**

1	Canada	265	Malawi	48	Poland	688	Tuvalu
	Guam	266	Lesotho	49	Germany	689	French Polynesia
	Northern Marianas	267	Botswana	500	Falkland Islands	690	Tokelau
	United States	268	Swaziland	501	Belize	691	Micronesia
	Caribbean	269	Comoros & Mayotte	502	Guatemala	692	Marshall Islands
20	Egypt	27	South Africa	503	El Salvador	7	Kazakhstan
212	Morocco	290	St. Helena	504	Honduras		Russia
213	Algeria	291	Eritrea	505	Nicaragua	800	International Freephone
216	Tunisia	297	Aruba	506	Costa Rica	81	Japan
218	Libya	298	Faroe Islands	507	Panama	82	Korea, Republic of
220	Gambia	299	Greenland	508	St. Pierre & Miquelon	84	Vietnam
221	Senegal	30	Greece	509	Haiti	850	Korea, Dem. Rep. of
222	Mauritania	31	Netherlands	51	Peru	852	Hong Kong
223	Mali	32	Belgium	52	Mexico	853	Macau
224	Guinea	33	France	53	Cuba	855	Cambodia
225	Côte d'Ivoire	34	Spain	54	Argentina	856	Laos
226	Burkina Faso	350	Gibraltar	55	Brazil	86	China
227	Niger	351	Portugal	56	Chile	870	Inmarsat Special
228	Togo	352	Luxembourg	57	Colombia	871	Inmarsat East Atlantic
229	Benin	353	Ireland	58	Venezuela	872	Inmarsat Pacific
230	Mauritius	354	Iceland	590	Guadeloupe	873	Inmarsat Indian
231	Liberia	355	Albania	591	Bolivia	874	Inmarsat West Atlantic
232	Sierra Leone	356	Malta	592	Guyana	880	Bangladesh
233	Ghana	357	Cyprus	593	Ecuador	886	Taiwan
234	Nigeria	358	Finland	594	French Guiana	90	Turkey
235	Chad	359	Bulgaria	595	Paraguay	91	India
236	Central African Republic	36	Hungary	596	Martinique	92	Pakistan
237	Cameroon	370	Lithuania	597	Suriname	93	Afghanistan
238	Cape Verde	371	Latvia	598	Uruguay	94	Sri Lanka
239	Sao Tome & Principe	372	Estonia	599	Netherlands Antilles	95	Myanmar
240	Equatorial Guinea	373	Moldova	60	Malaysia	960	Maldives
241	Gabon	374	Armenia	61	Australia	961	Lebanon
242	Congo, Republic of	375	Belarus	62	Indonesia	962	Jordan
243	Congo, Dem. Rep. of	376	Andorra	63	Philippines	963	Syria
244	Angola	377	Monaco	64	New Zealand	964	Iraq
245	Guinea-Bissau	378	San Marino	65	Singapore	965	Kuwait
246	British Indian Ocean Terr.	379	Vatican City	66	Thailand	966	Saudi Arabia
247	Ascension Island	380	Ukraine	670	East Timor	967	Yemen
248	Seychelles	381	Serbia & Montenegro	672	Australian Territories	968	Oman
249	Sudan	385	Croatia	673	Brunei	970	Palestinian Territory
250	Rwanda	386	Slovenia	674	Nauru	971	United Arab Emirates
251	Ethiopia	387	Bosnia-Herzegovina	675	Papua New Guinea	972	Israel
252	Somalia	389	Macedonia	676	Tonga	973	Bahrain
253	Djibouti	39	Italy	677	Solomon Islands	974	Qatar
254	Kenya	40	Romania	678	Vanuatu	975	Bhutan
255	Tanzania	41	Switzerland	679	Fiji Islands	976	Mongolia
256	Uganda	420	Czech Republic	680	Palau	977	Nepal
257	Burundi	421	Slovak Republic	681	Wallis & Futuna	98	Iran
258	Mozambique	423	Liechtenstein	682	Cook Islands	992	Tajikistan
260	Zambia	43	Austria	683	Niue	993	Turkmenistan
261	Madagascar	44	United Kingdom	684	American Samoa	994	Azerbaijan
262	Réunion Island	45	Denmark	685	Western Samoa	995	Georgia
263	Zimbabwe	46	Sweden	686	Kiribati	996	Kyrgyzstan
264	Namibia	47	Norway	687	New Caledonia	998	Uzbekistan

## North American Area Codes, by Number

201	Now Jarony	221	Illinoic	540	Virginia	714	California '	864	South Carolina
201	New Jersey	331	Illinois		Virginia	715		865	Tennessee
202	Dist. of Columbia	334	Alabama	541	Oregon		Wisconsin		
203	Connecticut	336	North Carolina	551	New Jersey	716	New York	867	Northwest
204	Manitoba	337	Louisiana	559	California	717	Pennsylvania	000	Territories/Yukon
205	Alabama	339	Massachusetts	561	Florida	718	New York	868	Trinidad & Tobago
206	Washington	340	U.S. Virgin Is.	562	California	719	Colorado	869	St. Kitts & Nevis
207	Maine	345	Cayman Islands	563	lowa	720	Colorado	870	Arkansas
208	Idaho	347	New York	567	Ohio	724	Pennsylvania	872	Illinois
209	California	351	Massachusetts	570	Pennsylvania	727	Florida	876	Jamaica
210	Texas	352	Florida	571	Virginia	731	Tennessee	877	Toll-free serv.
212	New York	360	Washington	573	Missouri	732	New Jersey	878	Pennsylvania
213	California	361	Texas	574	Indiana	734	Michigan	880	Toll-free serv.
		100000000000000000000000000000000000000		580		740	Ohio	881	Toll-free serv.
214	Texas	386	Florida		Oklahoma				
215	Pennsylvania	401	Rhode Island	585	New York	754	Florida	882	Toll-free serv.
216	Ohio	402	Nebraska	586	Michigan	757	Virginia	888	Toll-free serv.
217	Illinois	403	Alberta	601	Mississippi	758	St. Lucia	900	Info. Servs.
218	Minnesota	404	Georgia	602	Arizona	760	California	901	Tennessee
219	Indiana	405	Oklahoma	603	New Hampshire	763	Minnesota	902	Nova Scotia &
224	Illinois	406	Montana	604	British Columbia	765	Indiana		Prince Edward Is.
225	Louisiana	407	Florida	605	South Dakota	767	Dominica	903	Texas
228	Mississippi	408	California	606	Kentucky	770	Georgia	904	Florida
				607	New York	772		905	
229	Georgia	409	Texas				Florida		Ontario
231	Michigan	410	Maryland	608	Wisconsin	773	Illinois	906	Michigan
234	Ohio	411	Directory Assist.	609	New Jersey	774	Massachusetts	907	Alaska
236	Virginia	412	Pennsylvania	610	Pennsylvania	775	Nevada	908	New Jersey
239	Florida	413	Massachusetts	611	Repair Service	778	British Colombia	909	California
240	Maryland	414	Wisconsin	612	Minnesota	780	Alberta	910	North Carolina
242	Bahamas	415	California	613	Ontario	781	Massachusetts	911	Emergency Servs.
246	Barbados	416	Ontario	614	Ohio	784	St. Vincent &	912	Georgia
248	Michigan	417	Missouri	615	Tennessee	-	Grenadines	913	Kansas
						785	Kansas	914	New York
250	British Columbia	418	Quebec	616	Michigan				12 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
251	Alabama	419	Ohio	617	Massachusetts	786	Florida	915	Texas
252	North Carolina	423	Tennessee	618	Illinois	787	Puerto Rico	916	California
253	Washington	425	Washington	619	California	800	Toll-free serv.	917	New York
254	Texas	434	Virginia	620	Kansas	801	Utah	918	Oklahoma
256	Alabama	435	Utah	623	Arizona	802	Vermont	919	North Carolina
262	Wisconsin	440	Ohio	626	California	803	South Carolina	920	Wisconsin
264	Anguilla	441	Bermuda	630	Illinois	804	Virginia	925	California
267	Pennsylvania	443	Maryland	631	New York	805	California	928	Arizona
				636		806		931	Tennessee
268	Antigua	450	Quebec		Missouri		Texas		
269	Michigan	464	Illinois	641	lowa	807	Ontario	936	Texas
270	Kentucky	469	Texas	646	New York	808	Hawaii	937	Ohio
276	Virginia	473	Grenada	647	Ontario	809	Dominican Rep.	939	Puerto Rico
281	Texas	478	Georgia	649	Turks & Caicos Is.	810	Michigan	940	Texas
284	British Virgin Is.	480	Arizona	650	California	812	Indiana	941	Florida
289	Ontario	484	Pennsylvania	651	Minnesota	813	Florida	947	Michigan
301	Maryland	500	Pers. Comm. Serv.	660	Missouri	814	Pennsylvania	949	California
302	Delaware	000	(PCS)	661	California	815	Illinois	952	Minnesota
303	Colorado	501	Arkansas	662	Mississippi	816	Missouri	954	Florida
				664		817	221	956	Texas
304	West Virginia	502	Kentucky	- TOTAL	Montserrat		Texas		
305	Florida	503	Oregon	670	Northern Marianas	818	California	970	Colorado
306	Saskatchewan	504	Louisiana	671	Guam	819	Quebec	971	Oregon
307	Wyoming	505	New Mexico	678	Georgia	828	North Carolina	972	Texas
308	Nebraska	506	Nebraska	679	Michigan	830	Texas	973	New Jersey
309	Illinois	507	Minnesota	682	Texas	831	California	978	Massachusetts
310	California	508	Massachusetts	701	North Dakota	832	Texas	979	Texas
312	Illinois	509	Washington	702	Nevada	843	South Carolina	980	North Carolina
313	Michigan	510	California	703	Virginia	845	New York	985	Louisiana
		512		703	North Carolina	847	Illinois	989	Michigan
314	Missouri		Texas					303	wilchigail
315	New York	513	Ohio	705	Ontario	848	New Jersey		
316	Kansas	514	Quebec	706	Georgia	850	Florida		
317	Indiana	515	lowa	707	California	856	New Jersey		
318	Louisiana	516	New York	708	Illinois	857	Massachusetts		
319	lowa	517	Michigan	709	Newfoundland	858	California		
320	Minnesota	518	New York	710	U.S. Government	859	Kentucky		
321	Florida	519	Ontario		Emergency	860	Connecticut		
323	California	520	Arizona	712	lowa	862	New Jersey		
330	Ohio	530	California	713	Texas	863	Florida		

530 California

713

Texas

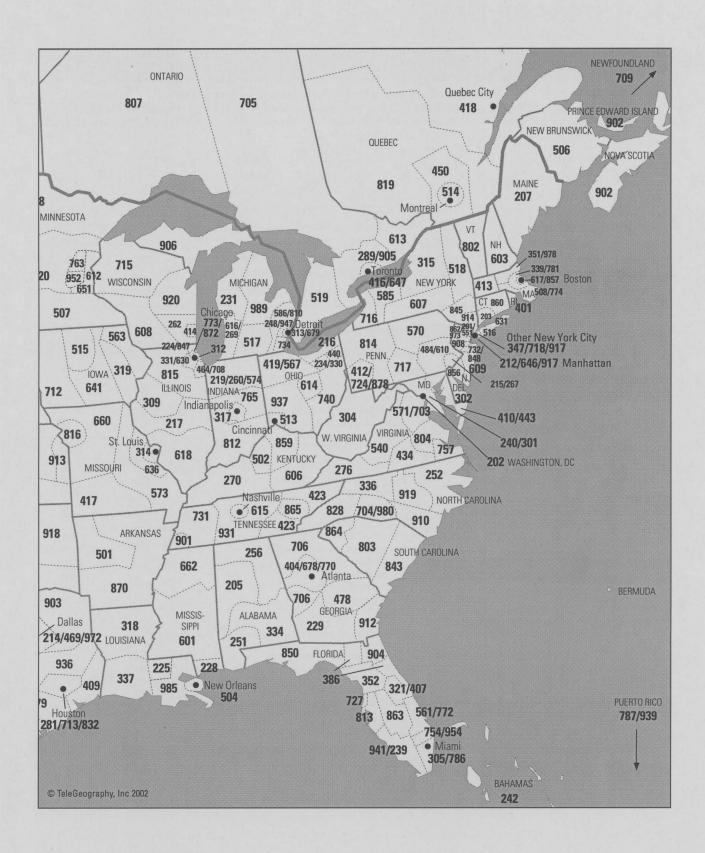
## North American Area Codes, by Jurisdiction

Alabalia	COLOLAGO	illulaliapolis
Birmingham and	Denver area	Central Indiana excluding
west-central Alabama205	Colorado Springs, Pueblo and	Indianapolis
Mobile and southwestern Alabama 251	southeastern Colorado	Evansville and southern Indiana 812
Huntsville and northern Alabama256	Aspen, Durango, and	lowa
Montgomery and southern Alabama334	northwestern Colorado970	Cedar Rapids and eastern Iowa319
Alaska907	Connecticut	Des Moines, Ames, and
		Des Mollies, Allies, alla
Alberta	Bridgeport, New Haven and	central lowa515
Calgary and southern Alberta403	southwestern Connecticut203	Davenport, Dubuque, and
Edmonton and northern Alberta 780	Hartford, Bristol, and	notheastern lowa
Anguilla	northeastern Connecticut860	Mason City, Pella, and
Antigua	Delaware	Mason City, Pella, and central lowa64
Arizona	District of Columbia	Council Bluffs, Sioux City, and
Eastern Phoenix area	Washington	western lowa712
Tucson and southeastern Arizona520	Dominica	Jamaica
Central Phoenix	Dominican Republic809	Kansas
Western Phoenix623	Florida	Dodge City, Wichita, and
Northern and southwestern Arizona928	Miami, Key West and	southern Kansas316
Arkansas	southeastern Florida305/786	Southern Kansas except
Little Rock, Fayetteville and	Orlando and	Wichita metro area620
northwestern Arkansas	central eastern Florida	Topeka, Lawrence, and
Jonesboro and southern Arkansas 870	Gainesville and central Florida	northern Kansas
Bahamas242	Daytona Beach, area west	Kansas City and eastern Kansas913
Barbados	of Jacksonville	Kentucky
Bermuda	West Palm Beach, Boca Raton, and	Paducah, Bowling Green, and
British Columbia	east central Florida	western Kentucky270
British Columbia except		Louisville, Shelbyville, and
V	Tampa Bay	Louisville, Silelbyville, allu
Vancouver area	St. Petersburg	north-central Kentucky
Vancouver area	Pensacola, Tallahassee, and	Eastern Kentucky606
British Virgin Islands	northwestern Florida850	Richmond, Danville, and
California	Lakeland, Sebring and	northeastern Kentucky859
Stockton, Fresno, Modesto, and	south-central Florida	Louisiana
central California209	Jacksonville, Daytona, and	Baton Rouge and
Los Angeles	northeastern Florida904	central-eastern Louisiana225
	Ded at Constant	
Malibu, Beverly Hills and west	Bradenton, Sarasota, and	Shreveport, Monroe, and
Los Angeles suburbs310	southwestern Florida239/941	northern Louisiana318
Florence	Fort Lauderdale	Lake Charles, Lafayette, and
San Jose, Sunnyvale, and Cupertino408	Georgia	southwestern Louisiana337
San Francisco	Albany, Valdosta, and	New Orleans and
Oakland and Berkeley areas	south-central Georgia229	southeastern Louisiana
	Atlanta 404/670/770	
Chico, Redding, and	Atlanta	Southeastern Louisiana except
northeastern California530	Macon, Swainsboro and	New Orleans and Baton Rouge985
Fresno and central California559	south-central Georgia478	Maine
Long Beach	N Georgia: Columbus, Augusta 706	Manitoba
San Diego and	Savannah, Vidalia, and	Maryland
southwestern California619	southeastern Georgia912	Rockville, Hagerstown, and
Pasadena	Grenada	western Maryland240/301
San Mateo, Palo Alto and south	Guam	Baltimore, Annapolis, and
San Francisco suburbs650	Hawaii	eastern Maryland410/443
Bakersfield and	ldaho	Massachusetts
south central California	Illinois	Waltham, Lexington, and
F . B . F . I . III . I	Champaign, Urbana, Springfield,	Boston suburbs
northern California 707	and central Illinois217	Lowell, Salem, and northern
northern California	North contain Illinois and	Massachusetts
Northern Grange County		Massachuseus
Ontario and San Bernadino	northwest Chicago suburbs	Pittsfield, Springfield, and
Barstow, Encito, Palm Springs and	Peoria, Rock Island, and	western Massachusetts413
southeastern California	west-central Illinois309	Framingham, Cape Cod, and
Santa Barbara, Bakersfield, and	Chicago	southern Massachusetts
central western California	Southern Chicago suburbs	Boston
	Alton, Mount Vernon, and	
Burbank and Glendale areas818		Michigan City Myslesses and
Monterey, Santa Cruz, and	southern Illinois	Traverse City, Muskegon, and
west-central California831	Central Chicago suburbs630/331	northwestern Michigan
Northern San Diego and Del Mar 858	Chicago/outside downtown	Pontiac, Southfield, and
Sacramento	La Salle, Rockford, and	Oakland County248/947
Concord, Livermore, Walnut Creek925	northern Illinois	Detroit
Anaheim, Irvine, and	Indiana	Lansing and central Michigan517
southern Orange County	Gary. Fort Wayne and	Flint, Flushing, and
Cayman Islands345	northern Indiana	southeastern Michigan 586/810

Grand Rapids, Kalamazoo and	Newfoundland	St. Vincent & Grenadines
southwestern Michigan	North Carolina	Saskatchewan
Ann Arbor and Wayne734	Northeastern North Carolina252	South Carolina
Marquette and northern Michigan 906	Winston-Salem, Greensboro, and	Columbia and central
Bay City and central Michigan989	northwestern North Carolina	South Carolina803
	Charlotte and south central	Charleston and eastern
Minnesota		Court Constitute astern
Duluth and northern Minnesota 218	North Carolina	South Carolina
St. Cloud and central Minnesota 320	Asheville and western	Greenville and western
Rochester and southern Minnesota 507	North Carolina828	South Carolina864
Minneapolis	Fayetteville and southeastern	South Dakota
St. Paul	North Carolina910	Tennessee
Fridley and Blaine	Raleigh and northeastern	Chattanooga, Johnson City, and
	North Carolina919	southeastern Tennessee
Bloomington and Minnetonka952		Nachaille C15
Mississippi	North Dakota701	Nashville
Biloxi and southern Mississippi	Northern Marianas	Jackson and western Tennessee 731
Jackson and central Mississippi 601	Northwest Territories/Yukon	Knoxville, Jefferson City, and
Greenville, and northern Mississippi 662	Nova Scotia and Prince Edward Island 902	east central Tennessee865
Missouri	Ohio	Memphis and western Tennessee901
St. Louis	Cleveland	Central Tennessee
	Youngstown, Akron, Canton,	excluding Nashville
Joplin, Springfield, and		
southwestern Missouri	and northeastern Ohio	Texas
Jefferson City, Columbia, and	Toledo and northwestern Ohio419/567	San Antonio210
eastern Missouri	Northeastern Ohio excluding	Dallas
Franklin and Jefferson counties636	Cleveland	Waco and central Texas
Marshall and northern Missouri660	Cincinnati and southwestern Ohio513	Houston
Kansas City816	Columbus	Corpus Christi and
		southeastern Texas
Montana	Southeastern Ohio	
Montserrat	Southwestern Ohio excluding	Galveston and southeastern Texas 409
Nebraska	Cincinnati	Austin and San Marcos512
North Platte and western Nebraska 308	Oklahoma	Fort Worth and Arlington682/817
Omaha, Lincoln, and	Oklahoma City and	Amarillo and northern Texas806
eastern Nebraska402	central Oklahoma405	Uvalde and southwest Texas830
Nevada	Southwestern Oklahoma580	Tyler and northeastern Texas
	Tulsa and northeastern Oklahoma 918	El Paso, and western Texas
Las Vegas and southern Nevada 702		Conservation of Tours 1000
Northern Nevada	Ontario	Conroe and southeastern Texas 936
New Brunswick506	Toronto	Denton and northern Texas940
New Hampshire	London and southwestern Ontario519	Laredo, and southern Texas
New Jersey	Ottawa and southeastern Ontario 613	Bryan, College Station, and
Hackensack, Jersey City, and	North Bay and northeastern Ontario705	southeastern Texas
northeastern New Jersey201/551	Thunder Bay and western Ontario807	Trinidad & Tobago868
	Hamilton and	Turks & Caicos Islands
Atlantic City, Trenton, and		IURS & Galcus Islands
southeastern New Jersey609	southeastern Ontario289/905	U.S. Virgin Islands
Middlesex and Ocean counties732/848	Oregon	Utah
Camden, Millville, and	Portland, Salem, and	Utah excluding Salt Lake City435
southwestern New Jersey 856	northwestern Oregon 503/971	Salt Lake City801
Elizabeth, Warren, and	Oregon except Portland areas 541	Vermont
northwestern New Jersey908	Pennsylvania	Virginia
Newark and Morristown862/973	Philadelphia215/267	Western Virginia276
		Southcentral Virginia
New Mexico	Pittsburgh and western	
New York	Pennsylvania412/724/878	Roanoke and northwestern Virginia540
Manhattan212/646/917	Allentown, Reading, and	Alexandria and Arlington
Syracuse and	southeastern Pennsylvania 484/610	Hampton, Norfolk, and
northwestern New York	Scranton and	southeastern Virginia
Nassau County and western	northeastern Pennsylvania570	Richmond and central Virginia 804
Long Island	Harrisburg and	Washington
Northeastern New York518		Seattle and suburbs206/360/425
	south central Pennsylvania717	
Western New York585	Erie and	Tacoma
Binghamton and south central	northwestern Pennsylvania814	Western Washington509
New York	Puerto Rico	Wisconsin
Lindenhurst, Islip, and eastern	Quebec	Racine and southeastern Wisconsin262
Long Island	Quebec City and eastern Quebec418	Milwaukee and Oak Creek 414
Buffalo and western New York716	Southern Quebec	Madison and southwestern
	excluding Montreal450	Wisconsin608
Brooklyn, State Island,		Fou Claire and porthern Missessia 715
Bronx, and Queens	Montreal	Eau Claire and northern Wisconsin715
Albany, Poughkeepsie, and	Western Quebec	Southeastern Wisconsin
southeastern New York845	Rhode Island401	excluding Milwaukee920
Westchester, White Plains, and	St. Kitts & Nevis	West Virginia
southeastern New York 914	St. Lucia	Wyoming

### **North American Area Codes**





### **A Primer on Bits**

#### Measuring Bytes Bit by Bit

Below are the standard metric prefixes used in the SI (Système International) conventions for scientific measurement. With units of time (e.g., gigabits per second) or things that come in powers of 10, they retain their usual meanings of multiplication by powers of 1,000 =  $10^3$ . When used with bytes (e.g., gigabytes of data storage) or other things that naturally come in powers of 2, they usually denote multiplication by powers of 1,024 =  $2^{10}$ .

e 10			- 1	Base 2	
$000^1 = 10^3 =$	1,000	1 Kilobyte	= '	$1,024^1 = 2^{10} =$	1,024
$0.000^2 = 10^6 =$	1,000,000	1 Megabyte	= '	$1,024^2 = 2^{20} =$	1,048,576
$000^3 = 10^9 =$	1,000,000,000	1 Gigabyte	=	$1,024^3 = 2^{30} =$	1,073,741,824
$.000^4 = 10^{12} =$	1,000,000,000,000	1 Terabyte	= '	$1,024^4 = 2^{40} =$	1,099,511,627,776
$.000^5 = 10^{15} =$	1,000,000,000,000,000	1 Petabyte	= '	$1,024^5 = 2^{50} =$	1,125,899,906,842,624
$000^6 = 10^{18} =$	1,000,000,000,000,000,000	1 Exabyte	=	$1,024^6 = 2^{60} =$	1,152,921,504,606,846,976
$0.000^7 = 10^{21} =$	1,000,000,000,000,000,000,000	1 Zettabyte	= '	$1,024^7 = 2^{70} =$	1,180,591,620,717,411,303,424
$000^8 = 10^{24} =$	1,000,000,000,000,000,000,000,000	1 Yottabyte	= '	$1,024^8 = 2^{80} =$	1,208,925,819,614,629,174,706,176
1 1 1 1	$\begin{array}{rcl} 0001 &=& 10^3 &=& \\ 0002 &=& 10^6 &=& \\ 000^3 &=& 10^9 &=& \\ 000^4 &=& 10^{12} &=& \\ 000^5 &=& 10^{15} &=& \\ 000^7 &=& 10^{21} &=& \\ \end{array}$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$000^1 = 10^3$ = 1,000 1 Kilobyte $000^2 = 10^6$ = 1,000,000 1 Megabyte $000^3 = 10^9$ = 1,000,000,000,000 1 Gigabyte $000^4 = 10^{12}$ = 1,000,000,000,000 1 Terabyte $000^5 = 10^{15}$ = 1,000,000,000,000,000 1 Petabyte $000^6 = 10^{18}$ = 1,000,000,000,000,000 1 Exabyte $000^7 = 10^{21}$ = 1,000,000,000,000,000,000 1 Zettabyte	$000^{1} = 10^{3}$ = 1,000 1 Kilobyte = $000^{2} = 10^{6}$ = 1,000,000 1 Megabyte = $000^{3} = 10^{9}$ = 1,000,000,000,000 1 Gigabyte = $000^{4} = 10^{12}$ = 1,000,000,000,000,000 1 Terabyte = $000^{5} = 10^{15}$ = 1,000,000,000,000,000 1 Petabyte = $000^{6} = 10^{18}$ = 1,000,000,000,000,000 1 Exabyte = $000^{7} = 10^{21}$ = 1,000,000,000,000,000,000 1 Zettabyte =	$\begin{array}{llllllllllllllllllllllllllllllllllll$

Carrier Technology	Data Rate (Mbps)	Description	64 Kbps Circuits*
DS-0	0.064	Base rate in the Digital Signal (DS) level hierarchy	1
T-1 (DS-1)	1.544	Primary level of the American T-carrier multiplexing system; capacity is the same as a DS 1 carrier	24
T-2 (DS-2)	6.312	Four times the capacity of T-1	96
T-3 (DS-3)	44.736	28 times the capacity of T-1	672
T-4 (DS-4)	274.176	168 times the capacity of T-1	4,032
E-1	2.048	Primary level of the European E-carrier multiplexing system	30
E-2	8.448	Carries four multiplexed E-1 signals	120
E-3	34.368	Carries four E-2 signals	480
E-4	139.264	Carries four E-3 signals	1,920
E-5	565.148	Carries four E-4 signals	7,680
OC-1/STS-1	51.840	Basic signaling rate of SONET hierarchy	672
OC-3/STM-1	155.520	Exactly three times the capacity of OC-1**	2,016
OC-12/STM-4	622.080	12 times the capacity of OC-1	8,064
OC-24	1,244.160	24 times the capacity of OC-1	16,128
OC-48/STM-16	2,488.320	48 times the capacity of OC-1	32,256
OC-192/STM-64	9,953.280	192 times the capacity of OC-1	129,024

#### Key "T"

T<sup>#</sup> T-carrier system in U.S., Canada, and Japan with 1.544 Mbps as the primary level (24 voice channels x 64 Kbps per channel).

"DS" Digital Signal that travels on the T-carrier or E-carrier.

"E" Used in countries other than U.S., Canada, and Japan. The hierarchy was established by the CEPT (Conférence Européenne des Postes et Télécommunications) with 2.048 Mbps as the primary level ([30 voice channels + 2 channels for overhead] x 64 Kbps per channel).

"OC" Optical Carrier interface designed to work with STS-n (Synchronous Transport Signal) signaling rate in a SONET (Synchronous Optical Network).

"STM" Synchronous Transport Module refers to a large carrier (base signal 155.52 Mbps) in a SONET.

"STS" Synchronous Transport Signal is the electrical counterpart to the Optical Carrier (OC).

#### Notes

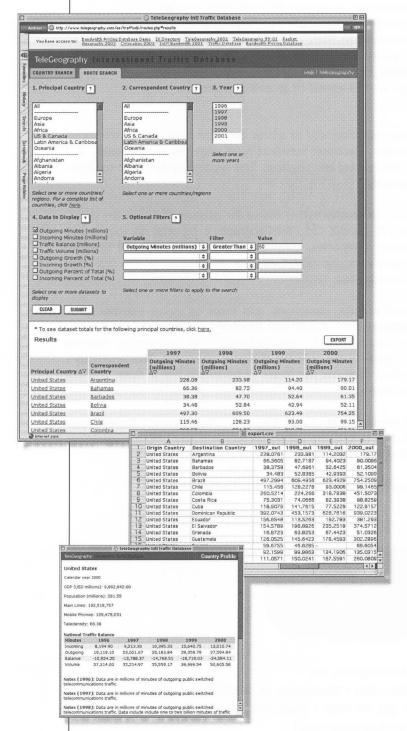
\* The number of 64 Kbps is presented for comparative purposes only. The actual number of simultaneous conversations possible over a given carrier may vary depending on the encoding scheme used.

\*\* In the "E" and "T" hierarchies, each higher level is set to be "almost but not exactly" a multiple of the bit rate for the previous order (plesiochronous). To eliminate problems associated with plesiochronous multiplexing, SONET, a synchronous hierarchy, was defined in the United States in 1986. As a result, the "OC" and "STM" carriers are exact bit-rate multiples of their primary levels, OC-1 and STM-1, respectively.

Source: TeleGeography research, Alcatel, Newton's Telecommunications Dictionary

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## About TeleGeography, Inc.

telegeography \těl´ə-jē-ŏg´rə-fē \ n (1990) abbrv. of telecommunications geography [fr. Gk tele, far off, at a distance and L. communicatus, pp. of communicare to impart + fr. Gk geo (earth) + graphein, (to write)] 1. a new branch of geography that maps the pattern of telephone traffic and other electronic communication flows; 2. places created by or perceived solely via telecommunications (e.g., a computer network address); 3. the telecommunications artifacts (radio antennae, terminals, signs) on a site; 4. the balance of telecommunications power in one country or region vis-à-vis another (cf. geopolitics, archaic).

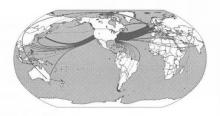
The old geography of countries and coast lines is giving way to a new geography marked by telephone codes, satellite footprints, and Internet addresses. Electronic networks have made the world smaller. But they also have created countless new places, both virtual and physical. This expanding electronic terrain—call it telegeography—demands a new cartography.

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